#### NOTICE OF SALE

# \$40,811,000\* GENERAL OBLIGATION BONDS, SERIES 2018, CONSISTING OF \$34,529,000\* GENERAL IMPROVEMENT BONDS, SERIES 2018 AND \$6,282,000\* SEWER UTILITY BONDS, SERIES 2018

# OF THE TOWNSHIP OF CHERRY HILL, IN THE COUNTY OF CAMDEN, NEW JERSEY (Book-Entry Only Bonds)/(Callable)

# **SUMMARY**

ISSUER: Township of Cherry Hill, County of Camden, New Jersey

PAR AMOUNT: \$40,811,000\*

SECURITY: General Obligations of the Township

TAX EXEMPT: Yes

RATING: Moody's rating to be assigned.

TYPE OF SALE: Electronic proposals via PARITY Electronic Bid System

(PARITY) of I-Deal, LLC ("I-Deal"). See "Bidding Details"

herein.

AGENT: PARITY - Electronic proposals will be received via the PARITY

Electronic Bid System ("PARITY") of I-Deal

SALE DATE & BID TIME: September 27, 2018 until 11:00 a.m. local time, at which time

they will be publicly opened, received and announced.

Award by 3:00 p.m.

DATED DATE: Date of Delivery

**DELIVERY DATE:** October 11, 2018

INTEREST PAYMENT

DATES: February 15 and August 15, commencing August 15, 2019

CALL DATE: August 15, 2028 @ par for Bonds maturing on or after August

15, 2029.

\$40,811,000 (Par)

\$40,812,000 (Par plus \$1,000 original issue premium)

Good Faith Check or wire transfer in the amount of \$816,220

received by Township (prior to bidding) or Financial Surety

Bond from Sure-Bid

MINIMUM BID:

MAXIMUM BID:

BID SECURITY:

<sup>\*</sup> Preliminary, subject to change.

BASIS OF AWARD: True Interest Cost

LEGAL OPINION: McManimon, Scotland & Baumann, LLC, Roseland, New

Jersey

OFFERING STATEMENT:

www.govdebt.net

Preliminary Official Statement available at

<sup>\*</sup> Preliminary, subject to change.

#### NOTICE

NOTICE IS HEREBY GIVEN that bids will be received by the Township of Cherry Hill, in the County of Camden, New Jersey (the "Township") for the purchase of \$40,811,000\* original principal amount of the Township's General Obligations Bonds, consisting of \$34,529,000\* General Improvement Bonds and \$6,282,000\* Sewer Utility Bonds (together, the "Bonds"). All Bids (as defined below) must be submitted in their entirety via "PARITY Electronic Bid System" (PARITY) prior to 11:00 a.m., New Jersey time on September 27 2018 (the "Sale Date"). To bid, Bidders (as defined below) must have submitted a good faith check, wire or Financial Surety Bond, if available, payable to the Township, in the amount of \$816,220 by no later than 10:30 a.m. on the Bid Date (see Bidding Details below).

# Preliminary and Final Official Statement

The Township's Preliminary Official Statement (the "POS") is available for viewing in electronic format on <a href="www.govdebt.net">www.govdebt.net</a>. In addition, broker dealers registered with the National Association of Securities Dealers (the "NASD") and dealer banks with The Depository Trust Company ("DTC") clearing arrangements may either: (a) print out a copy of the POS on their own printer, or (b) at any time prior to the Sale Date, elect to receive a photocopy of the POS in the mail by requesting it by calling the Township's Bond Counsel, Matthew D. Jessup, Esq., of McManimon, Scotland & Baumann, LLC ("Bond Counsel"), 75 Livingston Avenue, Roseland, New Jersey 07068 (telephone no. 973-622-4850) or Heather Thompson, Paralegal (telephone no. 973-622-5027), the Township's auditor, Todd Saler, Partner, Bowman & Company, LLP (the "Auditor"), 601 White Horse Road, Voorhees, New Jersey 08043 (telephone no. 856-782-2889) or the Township's Financial Advisor, Joshua Nyikita, Acacia Financial Group, Inc. (the "Financial Advisor"), 6000 Midlantic Drive, Suite 410 North, Mount Laurel, New Jersey 08054 (telephone no. 856-234-2266). All Bidders must review the POS and certify that they have done so prior to participating in the bidding.

The POS is deemed by the Township to be final as of its date, for purposes of SEC Rule 15c2-12(b)(1) under the Securities and Exchange Act of 1934, except for the omission of information concerning the offering price(s), interest rate(s), selling compensation, aggregate principal amount of the Bonds and any other terms or provisions to be determined from the successful Bid(s) or depending on such matters, and the identity of the underwriter(s). The POS is, however, subject to such further revisions, amendments and completion in a Final Official Statement (the "Final Official Statement") as may be necessary.

The Township at its expense, will make available to the winning Bidder a reasonable number of Final Official Statements, within seven (7) business days following the date of acceptance of the Bid.

# Types of Bids Allowed

Subject to the Bid requirements described below, Bids for the Bonds must be submitted on an "All-or-None" ("AON") basis for the entire amount of \$40,811,000\*. There will be only one CUSIP number assigned to each annual maturity of the issue. First, a

<sup>\*</sup> Preliminary, subject to change.

Bidder must submit a conforming Bid for the entire issue, and if such Bid is accepted by the Township, the Bidder will be required to purchase the entire issue in accordance with such Bid.

# Interest Payment Dates; Description of the Bonds

The Bonds will be dated their date of delivery and will bear interest from such date payable semiannually on each February 15 and August 15, commencing on August 15, 2019. Interest shall be computed on the basis of a 30-day month/360-day year.

### **Principal Amortization**

The Bonds shall mature on August 15 as set forth in the following table:

	General		
	Improvement	Sewer Utility	Total Principal
<u>Year</u>	Bonds*	Bonds*	Amount*
2019	\$2,396,000	\$190,000	\$2,586,000
2020	2,585,000	235,000	2,820,000
2021	3,225,000	260,000	3,485,000
2022	3,318,000	235,000	3,553,000
2023	3,845,000	240,000	4,085,000
2024	4,790,000	240,000	5,030,000
2025	4,790,000	245,000	5,035,000
2026	4,790,000	250,000	5,040,000
2027	4,790,000	255,000	5,045,000
2028		260,000	260,000
2029		270,000	270,000
2030		280,000	280,000
2031		282,000	282,000
2032		380,000	380,000
2033		380,000	380,000
2034		380,000	380,000
2035		380,000	380,000
2036		380,000	380,000
2037		380,000	380,000
2038		380,000	380,000
2039		380,000	380,000

The Township may and expects to, after the receipt and opening of bids, adjust the maturity schedule of the Bonds, provided however, that (i) no maturity schedule adjustment shall exceed 10% upward or downward of the principal for any maturity as specified herein, and (ii) the aggregate adjustment to the maturity schedule shall not exceed 10% upward or downward of the aggregate principal amount of Bonds, as specified herein, and the aggregate principal amount of Bonds, as adjusted, will not exceed \$40,811,000. The dollar amount bid by the successful bidder shall be adjusted to reflect any adjustments in the aggregate principal amount of the Bonds to be issued. The adjusted Bid price will reflect changes in the dollar amount of the

<sup>\*</sup> Preliminary, subject to change.

underwriter's discount and the original issue premium or discount, but will not change the per bond underwriter's discount, as calculated from the original Bid, and the Initial Public Offering Prices required to be delivered to the Township, as stated herein.

# **Book-Entry-Only**

The Bonds will be issued in book-entry-only form, initially in the name of Cede & Co., as nominee of DTC. Purchasers will not receive certificates representing their interests in the Bonds. Individual purchases will be in the principal amount of \$5,000 (or any integral multiple thereof). Payments of principal, interest and redemption premium, if any, will be made by the paying agent to DTC for subsequent disbursement to DTC participants to then be remitted to the beneficial owners of the Bonds.

# **Redemption Provisions**

The Bonds maturing prior to August 15, 2029, are not subject to redemption prior to their stated maturities. The Bonds maturing on or after August 15, 2029 are redeemable at the option of the Township in whole or in part on any date on or after August 15, 2028 at 100% of the principal amount outstanding (the "Redemption Price") plus interest accrued to the date of redemption upon notice as required herein.

Notice of redemption shall be given by mailing by first class mail in a sealed envelope with postage prepaid to the registered owners of the Bonds not less than thirty (30) days, nor more than sixty (60) days prior to the date fixed for redemption. Such mailing shall be to the owners of such Bonds at their respective addresses as they last appear on the registration books kept for that purpose by the Township or a duly appointed Bond Registrar. Any failure of the securities depository to advise any of its participants or any failure of any participant to notify any beneficial owner of any notice of redemption shall not affect the validity of the redemption proceedings. If the Township determines to redeem a portion of the Bonds prior to maturity, the Bonds to be redeemed shall be selected by the Township; the Bonds to be redeemed having the same maturity shall be selected by the securities depository in accordance with its regulations.

So long as Cede & Co., as nominee of DTC, is the registered owner of the Bonds, the Township shall send redemption notices only to Cede & Co.

If notice of redemption has been given as provided herein, the Bonds or the portion thereof called for redemption shall be due and payable on the date fixed for redemption at the Redemption Price, together with accrued interest to the date fixed for redemption. Interest shall cease to accrue on the redeemed Bonds after the date fixed for redemption and no further interest shall accrue beyond the redemption date. Payment shall be made upon surrender of the Bonds redeemed.

#### Terms of PARITY

Each electronic proposal must be submitted via PARITY. No bidder will see any other bidder's Bid, nor will any bidder see the status of its Bid relative to other Bids (e.g., whether its bid is a leading bid). To the extent any instructions or directions set forth on

<sup>\*</sup> Preliminary, subject to change.

PARITY conflict with this Notice of Sale, the terms of this Notice of Sale shall control. For further information about PARITY, potential bidders may contact PARITY at I-Deal at The Township may, but is not obligated to, acknowledge its (212) 404-8102. acceptance in writing of any Bid submitted electronically via PARITY. In the event that a Bid for the Bonds is submitted via PARITY, the bidder further agrees that: The Township may regard the electronic transmission of the Bid via PARITY (including information about the purchase price of the Bonds, the interest rate or rates to be borne by the various maturities of the Bonds specified, the initial public offering price of each maturity of the Bonds and any other information included in such transmission) as though the same information were submitted on the official "Proposal for Bonds" provided by the Township and executed by a duly authorized signatory of the bidder. If a Bid submitted electronically via PARITY is accepted by the Township, the terms of the official "Proposal for Bonds" and this Notice of Sale and the information that is electronically transmitted via PARITY shall form a contract, and the successful bidder shall be bound by the terms of such contract.

PARITY is not an agent of the Township, and the Township shall have no liability whatsoever based on any bidder's use of PARITY, including but not limited to any failure by PARITY to correctly or timely transmit information provided by the Township or information provided by the bidder.

The Township may choose to discontinue use of electronic bidding via PARITY by issuing a notification to such effect via TM3 News Services, or by other available means, no later than 10:00 a.m., Eastern Time, on the Sale Date.

Once the bids are communicated electronically via PARITY to the Township, each Bid will constitute an official "Proposal for Bonds" and shall be deemed to be an irrevocable offer to purchase the Bonds on the terms provided in this Notice of Sale. For purposes of submitting all "Proposals for Bonds," whether electronically or sealed, the time as maintained on PARITY shall constitute the official time.

Each bidder shall be solely responsible to make necessary arrangements to access PARITY for purposes of submitting its Bid in a timely manner and in compliance with the requirements of this Notice of Sale. Neither the Township nor i-Deal shall have any duty or obligation to provide or assure to any bidder, and neither the Township nor i-Deal shall be responsible for the proper operation of, or have any liability for any delays or interruptions of, or any damages caused by, PARITY. The Township is using PARITY as a communication mechanism, and not as the Township's agent, to conduct the electronic bidding for the Bonds. By using PARITY, each bidder agrees to hold the Township harmless for any harm or damages caused to such bidder in connection with its use of PARITY for bidding on the Bonds.

# **Bidding Details**

Bidders should be aware of the following bidding details associated with the sale of the Bonds:

(1) BIDDERS MUST SUBMIT A GOOD FAITH CHECK, WIRE TRANSFER OR A FINANCIAL SURETY BOND IN THE AMOUNT OF \$816,220 PAYABLE TO THE TOWNSHIP NO LATER THAN 10:30 A.M. ON THE SALE DATE. HOWEVER, BIDDERS ARE ENCOURAGED TO SUBMIT CHECKS OR WIRES ON THE DAY PRIOR TO THE SALE DATE TO ASSURE RECEIPT OF PAYMENT BY THE TOWNSHIP AT THE FOLLOWING ADDRESS:

Michelle Samalonis, Chief Financial Officer Township of Cherry Hill 820 Mercer Street Cherry Hill, New Jersey 08002

UNSUCCESSFUL BIDDERS SUBMITTING THE GOOD FAITH DEPOSIT BY WIRE TRANSFER SHALL, NO LATER THAN THE CLOSE OF BUSINESS ON THE SALE DATE OF THE BONDS, PROVIDE THE CHIEF FINANCIAL OFFICER IN WRITING WITH WIRING INSTRUCTIONS FOR THE RETURN OF SUCH UNSUCCESSFUL BIDDER'S GOOD FAITH DEPOSIT. IN THE EVENT THAT THE TOWNSHIP FAILS TO RETURN ANY GOOD FAITH WIRES IN A TIMELY FASHION, THE TOWNSHIP SHALL NOT BE LIABLE FOR MONETARY DAMAGES, REMEDY BEING HEREBY SPECIFICALLY LIMITED TO SPECIFIC PERFORMANCE.

- (2) All Bids must be submitted on PARITY. **No telephone**, **telefax**, **telegraph or personal delivery Bids will be accepted**.
- (3) All Bids for the Bonds must be submitted on an AON basis. Bidders may change and submit Bids as provided for herein, but a submitted Bid may not be withdrawn.
- (4) Bidders may bid to purchase Bonds from the Township with a bid premium in an amount not in excess of \$1,000, representing a bid price of not in excess of \$40,812,000. No Bid will be considered if the Bid is to purchase Bonds at a price less than 100% of the principal amount thereof. The Township may, after the receipt and opening of bids, adjust the maturity schedule of the Bonds, as set forth in more detail under "Principal Amortization" above.
- (5) Each proposal submitted must name the rate or rates of interest per annum to be borne by the Bonds and the rate or rates named must be multiples of 1/8 or 1/20 of 1%. The difference between the highest and lowest interest rates named in the Bid shall not exceed three percent (3%) per annum. Not more than one rate may be named for Bonds of the same maturity. There is no limitation on the number of rates that may be named. Each proposal submitted must state the purchase price, which must be not less than par. The Bonds will be awarded to the bidder on whose Bid the total loan may be made at the lowest true interest cost ("TIC"). Such TIC shall be calculated as described below. No proposal shall be considered that offers to pay an amount less than the principal amount of Bonds offered for sale or under which the total loan is made at

a TIC higher than the lowest TIC to the Township under any legally acceptable proposal. The purchaser must also pay an amount equal to the interest on the Bonds accrued to the date of payment of the purchase price, if applicable.

(6) Bidders are only permitted to submit Bids for the Bonds during the bidding period.

#### **Definitions**

"Bid" any confirmed purchase offer received by PARITY on or before the

proposal submission deadline.

"Bidder" any firm registered and approved for participation in sale.

"True Interest Cost

(TIC)" true interest cost shall be computed in each instance by

determining the interest rate, compounded semi-annually, necessary to discount the debt service payments to the date of the bonds and to the price bid, excluding interest accrued to the delivery date. The TIC serves as the basis for awarding bonds to the

winning Bidder.

"Winning Bid" any purchase offer made by a Bidder and received by PARITY that,

at the end of the bidding time period, results in the lowest TIC that is

acceptable to the Township.

#### Bid Procedure and Basis of Award

Subject to the right reserved by the Township to reject any or all Bids, the Bonds will be sold to the Bidder whose Bid produces the lowest TIC for the Township and otherwise complies with the Notice of Sale.

Bids must remain valid until at least 3:00 p.m., prevailing time, on the Sale Date, and if accepted by the Township, prior to such time, shall be irrevocable except as otherwise provided in the Notice of Sale. Upon selection of the winning Bidder, the Township will execute an award certificate to award the Bonds and will promptly communicate with the winning Bidder by telephone, e-mail or fax.

# Bid Security and Method of Payment for Bonds

A Good Faith Deposit ("Deposit") in the form of a certified or cashier's check, wire transfer (wiring instructions can be obtained from the Township's Bond Counsel or Financial Advisor) or a Financial Surety Bond in the amount of \$816,220, payable to the order of the Township, is required for each Bid to be considered. Wire instructions can be obtained by contacting Josh Nikita of Acacia Financial Group, Inc. (the "Financial Advisor") at (856) 234-2266 or <a href="mailto:inyikita@acaciafin.com">inyikita@acaciafin.com</a>. If a check is used, it must be a certified treasurer's or cashier's check and must be provided to the Township prior to 10:30 a.m. on the Sale Date for bids to be submitted. If a wire transfer is used, such wire

must be received by the Township prior to 10:30 a.m. on the Sale Date. Each bidder accepts responsibility for delivering such check or wire on time and the Township is not responsible for any check or wire that is not received on time. If a Financial Surety Bond is used, it must be from an insurance company licensed to issue such a bond in the State of New Jersey and approved by the Director of the Division of Local Government Services of New Jersey (the "Director") and such bond must be submitted to the Township prior to 10:30 a.m. on the Sale Date at the address referred to above. At present, the Director has approved the use of Sure-Bid, a division of Financial Security Assurance Inc. Use of any other Financial Surety Bond must be approved by the Director prior to the Bid and will not be accepted by the Township unless evidence of such approval is provided prior to the Bid. The Financial Surety Bond must identify the Bidder whose Deposit is guaranteed by such Financial Surety Bond. If the Bonds are awarded to a bidder utilizing a Financial Surety Bond, then that purchaser (the "Purchaser") is required to submit its Deposit to the Township by wire transfer as instructed by the Township not later than 3:30 p.m. on the next business day following the Sale Date. If such Deposit is not received by that time, the Financial Surety Bond may be drawn by the Township to satisfy the Deposit requirement. No interest on the Deposit will accrue to the Purchaser. The Deposit will be applied to the purchase price of the Bonds. In the event the Purchaser fails to honor its accepted Bid, the Deposit will be retained by the Township. Award of the Bonds to the successful Bidder or rejection of all Bids is expected to be made within two hours after opening of the bids, but such successful Bidder may not withdraw its proposal until after 3:00 p.m. on the Sale Date and then only if such award has not been made prior to the withdrawal. The balance of the purchase price shall be paid in Federal Funds by wire transfer to the Township on or about the delivery date.

#### Right to Reject Bids; Waive Irregularities

The Township reserves the right to reject any and all Bids and to the extent permitted by law to waive any irregularity or informality in any Bid.

# Information Required from the Winning Bidder

By making a bid for the Bonds, the winning bidder(s) agrees: (a) to provide to the Township, in writing, immediately upon being unofficially awarded the Bonds, a written confirmation of the Bid, which shall include the purchase price, reoffering yield(s), and other related information necessary for completion of the Final Official Statement, the Financial Advisor and by Bond Counsel; (b) to disseminate to all members of the underwriting syndicate copies of the Official Statement; (c) to promptly file a copy of the Final Official Statement with the Municipal Securities Rulemaking Board; and (d) to take any and all other actions necessary to comply with applicable Securities and Exchange Commission and Municipal Securities Rulemaking Board rules governing the offering, sale and delivery of the Bonds to alternate purchasers.

#### **Establishment of Issue Price for the Bonds**

In the event the Township receives at least three (3) bids for the Bonds, then the Issue Price for the Bonds shall be established based on the reasonably expected initial offering prices of the Bonds as of the Sale Date (the "Expected Offering Prices"). The

Expected Offering Prices shall consist of the prices for each maturity of the Bonds used by the winning bidder in formulating its bid to purchase the Bonds. The winning bidder shall be required to deliver on the Delivery Date a certificate to such effect, and provide to the Township, in writing, the Expected Offering Prices as of the Sale Date.

In the event the Township receives fewer than three (3) bids for the Bonds, then the Issue Price for the Bonds shall be established based on the following method as selected by the winning bidder on the Sate Date:

10% Sold: The Issue Price for the Bonds shall be established based on the first price at which at least 10% of each maturity of the Bonds was sold to the Public (as defined below). The winning bidder shall be required to deliver on the Delivery Date a certificate to such effect, and provide to the Township, in writing, evidence satisfactory to Bond Counsel to the Township of such sales prices for each maturity of the Bonds. In the event that the winning bidder has not sold at least 10% of each maturity of the Bonds to the Public as of the Delivery Date (each, an "Unsold Maturity"), the winning bidder shall (i) provide to the Township, in writing, on the Delivery Date, the Expected Offering Prices for each Unsold Maturity and a certificate regarding same and (ii) have a continuing obligation to provide to the Township, in writing, evidence satisfactory to Bond Counsel to the Township of the first price at which at least 10% of each Unsold Maturity is sold to the Public, contemporaneous with each such sale, until at least 10% of all such Unsold Maturities have been sold to the Public.

<u>Hold The Price</u>: The Issue Price for the Bonds shall be established based on the initial offering price of the Bonds to the Public as of the Sale Date, provided that the winning bidder shall, in writing, (i) confirm that the Underwriters have offered or will offer the Bonds to the public on or before the Sale Date at the offering price or prices set forth in the Bid submitted by the Winning Bidder and (ii) agree, on behalf of the Underwriters participating in the purchase of the Bonds, that the Underwriters will neither offer nor sell the Bonds to any person at a price that is higher than the initial offering price to the Public during the period starting on the Sale Date and ending on the earlier of: (1) the close of the fifth (5<sup>th</sup>) business day after the sale date; or (2) the date on which the Underwriters have sold at least 10% of the Bonds to the Public at a price that is no higher than the initial offering price to the Public.

Public means any person (including an individual, trust, estate, partnership, association, company, or corporation) other than an Underwriter (as defined herein) or a related party to an Underwriter. The term "related party" generally means any two or more persons who have greater than 50 percent common ownership, directly or indirectly. Underwriter means (i) any person that agrees pursuant to a written contract with the Issuer (or with the lead underwriter to form an underwriting syndicate) to participate in the initial sale of the Bonds to the Public, and (ii) any person that agrees pursuant to a written contract directly or indirectly with a person described in clause (i) of this paragraph to participate in the initial sale of the Bonds to the Public (including a member of a selling group or a party to a retail distribution agreement participating in the initial sale of the Bonds to the Public).

### **Delivery of the Bonds**

The Bonds will be delivered on or about the delivery date (UNLESS A NOTICE OF A CHANGE IN THE DELIVERY DATE IS PUBLISHED ON MUNIAUCTION NOT LATER THAN 2 HOURS PRIOR TO ANY ANNOUNCED DATE FOR RECEIPT OF BIDS) in New York City at DTC against payment of the purchase price therefor (less the amount of the good faith deposit) in federal funds.

There will also be furnished the usual closing papers, including (1) a certificate signed by the officials who signed the Bonds stating that no litigation of any kind is now pending or, to their knowledge, threatened to restrain or enjoin the issuance or delivery of the Bonds, or in any manner questioning the proceedings and authorization under which the Bonds are issued or affecting the validity of the Bonds and (2) a certificate signed by the Township relating to the Official Statement.

#### **CUSIP Numbers**

The Financial Advisor will apply for CUSIP numbers with respect to the Bonds, but neither Financial Advisor or the Township will assume any obligation for the assignment or printing of such numbers on the Bonds or for the correctness of such numbers, and neither the failure to print such numbers on any Bond nor any error with respect thereto shall constitute cause for a failure or refusal by the Winning Bidder to accept delivery of and make payment for the Bonds. The CUSIP Service Bureau charge for the assignment of the CUSIP numbers shall be the responsibility of and shall be paid for by the winning bidder.

#### **Legal Opinions**

The approving opinions of McManimon, Scotland & Baumann, LLC, Bond Counsel to the Township, will be furnished without cost to the winning Bidder.

# **Postponement**

The Township reserves the right to postpone, from time to time, the date and time established for receipt of Bids. ANY SUCH POSTPONEMENT WILL BE PUBLISHED OR POSTED, BEFORE 10:00 A.M. ON THE SALE DATE. If any date fixed for the receipt of Bids and the sale of the Bonds is postponed, an alternative sale date will be announced via PARITY at least forty-eight (48) hours prior to such alternative sale date. On any such alternative sale date, any Bidder may submit a Bid for the purchase of the Bonds in conformity in all respects with the provisions of the Notice of Sale, except for the date of sale and except for the changes announced on PARITY at the time the sale date and time are announced.

#### Additional Information

For further information relating to the Bonds, reference is made to the POS prepared for and authorized by the Township. The Notice of Sale may be viewed on <a href="https://www.i-dealprospectus.com">www.i-dealprospectus.com</a> and the POS may be viewed on <a href="https://www.govdebt.net">www.govdebt.net</a>. However, the Township makes no assurance or representation with respect to the form of the Notice of Sale on <a href="https://www.i-dealprospectus.com">www.i-dealprospectus.com</a>, and no investment decision should be made in reliance thereon. Printed copies of the POS and the Notice of Sale may be obtained from the Financial Advisor, Bond Counsel or Auditor at the addresses and the phone numbers stated above. Additional information relating to the sale please contact PARITY at I-Deal at (212) 404-8102. Additional information relating to the financing of the Township can be obtained by contacting the undersigned Chief Financial Officer at (856) 432-8738 or the Financial Advisor at (856) 234-2266.

TOWNSHIP OF CHERRY HILL By: Michelle Samalonis, Chief Financial Officer

Dated: September 20, 2018

NEW ISSUE RATING: Moody's Investors Service: "Aa1" (Book-Entry Only) (See "RATING" herein)

#### PRELIMINARY OFFICIAL STATEMENT DATED SEPTEMBER 20, 2018

In the opinion of McManimon, Scotland & Baumann, LLC, Bond Counsel, assuming compliance by the Township (as defined herein) with certain tax covenants described herein, under existing law, interest on the Bonds (as defined herein) is excluded from gross income of the owners thereof for federal income tax purposes pursuant to Section 103 of the Internal Revenue Code of 1986, as amended (the "Code"), and interest on the Bonds is not an item of tax preference under Section 57 of the Code for purposes of computing alternative minimum tax; however, interest paid to certain corporate holders of the Bonds indirectly may be subject to alternative minimum tax under circumstances described under "TAX MATTERS" herein. Based upon existing law, interest on the Bonds and any gain on the sale thereof are not included in gross income under the New Jersey Gross Income Tax Act. See "TAX MATTERS" herein.

\$40,811,000\*
TOWNSHIP OF CHERRY HILL
County of Camden, New Jersey
GENERAL OBLIGATION BONDS, SERIES 2018
Consisting of:
\$34,529,000\* General Improvement Bonds, Series 2018
\$6,282,000\* Sewer Utility Bonds, Series 2018
(Callable) (Not Bank Qualified)

**Dated: Date of Delivery** 

Due: August 15, as shown on the inside front cover

The \$40,811,000\* General Obligation Bonds, Series 2018, consisting of (i) \$34,529,000\* General Improvement Bonds, Series 2018 and (ii) \$6,282,000\* Sewer Utility Bonds, Series 2018 (collectively, the "Bonds") of the Township of Cherry Hill, in the County of Camden, New Jersey (the "Township"), will be issued in the form of one certificate for the aggregate principal amount of the Bonds of each series maturing in each year. The principal of the Bonds shall be paid on their respective maturity dates in the amounts and in the years set forth on the inside front cover hereof, upon presentation and surrender of the Bonds at the office of the Township, as bond registrar and paying agent (the "Paying Agent"). Interest on the Bonds is payable semiannually on February 15 and August 15, commencing August 15, 2019, in each year until maturity or earlier redemption. The Bonds are subject to optional redemption prior to their stated maturities. See "THE BONDS – Redemption Provisions" herein.

Upon initial issuance, the Bonds will be registered in the name of Cede & Co., as nominee of The Depository Trust Company, New York, New York ("DTC"), which will act as securities depository for the Bonds. So long as Cede & Co. is the registered owner of the Bonds, payments of the principal of and interest on the Bonds will be made directly to DTC or its nominee, Cede & Co., which will remit such payments to the DTC Participants (as defined herein) which will, in turn, remit such payments to the Beneficial Owners (as defined herein) of the Bonds. Purchasers will not receive certificates representing their ownership interest in the Bonds purchased. For so long as any purchaser is a Beneficial Owner of a Bond, such purchaser must maintain an account with a broker or dealer who is, or acts through, a DTC participant to receive payment of the principal of and interest on such Bond.

The Bonds are authorized to be issued pursuant to: (i) the Local Bond Law, constituting Chapter 169 of the Laws of 1960 of the State of New Jersey, as amended and supplemented; (ii) the bond ordinances of the Township described herein, each duly and finally adopted by the Township Council and published in accordance with applicable law; and (iii) a resolution adopted by the Township Council on September 11, 2018.

The Bonds are being issued to provide funds which will be used to (i) permanently finance the cost of various general capital and sewer capital improvements by the repayment at maturity of a portion of the principal of certain bond anticipation notes heretofore issued by the Township; (ii) permanently finance the costs of various general capital and sewer capital improvements for which obligations have been authorized, but not issued; and (iii) pay certain costs and expenses incurred in connection with the authorization, sale and issuance of the Bonds.

The Bonds are valid and legally binding general obligations of the Township of and, unless paid from other sources, are payable from *ad valorem* taxes levied upon all the taxable real property within the Township for the payment of the Bonds and the interest thereon without limitation as to rate or amount.

This cover contains certain information for quick reference only. It is not a summary of this issue. Investors must read the entire Official Statement, including the Appendices attached hereto, to obtain information essential to their making of an informed investment decision.

The Bonds are offered when, as and if issued, subject to the prior approval of legality by the law firm of McManimon, Scotland & Baumann, LLC, Roseland, New Jersey, Bond Counsel, and certain other conditions described herein. Certain legal matters will be passed upon for the Township by its Solicitor, Robert N. Wright Jr., Esq., Cherry Hill, New Jersey. Acacia Financial Group, Inc., Mount Laurel, New Jersey, has acted as Municipal Advisor to the Township in connection with the issuance of the Bonds. It is anticipated that the Bonds in definitive form will be available for delivery through DTC in New York, New York on or about October 11, 2018.

BIDS WILL BE RECEIVED IN ACCORDANCE WITH THE TERMS OF THE NOTICE OF SALE UNTIL 11 O'CLOCK A.M. ON THURSDAY, SEPTEMBER 27, 2018

ELECTRONICALLY VIA THE PARITY ELECTRONIC BID SUBMISSION SYSTEM ("PARITY") OF i-DEAL LLC ("i-DEAL") AS SET FORTH IN THE NOTICE OF SALE

<sup>\*</sup> Preliminary, subject to change.

# \$40,811,000\* TOWNSHIP OF CHERRY HILL County of Camden, New Jersey GENERAL OBLIGATION BONDS, SERIES 2018 Consisting of:

\$34,529,000\* General Improvement Bonds \$6,282,000\* Sewer Utility Bonds (Callable) (Not Bank Qualified)

# MATURITY SCHEDULE, INTEREST RATES, YIELDS AND CUSIP NUMBERS\*

	General	Sewer		Interest			General	Sewer		Interest	
<u>Year</u>	Improvement	* <u>Utility*</u>	Combined*	<u>Rate</u>	<u>Yield</u>	<u>Year</u>	Improvement	<u>* Utility*</u>	Combined*	<u>Rate</u>	<u>Yield</u>
2019	\$2,396,000	\$190,000	\$2,586,000	%	%	2030		\$280,000	\$280,000	%	%
2020	2,585,000	235,000	2,820,000			2031		282,000	282,000		
2021	3,225,000	260,000	3,485,000			2032		380,000	380,000		
2022	3,318,000	235,000	3,553,000			2033		380,000	380,000		
2023	3,845,000	240,000	4,085,000			2034		380,000	380,000		
2024	4,790,000	240,000	5,030,000			2035		380,000	380,000		
2025	4,790,000	245,000	5,035,000			2036		380,000	380,000		
2026	4,790,000	250,000	5,040,000			2037		380,000	380,000		
2027	4,790,000	255,000	5,045,000			2038		380,000	380,000		
2028		260,000	260,000			2039		380,000	380,000		
2029		270,000	270,000								

<sup>\*</sup> Preliminary, subject to change.

# **TOWNSHIP OF CHERRY HILL**

# **Mayor and Township Council**

Charles Cahn, Mayor
David Fleisher, Council President
Sara Lipsett, Council Vice-President
Brian Bauerle
Melinda Kane
Carole Roskoph
Carolyn Jacobs
Sangeeta Doshi

**Chief Financial Officer** 

Michelle Samalonis

**Township Administrator** 

**Lenore Rosner** 

**Township Clerk** 

Nancy L. Saffos

Solicitor

Robert N. Wright Jr., Esq.

**Auditor** 

Bowman & Company LLP Voorhees, New Jersey

**Bond Counsel** 

McManimon, Scotland & Baumann, LLC Roseland, New Jersey

**Municipal Advisor** 

Acacia Financial Group, Inc. Mount Laurel, New Jersey

No dealer, broker, salesperson or other person has been authorized by the Township to give any information or to make any representations, other than those contained in this Official Statement, and if given or made, such information or representations must not be relied upon as having been authorized by the Township. This Official Statement does not constitute an offer to sell or the solicitation of any offer to buy, nor shall there be any sale of the Bonds by any person, in any jurisdiction in which it is unlawful for such person to make such offer, solicitation or sale. The information and expression of opinion herein are subject to change without notice and neither the delivery of this Official Statement nor any sale made hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of the Township since the date hereof.

"CUSIP" is a registered trademark of the American Bankers Association. CUSIP numbers are provided by Standard & Poor's, CUSIP Service Bureau, a division of The McGraw-Hill Companies, Inc. The CUSIP Numbers listed on the inside front cover of this Official Statement are being provided solely for the convenience of Bondholders only at the time of issuance of the Bonds and the Township does not make any representations with respect to such numbers or undertake any responsibility for their accuracy now or at any time in the future. The CUSIP number for a specified maturity is subject to being changed after the issuance of the Bonds as a result of various subsequent actions including, but not limited to, a refunding in whole or in part of such maturity or as a result of the procurement of secondary market portfolio insurance or other similar enhancement by investors that is applicable to all or a portion of certain maturities of the Bonds.

McManimon, Scotland & Baumann, LLC has not participated in the preparation of the financial or statistical information contained in this Official Statement nor have they verified the accuracy or completeness thereof, and, accordingly, they express no opinion with respect thereto.

For purposes of compliance with Rule 15c2-12 of the Securities and Exchange Commission, this document, as the same may be supplemented or amended by the Township from time to time (collectively, the "Official Statement"), may be treated as a "Final Official Statement" with respect to the Bonds described herein that is deemed final as of the date hereof (or of any such supplement or amendment) by the Township.

The information and expressions of opinion herein are subject to change without notice and neither the delivery of this Official Statement nor any sale made hereunder shall, under any circumstances, create any implication that there has been no change in any of the information set forth herein since the date hereof, or the date as of which particular information is given, if earlier. This Official Statement is submitted in connection with the sale of the Bonds referred to herein and may not be reproduced or used, in whole or in part, for any other purpose.

References in this Official Statement to laws, rules, regulations, resolutions, agreements, reports and documents do not purport to be comprehensive or definitive. All references to such documents are qualified in their entirety by reference to the particular document, the full text of which may contain qualifications of and exceptions to statements made herein, and copies of which may be inspected at the office of the Clerk of the Township during normal business hours.

Upon issuance, the Bonds will not be registered under the Securities Act of 1933, as amended, will not be listed on any stock or other securities exchange and neither the Securities and Exchange Commission nor any other federal, state, municipal or other governmental entity, other than the Township, will have passed upon the accuracy or adequacy of this Official Statement.

The order and placement of the materials in this Official Statement, including the Appendices, are not to be deemed to be a determination of relevance, materiality or importance, and this Official Statement including the Appendices must be considered in its entirety. The offering of the Bonds is made only by means of this entire Official Statement.

IN CONNECTION WITH THIS OFFERING, THE UNDERWRITER MAY OVER-ALLOT OR EFFECT TRANSACTIONS THAT STABILIZE OR MAINTAIN THE MARKET PRICE OF THE BONDS AT A LEVEL ABOVE THAT WHICH MIGHT OTHERWISE PREVAIL IN THE OPEN MARKET. SUCH STABILIZING, IF COMMENCED, MAY BE DISCONTINUED AT ANY TIME WITHOUT PRIOR NOTICE. THE UNDERWRITER MAY OFFER AND SELL THE BONDS TO CERTAIN DEALERS AT PRICES LOWER THAN THE RESPECTIVE PUBLIC OFFERING PRICES FOR THE BONDS STATED ON THE INSIDE FRONT COVER PAGE HEREOF AND SAID PUBLIC OFFERING PRICES MAY BE CHANGED FROM TIME TO TIME BY THE UNDERWRITER.

IN MAKING AN INVESTMENT DECISION, INVESTORS MUST RELY ON THEIR OWN EXAMINATION OF THE TOWNSHIP AND THE TERMS OF THE OFFERING, INCLUDING THE MERITS AND RISKS INVOLVED. THESE SECURITIES HAVE NOT BEEN RECOMMENDED BY ANY FEDERAL OR STATE SECURITIES COMMISSION OR REGULATORY AUTHORITY. FURTHERMORE, THE FOREGOING AUTHORITIES HAVE NOT APPROVED OR DISAPPROVED OF THESE SECURITIES OR PASSED UPON OR CONFIRMED THE ACCURACY OR DETERMINED THE ADEQUACY OF THIS OFFICIAL STATEMENT. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE.

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#### **OFFICIAL STATEMENT**

#### Relating to

\$40,811,000\*
GENERAL OBLIGATION BONDS, SERIES 2018
Consisting of:
\$34,529,000\* General Improvement Bonds, Series 2018
\$6,282,000\* Sewer Utility Bonds, Series 2018
of the
TOWNSHIP OF CHERRY HILL
County of Camden, New Jersey

#### INTRODUCTION

The purpose of this Official Statement, including the cover page hereof and the Appendices attached hereto, is to provide certain information relating to the \$40,811,000\* General Obligation Bonds, Series 2018, consisting of: \$34,529,000\* General Improvement Bonds, Series 2018 (the "General Improvement Bonds") and \$6,282,000\* Sewer Utility Bonds, Series 2018 (the "Sewer Utility Bonds" and, together with the General Improvement Bonds, the "Bonds") to be issued by the Township of Cherry Hill, in the County of Camden, New Jersey (the "Township").

The information contained herein relating to the Township was furnished by the Township unless otherwise indicated.

#### THE BONDS

#### **General Description**

The Bonds will be issued in the aggregate principal amount of \$40,811,000\*, will be dated their date of issuance and bear interest from that date at the rates set forth on the inside front cover page hereof. Interest on the Bonds will be payable semiannually on February 15 and August 15 (each an "Interest Payment Date"), commencing August 15, 2019, in each year until maturity or earlier redemption. The Bonds will mature on August 15 in the years and in the principal amounts shown on the inside front cover of this Official Statement.

The Bonds will be issued in fully registered book-entry-only form without coupons in the principal denominations of \$5,000 (or any integral multiple thereof). The principal of the Bonds will be payable to the registered owners thereof at maturity, upon presentation and surrender of the Bonds at the office of the Township as paying agent (the "Paying Agent"). Interest on each Bond shall be payable on each Interest Payment Date of such Bond to the registered owner of record thereof appearing on the registration books kept by the Township for such purpose at the principal office of the Paying Agent, as of the close of business on the first (1st) day (whether or not a day on which the Paying Agent is open for business) of the month containing such Interest Payment Date (the "Record Date").

<sup>\*</sup> Preliminary, subject to change.

So long as The Depository Trust Company, New York, New York ("DTC"), or its nominee, Cede & Co., is the registered owner of the Bonds, payments of the principal of and interest on the Bonds will be made directly to Cede & Co., as nominee for DTC. Disbursements of such payments to the DTC Participants ("DTC Participants") is the responsibility of DTC and disbursements of such payments to the Beneficial Owners (as herein defined) of the Bonds is the responsibility of the DTC Participants and not the Township. See "Book-Entry-Only System" herein.

#### **Redemption Provisions**

The Bonds maturing prior to August 15, 2029, are not subject to redemption prior to their stated maturities. The Bonds maturing on and after August 15, 2029 are subject to redemption prior to their stated maturity dates at the option of the Township, upon notice as set forth below, as a whole or in part on any date on or after August 15, 2028, at a redemption price equal to 100% of the principal amount of Bonds to be redeemed, plus accrued interest to the redemption date.

Notice of redemption shall be given by mailing by first class mail in a sealed envelope with postage prepaid to the registered owners of the Bonds not less than thirty (30) days, nor more than sixty (60) days prior to the date fixed for redemption. Such mailing shall be to the owners of such Bonds at their respective addresses as they last appear on the registration books kept for that purpose by the Township or a duly appointed bond registrar. So long as DTC (or any successor thereto) acts as securities depository for the Bonds, such notice of redemption shall be sent directly to such securities depository and not to the Beneficial Owners of the Bonds. Any failure of the securities depository to advise any of its participants or any failure of any participant to notify any beneficial owner of any notice of redemption shall not affect the validity of the redemption proceedings. If the Township determines to redeem a portion of the Bonds prior to maturity, the Bonds to be redeemed shall be selected by the Township. The Bonds to be redeemed having the same maturity shall be selected by the securities depository in accordance with its regulations. So long as Cede & Co., as nominee of DTC, is the registered owner of the Bonds, the Township shall send redemption notices only to Cede & Co.

If notice of redemption has been given as provided herein, the Bonds or the portion thereof called for redemption shall be due and payable on the date fixed for redemption at the redemption price, together with accrued interest to the date fixed for redemption. Interest shall cease to accrue on and after such redemption date.

# Book-Entry-Only System<sup>1</sup>

The description which follows of the procedures and record keeping with respect to beneficial ownership interests in the Bonds, payment of principal and interest, and other payments on the Bonds to DTC Participants or Beneficial Owners, confirmation and transfer of beneficial ownership interests in the Bonds and other related transactions by and between DTC, DTC Participants and Beneficial Owners, is based on certain information furnished by DTC to the Township. Accordingly, the Township does not make any representations as to the completeness or accuracy of such information.

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<sup>&</sup>lt;sup>1</sup> Source: The Depository Trust Company.

DTC will act as securities depository for the Bonds. The Bonds will be issued as fully-registered securities registered in the name of Cede & Co. (DTC's partnership nominee) or such other name as may be requested by an authorized representative of DTC. One fully-registered Bond certificate will be issued for each maturity of each series of the Bonds, each in the aggregate principal amount of such maturity, and will be deposited with DTC.

DTC, the world's largest securities depository, is a limited-purpose trust company organized under the New York Banking Law, a "banking organization" within the meaning of the New York Banking Law, a member of the Federal Reserve System, a "clearing corporation" within the meaning of the New York Uniform Commercial Code, and a "clearing agency" registered pursuant to the provisions of Section 17A of the Securities Exchange Act of 1934. DTC holds and provides asset servicing for over 3.5 million issues of U.S. and non-U.S. equity issues, corporate and municipal debt issues, and money market instruments (from over 100 countries) that DTC's participants ("Direct Participants") deposit with DTC. DTC also facilitates the post-trade settlement among Direct Participants of sales and other securities transactions in deposited securities, through electronic computerized book-entry transfers and pledges between Direct Participants' accounts. This eliminates the need for physical movement of securities certificates. Direct Participants include both U.S. and non-U.S. securities brokers and dealers, banks, trust companies, clearing corporations, and certain other organizations. DTC is a wholly-owned subsidiary of The Depository Trust & Clearing Corporation ("DTCC"). DTCC is the holding company for DTC, National Securities Clearing Corporation and Fixed Income Clearing Corporation, all of which are registered clearing agencies. DTCC is owned by the users of its regulated subsidiaries. Access to the DTC system is also available to others such as both U.S. and non-U.S. securities brokers and dealers, banks, trust companies, and clearing corporations that clear through or maintain a custodial relationship with a Direct Participant, either directly or indirectly ("Indirect Participants"). DTC has a Standard & Poor's rating of AA+. The DTC Rules applicable to its Participants are on file with the Securities and Exchange Commission. More information about DTC can be found at www.dtcc.com.

Purchases of the Bonds under the DTC system must be made by or through Direct Participants, which will receive a credit for the Bonds on DTC's records. The ownership interest of each actual purchaser of each Bond ("Beneficial Owner") is in turn to be recorded on the Direct and Indirect Participants' records. Beneficial Owners will not receive written confirmation from DTC of their purchase. Beneficial Owners are, however, expected to receive written confirmations providing details of the transaction, as well as periodic statements of their holdings, from the Direct or Indirect Participant through which the Beneficial Owner entered into the transaction. Transfers of ownership interests in the Bonds are to be accomplished by entries made on the books of Direct and Indirect Participants acting on behalf of Beneficial Owners. Beneficial Owners will not receive certificates representing their ownership interests in Bonds, except in the event that use of the book-entry system for the Bonds is discontinued.

To facilitate subsequent transfers, all Bonds deposited by Direct Participants with DTC are registered in the name of DTC's partnership nominee, Cede & Co., or such other name as may be requested by an authorized representative of DTC. The deposit of Bonds with DTC and their registration in the name of Cede & Co. or such other DTC nominee do not effect any change in beneficial ownership. DTC has no knowledge of the actual Beneficial Owners of the Bonds; DTC's records reflect only the identity of the Direct Participants to whose accounts such Bonds are credited, which may or may not be the Beneficial Owners. The Direct and Indirect Participants will remain responsible for keeping account of their holdings on behalf of their customers.

Conveyance of notices and other communications by DTC to Direct Participants, by Direct Participants to Indirect Participants, and by Direct Participants and Indirect Participants to Beneficial Owners will be governed by arrangements among them, subject to any statutory or regulatory requirements as may be in effect from time to time.

Redemption notices, if any, shall be sent to DTC. If less than all of the Bonds within a maturity and interest rate are being redeemed, DTC's practice is to determine by lot the amount of the interest of each Direct Participant in such maturity and interest rate to be redeemed.

Neither DTC nor Cede & Co. (nor any other DTC nominee) will consent or vote with respect to the Bonds unless authorized by a Direct Participant in accordance with DTC's MMI Procedures. Under its usual procedures, DTC mails an Omnibus Proxy to the Township as soon as possible after the record date. The Omnibus Proxy assigns Cede & Co.'s consenting or voting rights to those Direct Participants to whose accounts the Bonds are credited on the record date (identified in a listing attached to the Omnibus Proxy).

Redemption proceeds, if any, and distributions on the Bonds will be made to Cede & Co., or such other nominee as may be requested by an authorized representative of DTC. DTC's practice is to credit Direct Participants' accounts upon DTC's receipt of funds and corresponding detail information from the Township, on payable date in accordance with their respective holdings shown on DTC's records. Payments by Participants to Beneficial Owners will be governed by standing instructions and customary practices, as is the case with securities held for the accounts of customers in bearer form or registered in "street name," and will be the responsibility of such Participant and not of DTC, or the Township, subject to any statutory or regulatory requirements as may be in effect from time to time. Payment of redemption proceeds, if any, and distributions to Cede & Co. (or such other nominee as may be requested by an authorized representative of DTC) is the responsibility of the Township, disbursement of such payments to Direct Participants will be the responsibility of DTC, and disbursement of such payments to the Beneficial Owners will be the responsibility of Direct and Indirect Participants.

DTC may discontinue providing its services as securities depository with respect to the Bonds at any time by giving reasonable notice to the Township. Under such circumstances, in the event that a successor securities depository is not obtained, Bond certificates are required to be printed and delivered.

The Township may decide to discontinue use of the system of book-entry-only transfers through DTC (or a successor securities depository). In that event, Bond certificates will be printed and delivered to DTC.

The information in this section concerning DTC and DTC's book-entry system has been obtained from sources that the Township believes to be reliable, but the Township takes no responsibility for the accuracy thereof.

THE TOWNSHIP WILL NOT HAVE ANY RESPONSIBILITY OR OBLIGATION TO SUCH DTC PARTICIPANTS OR THE PERSONS FOR WHOM THEY ACT AS NOMINEES WITH RESPECT TO THE PAYMENTS TO OR PROVIDING OF NOTICE FOR THE DTC PARTICIPANTS, OR THE INDIRECT PARTICIPANTS, OR BENEFICIAL OWNERS.

SO LONG AS CEDE & CO. IS THE REGISTERED OWNER OF THE BONDS, AS NOMINEE OF DTC, REFERENCES HEREIN TO THE BONDHOLDERS OR REGISTERED OWNERS OF THE BONDS (OTHER THAN UNDER THE CAPTION "TAX MATTERS")

# SHALL MEAN CEDE & CO. AND SHALL NOT MEAN THE BENEFICIAL OWNERS OF THE BONDS.

# **Discontinuance of Book-Entry-Only System**

In the event that the book-entry-only system is discontinued and the Beneficial Owners become registered owners of the Bonds, the following provisions would apply: (i) the Bonds may be exchanged for an equal aggregate principal amount of Bonds in other authorized denominations, of the same maturity, upon surrender thereof at the principal corporate trust office of the Paying Agent; (ii) the transfer of any Bonds may be registered on the books maintained by the Paying Agent for such purpose only upon the surrender thereof to the Paying Agent together with the duly executed assignment in form satisfactory to the Township; and (iii) for every exchange or registration of transfer of Bonds, the Paying Agent may make a charge sufficient to reimburse for any tax or other governmental charge required to be paid with respect to such exchange or registration of transfer of the Bonds. Interest on the Bonds will be payable by check or draft, mailed on each Interest Payment Date to the registered owners thereof as of the close of business on the Record Date, whether or not a business day.

#### SECURITY AND SOURCES OF PAYMENT FOR THE BONDS

The Bonds are valid and legally binding general obligations of the Township, and the Township has pledged its full faith and credit for the payment of the principal of and the interest on the Bonds. The Township is required by law to levy *ad valorem* taxes upon all the real property taxable within the Township for the payment of the principal of and the interest on the Bonds without limitation as to rate or amount.

#### **AUTHORIZATION AND PURPOSE FOR THE BONDS**

The Bonds are authorized by and are being issued pursuant to: (i) the Local Bond Law, Chapter 169 of the Laws of 1960 of the State of New Jersey, as amended and supplemented (the "Local Bond Law"); (ii) the bond ordinances of the Township set forth below and; (iii) a resolution of the Township duly adopted on September 11, 2018 (the "Resolution").

The Township will use proceeds from the sale and issuance of the General Improvement Bonds to (i) currently refund \$25,528,900 of the Township's \$26,349,850 General Capital Bond Anticipation Note dated and issued on October 17, 2017 and maturing on October 16, 2018 (together with \$820,950 in principal reduction payments from the municipal budget), (ii) provide \$9,000,100 in new money to finance the projects described in the bond ordinances below and (iii) pay for the costs and expenses incurred in connection with the authorization, sale and issuance of the General Improvement Bonds.

The Township will use proceeds from the sale and issuance of the Sewer Utility Bonds to (i) currently refund \$4,955,477 of the Township's \$5,056,777 Sewer Capital Bond Anticipation Note dated and issued on October 17, 2017 and maturing on October 16, 2018 (together with \$101,300 in principal reduction payments from the sewer utility budget), (ii) provide \$1,326,523 in new money to finance the projects described in the bond ordinances below and (iii) pay for the costs and expenses incurred in connection with the authorization, sale and issuance of the Sewer Utility Bonds.

# **General Improvement Bonds**

Bond Ordinance Number	Description of Improvement and Date of Adoption	New Money Proceeds	Current Refunding Proceeds	Principal Amount of Bonds
2006-09	Acquisition of land, finally adopted March 13, 2006.		\$26,288	\$26,288
2007-02	Various capital improvements, finally adopted February 26, 2007.		11,022	11,022
2009-10	Various capital improvements, finally adopted May 26, 2009.		131,425	131,425
2010-09	Various capital improvements, finally adopted April 26, 2010.		376,622	376,622
2011-09	Various capital improvements, finally adopted February 28, 2011.		531,663	531,663
2011-27	Various capital improvements, finally adopted November 28, 2011.	\$23,400	1,030,657	1,054,057
2011-28	Various capital improvements, finally adopted November 28, 2011.	35,000	670,215	705,215
2012-26	Various capital improvements, finally adopted November 26, 2012.	291,000	3,389,274	3,680,274
2012-27	Various capital improvements, finally adopted November 26, 2012.	77,275	1,493,798	1,571,073
2013-28	Various capital improvements, finally adopted December 9, 2013.	22,800	3,146,640	3,169,440
2013-29	Various capital improvements, finally adopted December 9, 2013.	65,500	1,590,465	1,655,965
2014-17	Various capital improvements, finally adopted December 8, 2014.	1,235,500	2,734,209	3,969,709
2014-18	Various capital improvements, finally adopted December 8, 2014.	223,500	2,383,000	2,606,500
2015-18	Various capital improvements, finally adopted November 23, 2015.	323,150	680,722	1,003,872
2015-19	Various capital improvements, finally adopted November 23, 2015.	1,021,050	5,075,000	6,096,050
2016-15	Various capital improvements, finally adopted November 28, 2016.	927,225		927,225
2016-16	Various capital improvements, finally adopted November 28, 2016.	367,400	2,257,900	2,625,300
2017-09	Public Safety communications project, finally adopted May 8, 2017.	2,011,000		2,011,000
2017-15	Various capital improvements, finally adopted November 27, 2017.	1,601,300		1,601,300
2017-16	Various capital improvements, finally adopted November 27, 2017.	775,000		775,000

# **Sewer Utility Bonds**

Dond		Now	Current	Deineinel
Bond Ordinance Number	Description of Improvement and Date of Adoption	New Money Proceeds	Current Refunding Proceeds	Principal Amount of Bonds
2006-05	Various sanitary sewer improvements, finally adopted February 27, 2006.		\$85,400	\$85,400
2007-01	Various sanitary sewer improvements, finally adopted February 26, 2007.	\$61,100	84,377	145,477
2008-04	Various sanitary sewer improvements, finally adopted March 24, 2008.	58,148		58,148
2009-08	Various sanitary sewer improvements, finally adopted May 26, 2009.	140,000	327,499	467,499
2010-07	Various sanitary sewer improvements, finally adopted April 26, 2010.	181,200	163,073	344,273
2011-07	Various sanitary sewer improvements, finally adopted February 28, 2011.		1,328,052	1,328,052
2011-29	Various sanitary sewer improvements, finally adopted November 28, 2011.		731,463	731,463
2012-28	Various sanitary sewer improvements, finally adopted April 26, 2012.	206,000	1,079,169	1,285,169
2013-30	Various sanitary sewer improvements, finally adopted December 9, 2013.	50,275	683,684	733,959
2015-20	Various sanitary sewer improvements, finally adopted November 23, 2015.	12,500	472,760	485,260
2016-17	Various sanitary sewer improvements, finally adopted November 28, 2016.	456,800		456,800
2017-18	Various sanitary sewer improvements, finally adopted November 27, 2017.	160,500		160,500

# MUNICIPAL FINANCE - FINANCIAL REGULATION OF COUNTIES AND MUNICIPALITIES

# Local Bond Law (N.J.S.A. 40A:2-1 et seq.)

The Local Bond Law governs the issuance of bonds and notes to finance certain general municipal and utility capital expenditures. Among its provisions are requirements that bonds must mature within the statutory period of usefulness of the projects bonded and that bonds be retired in serial installments. A 5% cash down payment is generally required toward the financing of expenditures for municipal purposes. All bonds and notes issued by the Township are general full faith and credit obligations.

The authorized bonded indebtedness of the Township for municipal purposes is limited by statute, subject to the exceptions noted below, to an amount equal to 3½% of its average equalized valuation basis. Certain categories of debt are permitted by statute to be deducted for purposes of computing the statutory debt limit, including school bonds that do not exceed the

school bond borrowing margin and certain debt that may be deemed self-liquidating. The Township has not exceeded its statutory debt limit.

The Township may exceed its debt limit with the approval of the Local Finance Board, a State regulatory agency, and as permitted by other statutory exceptions. If all or any part of a proposed debt authorization would exceed its debt limit, the Township may apply to the Local Finance Board for an extension of credit. If the Local Finance Board determines that a proposed debt authorization would not materially impair the credit of the Township or substantially reduce the ability of the Township to meet its obligations or to provide essential public improvements and services, or if it makes certain other statutory determinations, approval is granted. In addition, debt in excess of the statutory limit may be issued by the Township to fund certain notes, to provide for self-liquidating purposes, and, in each fiscal year, to provide for purposes in an amount not exceeding 2/3 of the amount budgeted in such fiscal year for the retirement of outstanding obligations (exclusive of utility and assessment obligations).

The Township may sell short-term "bond anticipation notes" to temporarily finance a capital improvement or project in anticipation of the issuance of bonds if the bond ordinance or a subsequent resolution so provides. Bond anticipation notes for capital improvements may be issued in an aggregate amount not exceeding the amount specified in the bond ordinance creating such capital expenditure, as it may be amended and supplemented. A local unit's bond anticipation notes may be issued for periods not greater than one year. Generally, bond anticipation notes may not be outstanding for longer than ten years. An additional period may be available following the tenth anniversary date equal to the period from the notes' maturity to the end of the tenth fiscal year in which the notes mature plus 4 months (May 1) in the next following fiscal year from the date of original issuance. Beginning in the third year, the amount of notes that may be issued is decreased by the minimum amount required for the first year's principal payment for a bond issue.

#### The Local Budget Law (N.J.S.A. 40A:4-1 et seq.)

The foundation of the New Jersey local finance system is the annual cash basis budget. Every local unit must adopt a budget in the form required by the Division of Local Government Services, Department of Community Affairs, State of New Jersey (the "Division"). Certain items of revenue and appropriation are regulated by law and the proposed budget must be certified by the Director of the Division (the "Director") prior to final adoption. The Local Budget Law requires each local unit to appropriate sufficient funds for payment of current debt service, and the Director is required to review the adequacy of such appropriations.

The Township is authorized to issue Emergency Notes and Special Emergency Notes pursuant to the Local Budget Law.

Tax Anticipation Notes are limited in amount by law and must be paid off in full within 120 days of the close of the fiscal year.

The Director has no authority over individual operating appropriations, unless a specific amount is required by law, but the review functions focusing on anticipated revenues serve to protect the solvency of all local units.

The cash basis budgets of local units must be in balance, i.e., the total of anticipated revenues must equal the total of appropriations (N.J.S.A. 40A:4-22). If in any year a local unit's expenditures exceed its realized revenues for that year, then such excess must be raised in the succeeding year's budget.

The Local Budget Law (N.J.S.A. 40A:4-26) provides that no miscellaneous revenues from any source may be included as an anticipated revenue in the budget in an amount in excess of the amount actually realized in cash from the same source during the next preceding fiscal year, unless the Director determines that the facts clearly warrant the expectation that such excess amount will actually be realized in cash during the fiscal year and certifies that determination to the local unit.

No budget or budget amendment may be adopted unless the Director shall have previously certified his approval of such anticipated revenues except that categorical grants-in-aid contracts may be included for their face amount with an offsetting appropriation. The fiscal years for such grants rarely coincide with the municipality's calendar year. However, grant revenue is generally not realized until received in cash.

The same general principle that revenue cannot be anticipated in a budget in excess of that realized in the preceding year applies to property taxes. The maximum amount of delinquent taxes that may be anticipated is limited by a statutory formula, which allows the unit to anticipate collection at the same rate realized for the collection of delinquent taxes in the previous year. Also the local unit is required to make an appropriation for a "reserve for uncollected taxes" in accordance with a statutory formula to provide for a tax collection in an amount that does not exceed the percentage of taxes levied and payable in the preceding fiscal year that was received in cash by December 31 of that year. The budget also must provide for any cash deficits of the prior year.

Emergency appropriations (those made after the adoption of the budget and the determination of the tax rate) may be authorized by the governing body of a local unit. However, with minor exceptions, such appropriations must be included in full in the following year's budget. The exceptions are certain enumerated quasi-capital projects ("special emergencies") such as ice, snow and flood damage to streets, roads and bridges, which may be amortized over three years, and tax map preparation, re-evaluation programs, revision and codification of ordinances, master plan preparation drainage map preparation for flood control purposes and contractually required severance liabilities, which may be amortized over five years. Of course, emergency appropriations for capital projects may be financed through the adoption of a bond ordinance and amortized over the useful life of the project.

Budget transfers provide a degree of flexibility and afford a control mechanism. Transfers between appropriation accounts may be made only during the last two months of the year. Appropriation reserves may also be transferred during the first three (3) months of the year, to the previous year's budget. Both types of transfers require a 2/3 vote of the full membership of the governing body; however, transfers cannot be made from either the down payment account or the capital improvement fund. Transfers may be made between sub-account line items within the same account at any time during the year, subject to internal review and approval. In a "CAP" budget, no transfers may be made from excluded from "CAP" appropriations to within "CAP" appropriations nor can transfers be made between excluded from "CAP" appropriations.

A provision of law known as the New Jersey "Cap Law" (N.J.S.A. 40A:4-45.1 et seq.) imposes limitations on increases in municipal appropriations subject to various exceptions. The payment of debt service is an exception from this limitation. The Cap formula is somewhat complex, but basically, it permits a municipality to increase its overall appropriations by the lesser of 2.5% or the "Index Rate" if the index rate is greater than 2.5%. The "Index Rate" is the rate of annual percentage increase, rounded to the nearest one-half percent, in the Implicit Price Deflator for State and Local Government purchases of goods and services computed by the U.S. Department of Commerce. Exceptions to the limitations imposed by the Cap Law also exist for other things including capital expenditures; extraordinary expenses approved by the Local Finance Board for implementation of an interlocal services agreement; expenditures mandated as a result of certain emergencies; and certain expenditures for services mandated by law. Counties are also prohibited from increasing their tax levies by more than the lesser of 2.5% or the Index Rate subject to certain exceptions. Municipalities by ordinance approved by a majority of the full membership of the governing body may increase appropriations up to 3.5% over the prior year's appropriation and counties by resolution approved by a majority of the full membership of the governing body may increase the tax levy up to 3.5% over the prior years' tax levy in years when the Index Rate is 2.5% or less.

Additionally, legislation constituting P.L. 2010, c. 44, limits tax levy increases for those local units to 2% with exceptions only for capital expenditures including debt service, increases in pension contributions and accrued liability for pension contributions in excess of 2%, certain healthcare increases, extraordinary costs directly related to a declared emergency and amounts approved by a simple majority of voters voting at a special election.

Neither the tax levy limitation nor the "Cap Law" limits the obligation of the Township to levy *ad valorem* taxes upon all taxable real property within the Township to pay debt service on its bonds or notes.

In accordance with the Local Budget Law, each local unit must adopt and may from time to time amend rules and regulations for capital budgets, which rules and regulations must require a statement of capital undertakings underway or projected for a period not greater than over the next ensuing six years as a general improvement program. The capital budget, when adopted, does not constitute the approval or appropriation of funds, but sets forth a plan of the possible capital expenditures which the local unit may contemplate over the three years. Expenditures for capital purposes may be made either by ordinances adopted by the governing body setting forth the items and the method of financing or from the annual operating budget if the terms were detailed.

#### **Sewer Utility Budget**

The Township's public sewer utility is supported, in addition to the general taxing power upon real property, by the revenues generated by the operations of the utility. A separate budget is established for the utility. The anticipated revenues and appropriations for the utility are set forth in a budget, which is required to be balanced and to fully provide for debt service. The regulations regarding anticipation of revenue and deferral of charges apply equally to the budget of the utility. Deficits or anticipated deficits in utility operations which cannot be provided for from utility surplus, if any, are required to be raised in the "Current" or operating budget.

# The Local Fiscal Affairs Law (N.J.S.A. 40A:5-1 et seq.)

This law regulates the non-budgetary financial activities of local governments. The Chief Financial Officer of every local unit must file annually, with the Director, a verified statement of the financial condition of the local unit and all constituent boards, agencies or commissions.

An independent examination of each local unit's accounts must be performed annually by a licensed Registered Municipal Accountant. The audit, conforming to the Division of Local Government Services' "Requirements of Audit", includes recommendations for improvement of the local unit's financial procedures and must be filed with the report, together with all recommendations made, and must be published in a local newspaper within 30 days of its submission. The entire annual audit report for the year ended June 30, 2017 for the Township is on file with the Clerk and is available for review during business hours.

#### **TAXATION**

#### **Procedure for Assessment and Collection of Taxes**

Property valuations (assessments) are determined on true values as arrived at by a cost approach, market data approach and capitalization of net income where appropriate. The last complete revaluation of property within the Township was for the year 2013. The Township's present assessment ratio is 92.60%.

Upon the filing of certified adopted budgets by the Township, the local School District, the Fire District and the County of Camden (the "County"), the tax rate is struck by the County Board of Taxation based on the certified amounts in each of the taxing districts for collection to fund the budgets. The statutory provision for the assessment of property, levying of taxes and the collection thereof are set forth in N.J.S.A. 54:4-1 et seq. Special taxing districts are permitted in the State for various special services rendered to the properties located within the special district.

Tax bills are due quarterly on February 1, May 1, August 1 and November 1. Installments not paid on or before the due date are subject to interest penalties of 8% per annum on the first \$1,500.00 of the delinquency and 18% per annum on any amounts in excess of \$1,500.00. These interest penalties are the maximum permitted under New Jersey Statutes. Additionally, a 6% penalty is charged on any delinquencies in excess of \$10,000.00 if not paid by the end of each year. Delinquent taxes open for one year or more are annually included in a tax sale in accordance with New Jersey Statutes. Tax liens retained by the Township are periodically assigned to the Township Solicitor for "in rem foreclosures" in order to acquire title to these properties.

#### Tax Appeals

The State Statutes provide a taxpayer with remedial procedures for appealing an assessment deemed excessive. The taxpayer has a right to petition the County Board of Taxation ("Tax Board") on or before the first day of April of the current tax year for review. The Tax Board has the authority, after a hearing, to decrease, increase or reject the appeal petition. These adjustments are usually concluded within the current tax year and reductions are shown as canceled or remitted taxes for that year. If the taxpayer feels his petition was unsatisfactorily reviewed by the Tax Board, appeal may be made to the State Tax Court. State Tax Court appeals tend to take several years prior to settlement and any losses in tax collection from prior years are charged directly to operations.

#### INFORMATION REGARDING THE TOWNSHIP

#### General

General information concerning the Township, including economic, financial, demographic and other relevant data, is set forth in Appendix "A" to this Official Statement.

#### **Financial**

Appendix "B" to this Official Statement contains (a) compiled financial statements of the Township for the fiscal year ended June 30, 2018 and (b) audited financial statements of the Township for the fiscal years ended June 30, 2017, 2016, 2015, and 2014. Copies of the complete 2018 Annual Financial Statement (unaudited) and Reports of Audit may be obtained from the Township's website at http://www.cherryhill-nj.com.

#### LITIGATION

To the knowledge of the Township Solicitor, Robert N. Wright Jr., Esq., there is no litigation of any nature now pending or threatened, restraining or enjoining the issuance or the delivery of the Bonds, or the levy or the collection of any taxes to pay the principal of or the interest on the Bonds, or in any manner questioning the authority or the proceedings for the issuance of the Bonds or for the levy or the collection of taxes, or contesting the corporate existence or the boundaries of the Township or the title of any of the present officers. Moreover, to the knowledge of the Solicitor, no litigation is presently pending or threatened that would have a material adverse impact on the financial condition of the Township if adversely decided. Upon issuance of the Bonds, a certification of the Solicitor to this affect will be furnished to the purchaser of the Bonds. In so doing, legal opinions of former Township Solicitors may be relied upon.

#### **TAX MATTERS**

#### Exclusion of Interest on the Bonds From Gross Income for Federal Tax Purposes

The Internal Revenue Code of 1986, as amended (the "Code"), imposes certain requirements that must be met on a continuing basis subsequent to the issuance of the Bonds in order to assure that interest on the Bonds will be excluded from gross income for federal income tax purposes under Section 103 of the Code. Failure of the Township to comply with such requirements may cause interest on the Bonds to lose the exclusion from gross income for federal income tax purposes, retroactive to the date of issuance of the Bonds. The Township will make certain representations in its Arbitrage and Tax Certificate, which will be executed on the date of issuance of the Bonds, as to various tax requirements. The Township has covenanted to comply with the provisions of the Code applicable to the Bonds and has covenanted not to take any action or fail to take any action that would cause interest on the Bonds to lose the exclusion from gross income under Section 103 of the Code. Bond Counsel will rely upon the representations made in the Arbitrage and Tax Certificate and will assume continuing compliance by the Township with the above covenants in rendering its federal income tax opinions with respect to the exclusion of interest on the Bonds from gross income for federal income tax purposes and with respect to the treatment of interest on the Bonds for the purposes of alternative minimum tax.

Assuming the Township observes its covenants with respect to compliance with the Code, McManimon, Scotland & Baumann, LLC, Bond Counsel to the Township, is of the opinion that, under existing law, interest on the Bonds is excluded from gross income of the owners thereof for federal income tax purposes pursuant to Section 103 of the Code, and interest on the Bonds is not an item of tax preference under Section 57 of the Code for purposes of computing the alternative minimum tax. For corporations with tax years beginning after December 31, 2017, the corporate alternative minimum tax was repealed by federal legislation, Public Law No. 115-97 (the "Tax Cuts and Jobs Act") enacted on December 22, 2017, effective for tax years beginning after December 31, 2017. For tax years beginning before January 1, 2018, interest on the Bonds is not an item of tax preference for purposes of the corporate alternate minimum tax in effect prior to enactment of the Tax Cuts and Jobs Act; however, interest on Bonds held by a corporation (other than an S corporation, regulated investment company or real estate investment trust) may be indirectly subject to federal alternative minimum tax for tax years beginning before January 1, 2018 because of its inclusion in the adjusted current earnings of a corporate holder.

The opinion of Bond Counsel is based on current legal authority and covers certain matters not directly addressed by such authority. It represents Bond Counsel's legal judgment as to exclusion of interest on the Bonds from gross income for federal income tax purposes but is not a guaranty of that conclusion. The opinion is not binding on the Internal Revenue Service (the "IRS") or any court. Bond Counsel expresses no opinion about the effect of future changes in (i) the Code and the applicable regulations under the Code or (ii) the interpretation and enforcement of the Code or those regulations by the IRS.

Bond Counsel's engagement with respect to the Bonds ends with the issuance of the Bonds, and, unless separately engaged, Bond Counsel is not obligated to defend the Township or the owners of the Bonds regarding the tax status of interest thereon in the event of an audit examination by the IRS. The IRS has a program to audit tax-exempt obligations to determine whether the interest thereon is includible in gross income for federal income tax purposes. If the IRS does audit the Bonds, under current IRS procedures, the IRS will treat the Township as the taxpayer and the beneficial owners of the Bonds will have only limited rights, if any, to obtain and participate in judicial review of such audit. Any action of the IRS, including, but not limited to, selection of the Bonds for audit, or the course or result of such audit, or an audit of other obligations presenting similar tax issues, may affect the market value of the Bonds.

Payments of interest on tax-exempt obligations, including the Bonds, are generally subject to IRS Form 1099-INT information reporting requirements. If a Bond owner is subject to backup withholding under those requirements, then payments of interest will also be subject to backup withholding. Those requirements do not affect the exclusion of such interest from gross income for federal income tax purposes.

#### **Original Issue Discount**

Certain maturities of the Bonds may be sold at an initial offering price less than the principal amount payable on such Bonds at maturity (the "Discount Bonds"). The difference between the initial public offering price of the Discount Bonds at which a substantial amount of each of the Discount Bonds was sold and the principal amount payable at maturity of each of the Discount Bonds constitutes the original issue discount. Bond Counsel is of the opinion that the appropriate portion of the original issue discount allocable to the original and each subsequent owner of the Discount Bonds will be treated for federal income tax purposes as interest not includable in gross income under Section 103 of the Code to the same extent as

stated interest on the Discount Bonds. Under Section 1288 of the Code, the original issue discount on the Discount Bonds accrues on the basis of economic accrual. The basis of an initial purchaser of a Discount Bond acquired at the initial public offering price of the Discount Bonds will be increased by the amount of such accrued discount. Owners of the Discount Bonds should consult their own tax advisors with respect to the determination for federal income tax purposes of the original issue discount properly accruable with respect to the Discount Bonds and the tax accounting treatment of accrued interest.

#### **Original Issue Premium**

Certain maturities of the Bonds may be sold at an initial offering price in excess of the amount payable at the maturity date (the "Premium Bonds"). The excess, if any, of the tax basis of the Premium Bonds to a purchaser (other than a purchaser who holds such Premium Bonds as inventory, as stock-in-trade or for sale to customers in the ordinary course of business) over the amount payable at maturity is amortizable bond premium, which is not deductible from gross income for federal income tax purposes. Amortizable bond premium, as it amortizes, will reduce the owner's tax cost of the Premium Bonds used to determine, for federal income tax purposes, the amount of gain or loss upon the sale, redemption at maturity or other disposition of the Premium Bonds. Accordingly, an owner of a Premium Bond may have taxable gain from the disposition of the Premium Bond, even though the Premium Bond is sold, or disposed of, for a price equal to the owner's original cost of acquiring the Premium Bond. Bond premium amortizes over the term of the Premium Bonds under the "constant yield method" described in regulations interpreting Section 1272 of the Code. Owners of the Premium Bonds should consult their own tax advisors with respect to the calculation of the amount of bond premium that will be treated for federal income tax purposes as having amortized for any taxable year (or portion thereof) of the owner and with respect to other federal, state and local tax consequences of owning and disposing of the Premium Bonds.

#### **Bank Qualification**

The Bonds **will not** be designated as qualified under Section 265 of the Code by the Township for an exemption from the denial of deduction for interest paid by financial institutions to purchase or to carry tax-exempt obligations.

The Code denies the interest deduction for certain indebtedness incurred by banks, thrift institutions and other financial institutions to purchase or to carry tax-exempt obligations. The denial to such institutions of one hundred percent (100%) of the deduction for interest paid on funds allocable to tax-exempt obligations applies to those tax-exempt obligations acquired by such institutions after August 7, 1986. For certain issues, which are eligible to be designated and which are designated by the issuer as qualified under Section 265 of the Code, eighty percent (80%) of such interest may be deducted as a business expense by such institutions.

# Additional Federal Income Tax Consequences of Holding the Bonds

Prospective purchasers of the Bonds should be aware that ownership of, accrual or receipt of interest on or disposition of tax-exempt obligations, such as the Bonds, may have additional federal income tax consequences for certain taxpayers, including, without limitation, taxpayers eligible for the earned income credit, recipients of certain Social Security and certain Railroad Retirement benefits, taxpayers that may be deemed to have incurred or continued indebtedness to purchase or carry tax-exempt obligations, financial institutions, property and casualty companies, foreign corporations and certain S corporations.

Bond Counsel expresses no opinion regarding any federal tax consequences other than its opinion with regard to the exclusion of interest on the Bonds from gross income pursuant to Section 103 of the Code and interest on the Bonds not constituting an item of tax preference under Section 57 of the Code. Prospective purchasers of the Bonds should consult their tax advisors with respect to all other tax consequences (including, but not limited to, those listed above) of holding the Bonds.

### **Changes in Tax Law Regarding the Bonds**

Legislation affecting tax-exempt obligations is regularly considered by the United States Congress and may also be considered by the State of New Jersey. Court proceedings may also be filed, the outcome of which could modify the tax treatment of obligations such as the Bonds. There can be no assurance that legislation enacted or proposed, or actions by a court, after the date of issuance of the Bonds will not have an adverse effect on the tax status of interest on the Bonds or the market value or marketability of the Bonds. These adverse effects could result, for example, from changes to federal or state income tax rates, changes in the structure of federal or state income taxes (including replacement with another type of tax) or repeal (or reduction in the benefit) of the exclusion of interest on the Bonds from gross income for federal or state income tax purposes for all or certain taxpayers.

#### **State Taxation**

Bond Counsel is of the opinion that, based upon existing law, interest on the Bonds and any gain on the sale thereof are not included in gross income under the New Jersey Gross Income Tax Act.

THE OPINIONS EXPRESSED BY BOND COUNSEL WITH RESPECT TO THE BONDS ARE BASED UPON EXISTING LAWS AND REGULATIONS AS INTERPRETED BY RELEVANT JUDICIAL AND REGULATORY CHANGES AS OF THE DATE OF ISSUANCE OF THE BONDS, AND BOND COUNSEL HAS EXPRESSED NO OPINION WITH RESPECT TO ANY LEGISLATION, REGULATORY CHANGES OR LITIGATION ENACTED, ADOPTED OR DECIDED SUBSEQUENT THERETO. PROSPECTIVE PURCHASERS OF THE BONDS SHOULD CONSULT THEIR OWN TAX ADVISERS REGARDING THE POTENTIAL IMPACT OF ANY PENDING OR PROPOSED FEDERAL OR STATE TAX LEGISLATION, REGULATIONS OR LITIGATION.

#### MUNICIPAL BANKRUPTCY

The undertakings of the Township should be considered with reference to Chapter IX of the Bankruptcy Act, 11 U.S.C. Section 901, et seq., as amended by Public Law 94-260, approved April 8, 1976, and as further amended on November 6, 1978 by the Bankruptcy Reform Act of 1978, effective October 1, 1979, as further amended by Public Law 100-597, effective November 3, 1988, and as further amended and other bankruptcy laws affecting creditor's rights and municipalities in general. The amendments of P.L. 94-260 replace former Chapter IX and permit the State or any political subdivision, public agency, or instrumentality that is insolvent or unable to meet its debts to file a petition in a court of bankruptcy for the purpose of effecting a plan to adjust its debts; directs such a petitioner to file with the court a list of petitioner's creditors; provides that a petition filed under such chapter shall operate as a stay of the commencement or continuation of any judicial or other proceeding against the petitioner; grants priority to debt owed for services or material actually provided within three months of the filing of the petition; directs a petitioner to file a plan for the adjustment of its debts; and provides

that the plan must be accepted in writing by or on behalf of creditors holding at least two-thirds in amount or more than one-half in number of the listed creditors. The 1976 Amendments were incorporated into the Bankruptcy Reform Act of 1978 with only minor changes.

Reference should also be made to N.J.S.A. 52:27-40 et seq., which provides that a municipality has the power to file a petition in bankruptcy provided the approval of the "Municipal Finance Commission" has been obtained. The powers of the Municipal Finance Commission have been vested in the Local Finance Board. The Bankruptcy Act specifically provides that Chapter IX does not limit or impair the power of a state to control, by legislation or otherwise, the procedures that a municipality must follow in order to take advantage of the provisions of the Bankruptcy Act.

#### SECONDARY MARKET DISCLOSURE

The Township, pursuant to the Resolution, has covenanted for the benefit of the Bondholders and the beneficial owners of the Bonds to provide certain secondary market disclosure information pursuant to the Securities and Exchange Commission Rule 15c2-12 (the "Rule"). Specifically, for so long as the Bonds remain outstanding (unless the Bonds have been wholly defeased), the Township will:

- (a) on or prior to 270 days from the end of each fiscal year, beginning with the fiscal year ending June 30 of the year in which the Bonds are issued, to the Municipal Securities Rulemaking Board through the Electronic Municipal Market Access Data Port (the "MSRB"), annual financial information with respect to the Township consisting of the audited financial statements (or unaudited financial statements if audited financial statements are not then available, which audited financial statements will be delivered when and if available) of the Township and certain financial information and operating data consisting of (i) Township indebtedness including a schedule of outstanding debt issued by the Township, (ii) the Township's property valuation information, and (iii) tax rate, levy and collection data. The audited financial information will be prepared in accordance with modified cash accounting as mandated by State of New Jersey statutory principles in effect from time to time or with generally accepted accounting principles as modified by governmental accounting standards as may be required by New Jersey law and shall be filed electronically and accompanied by identifying information with the MSRB;
- (b) in a timely manner not in excess of ten business days after the occurrence of the event, to the MSRB, notice of any of the following events with respect to the Bonds (herein "Material Events"):
  - (1) Principal and interest payment delinquencies;
  - (2) Non-payment related defaults, if material;
  - (3) Unscheduled draws on debt service reserves reflecting financial difficulties;
  - (4) Unscheduled draws on credit enhancements reflecting financial difficulties;
  - (5) Substitution of the credit or liquidity providers, or their failure to perform;
  - (6) Adverse tax opinions, the issuance by the Internal Revenue Service of proposed or final determinations of taxability, Notices of Proposed Issue (IRS Form 5701-TEB) or other material notices or determinations with

respect to the tax status of the Bonds, or other material events affecting the tax status of the Bonds;

- (7) Modifications to rights of holders, if material;
- (8) Bond calls, if material, and tender offers;
- (9) Defeasances;
- (10) Release, substitution, or sale of property securing repayment of the Bonds, if material;
- (11) Rating changes;
- (12) Bankruptcy, insolvency, receivership or similar event of the Township;
- (13) The consummation of a merger, consolidation, or acquisition involving the Township or the sale of all or substantially all of the assets of the Township, other than in the ordinary course of business, the entry into a definitive agreement to undertake such an action, or the termination of a definitive agreement relating to any such actions, other than pursuant to its terms, if material; and
- (14) Appointment of a successor or additional trustee, or the change of name of a trustee, if material.

For the purposes of the event identified in subparagraph (12) above, the event is considered to occur when any of the following occur: the appointment of a receiver, fiscal agent or similar officer for an obligated person in a proceeding under the U.S. Bankruptcy Code or in any other proceeding under state or federal law in which a court or governmental authority has assumed jurisdiction over substantially all of the assets or business of the obligated person, or if such jurisdiction has been assumed by leaving the existing governing body and officials or officers in possession but subject to the supervision and orders of a court or governmental authority, or the entry of an order confirming a plan of reorganization, arrangement or liquidation by a court or governmental authority having supervision or jurisdiction over substantially all of the assets or business of the obligated person.

(c) in a timely manner to the MSRB, notice of failure of the Township to provide required annual financial information on or before the date specified in the Resolution.

In the event that the Township fails to comply with the above-described undertaking and covenants, the Township shall not be liable for any monetary damages, remedy of the beneficial owners of the Bonds being specifically limited in the undertaking to specific performance of the covenants.

The undertaking may be amended by the Township from time to time, without the consent of the Bondholders or the beneficial owners of the Bonds, in order to make modifications required in connection with a change in legal requirements or change in law, which in the opinion of nationally recognized bond counsel complies with the Rule.

For the fiscal year ended June 30, 2013, the Township failed to timely file certain annual financial information or filed such information without associating it with specific outstanding obligations on EMMA. In addition, the Township failed to file event notices related to changes to ratings assigned to an insurer of insured Township bonds in calendar year 2014. The Township filed notices of failure to file annual information and corrected all omitted filings related to its currently outstanding obligations on September 14, 2014.

The foregoing description of instances of non-compliance by the Township with continuing disclosure agreements should not be construed as an acknowledgement by the

Township that any such instance was material. The Township has implemented internal control policies and procedures to ensure that similar instances of non-compliance will not occur in the future, including the appointment of a Disclosure Dissemination Agent. The Township Administration, in conjunction with the Township's Disclosure Dissemination Agent and Auditor, will follow the internal control policies and procedures adopted in regards to posting the required continuing disclosure information.

#### APPROVAL OF LEGAL PROCEEDINGS

All legal matters incident to the authorization, the issuance, sale and delivery of the Bonds are subject to the approval of McManimon, Scotland & Baumann, LLC, Roseland, New Jersey, Bond Counsel to the Township, whose approving legal opinion will be delivered with the Bonds substantially in the form set forth in Appendix "C" hereto. Certain legal matters will be passed on for the Township by its Solicitor, Robert N. Wright Jr., Esquire, Cherry Hill, New Jersey.

Bond Counsel has not verified the accuracy, completeness or fairness of the statements contained in this Official Statement (except to the extent if any, as stated herein) and will express no opinion relating thereto.

The various legal opinions to be delivered concurrently with the delivery of the Bonds express the professional judgment of the attorneys rendering the opinions as to the legal issues explicitly addressed therein. In rendering a legal opinion, the attorney does not become an insurer or guarantor of that expression of professional judgment, of the transaction opined upon, or the future performance of parties to the transaction. Nor does the rendering of any opinion guarantee the outcome of any legal dispute that may arise out of the transaction.

#### **MUNICIPAL ADVISOR**

Acacia Financial Group, Inc., Mount Laurel, New Jersey has served as Municipal Advisor to the Township with respect to the issuance of the Bonds (the "Municipal Advisor"). The Municipal Advisor is not obligated to undertake, and has not undertaken, either to make an independent verification of or to assume responsibility for the accuracy, completeness, or fairness of the information contained in the Official Statement and the appendices hereto. The Municipal Advisor is an independent firm and is not engaged in the business of underwriting, trading or distributing municipal securities or other public securities.

#### RATING

Moody's Investors Service (the "Rating Agency"), has assigned a rating of "Aa1" to the Bonds, based upon the creditworthiness of the Township.

The rating reflects only the views of the Rating Agency and an explanation of the significance of such rating may only be obtained from the Rating Agency. The Township furnished to the Rating Agency certain information and materials concerning the Bonds and the Township. There can be no assurance that the rating will be maintained for any given period of time or that it may not be raised, lowered or withdrawn entirely if, in the Rating Agency's judgment, circumstances so warrant. Any downward change in or withdrawal of such rating may have an adverse effect on the marketability or market price of the Bonds. The Underwriter has not agreed to take any action with respect to any proposed rating changes or to bring such rating changes, if any, to the attention of the owners of the Bonds.

#### PREPARATION OF OFFICIAL STATEMENT

The Township hereby states that the descriptions and statements herein with respect to the Township, including financial statements, are true and correct in all material respects and it will confirm same to the purchasers of the Bonds, by certificates signed by various Township officials.

All other information has been obtained from sources that the Township considers to be reliable and it makes no warranty, guaranty or other representation with respect to the accuracy and completeness of such information.

McManimon, Scotland & Baumann, LLC has not participated in the preparation of this Official Statement, nor has such firm verified the accuracy, completeness or fairness of the information contained herein (except under the heading "TAX MATTERS") and, accordingly, will express no opinion with respect thereto.

Bowman & Company LLP, Voorhees, New Jersey, compiled this Official Statement from information obtained from Township management and other various sources they consider to be reliable and makes no warranty, guaranty or other representation with respect to the accuracy and completeness of such information. Bowman & Company LLP does take responsibility for the financial statements, appearing in Appendix "B" hereto, to the extent specified in the Independent Accountant's Compilation Report.

#### UNDERWRITING

The Bonds are being purchased from the Township by
("Underwriter"), pursuant to the terms of a Notice of Sale dated on or about September 20,
2018, at a purchase price of \$ (the "Purchase Price"). The Purchase Price of
the Bonds reflects the par amount of the Bonds, plus an original issue premium in the amount of
\$ The Underwriter is obligated to purchase all of the Bonds if any of the Bonds are
purchased. The Bonds are being offered for sale at the yields or prices set forth on the front
cover of this Official Statement.

#### ADDITIONAL INFORMATION

Inquiries regarding this Official Statement may be directed to Ms. Michelle Samalonis, Chief Financial Officer of the Township of Cherry Hill at 856-488-7860.

So far as any statements made in this Official Statement involve matters of opinion or estimates, whether or not expressly stated, they are set forth as such and not as representations of fact, and no representation is made that any of such statements will be realized. Neither this Official Statement nor any statement which may have been made verbally or in writing is to be construed as a contract or agreement with the owners of the Bonds.

All quotations from and summaries and explanations of provisions of laws of the State herein do not purport to be complete and are qualified in their entirety by reference to the official compilation thereof.

This Official Statement has been duly executed and delivered by the Township and may be distributed in connection with the sale of the Bonds.

# TOWNSHIP OF CHERRY HILL, NEW JERSEY

Ву:	
	MICHELLE SAMALONIS, Chief Financial Officer

Dated: September \_\_\_, 2018

APPENDIX A
CERTAIN ECONOMIC, FINANCIAL AND DEMOGRAPHIC INFORMATION REGARDING THE TOWNSHIP OF CHERRY HILL, IN THE COUNTY OF CAMDEN, NEW JERSEY

#### GENERAL INFORMATION ON THE TOWNSHIP

#### **History**

The Township of Cherry Hill (the "Township" or "Cherry Hill") was originally part of Waterford Township until 1844 when it was incorporated as Delaware Township. A description of the Township in 1886 depicted a "prosperous agricultural community" composed chiefly of gristmills and carriage-making shops. The agricultural nature of the community remained virtually unchanged until the 1920's when the area began to feel its first growing pains.

After 1950, the building "boom" resulted in housing developments replacing farms and forests with a corresponding increase in population from 10,358 in 1950 to 71,045 in 2010.

In 1961, the Township's name was changed to Cherry Hill, a remembrance of the landmark Cherry Hill Farm. The past 55 years have seen continued growth and development with attractive residential areas, shopping centers, extensive recreational facilities and executive office complexes.

In 2006, Money Magazine and CNN Money listed Cherry Hill Township as "One of the Top 50 Best Places to Live in the Country." They also named Cherry Hill Township the 8<sup>th</sup> safest place among comparable size municipalities.

In 2011, New Jersey Monthly ranked Cherry Hill as the top large town in New Jersey.

In 2014, the Township was designated as a New Jersey Healthy Town. "Healthy Town" status is the top designation given to municipalities every year by the New Jersey Mayors Wellness Campaign. Cherry Hill became the 16th municipality in New Jersey to receive the designation since 2007, and is one of just two towns to be given the honor this year. The Township is the only "Healthy Town" in South Jersey.

In 2014, Sustainable New Jersey re-designated the Township as "Silver;" presently the highest rank for a municipality. Cherry Hill was also the recipient of Sustainable Jersey's Sustainability Champion Award.

On September 19, 2016, Cherry Hill was named No. 26 in Money Magazine's annual list of the Top 50 Best Places to Live.

#### **Local Government**

The Township government is based on the Mayor-Council form of government. The Mayor of the Township is elected directly by the voters for a four-year term and serves as the Chief Executive Officer. The Township Council is the legislative branch of the government, setting policy through the enactment of Township ordinances and resolutions. Members of the Council serve four-year terms, staggered to provide continuity in the government.

The Township administration operates through the Departments of Administration, Law, Police, Public Works, Community Development, Engineering and Recreation. All financial matters are administered under the direction of the Business Administrator.

#### **Financial Management**

The Township actively manages its staff and operating expenses for cost containment, operational efficiency and improved productivity.

The Township utilizes a competitive purchasing process for its purchases of products and services. The Township also aggressively negotiates with insurance carriers to receive lower premium and additional savings. In addition, the Township participates in co-operative purchasing agreements

with other local governmental entities, as well as national co-operative entities to secure the advantages of price savings.

The Township strives to reduce expenses associated with the use of outside vendors and has been successful in hiring staff with the capacity to undertake specific building renovation projects. The Township also has established a comprehensive risk management process to minimize its liabilities. An Accredited Risk Manager is on staff.

The Township's redesigned website has revolutionized local government-community interaction, creating a "virtual Town Hall" that connects users with more services and information online than ever, accessible 24/7 across all platforms and devices. The Township's goal has been to create a government that works better, costs less, and gets results residents care about; Cherry Hill's egovernment services have become critical to that mission. Most recently, the Township created the Cherry Hill Information Portal (CHIP) to further engage and collaborate with citizens. CHIP (www.CherryHill-NJ.com/CHIP) consolidates more than two dozen legacy programs and databases into one tool that includes GIS mapping, online payments, program/event registration, citizen requests, asset mapping and other services that benefit both the user, and Township personnel. CHIP gives access to detailed specific information at the customer's finger tips.

In the last four years, the Township has dramatically expanded its e-government services. Benefits of adding such services include reduced staff time and resources required to complete tasks; less time off from work for residents looking to do business with the Township during traditional business hours; more efficient and effective planning of capital improvements and other projects; expedited permit processing and inspections, resulting in greater economic development; and a reduction in our Town's carbon footprint by reducing vehicular traffic to/from Town Hall by visitors, staff and inspectors, as well as less paper used for printing forms and other services now available online. The result has been a more informed and engaged citizenry, and greater efficiency in the business of local government in Cherry Hill. Customers can complete an application, pay electronically and receive the license/permit all without leaving their home.

User fees for Township services have increased and new user fees have been instituted as well as new recurring revenues, such as abandoned property fees and fines and exterior CO inspection fee. The Township has an aggressive tax collection program and, under the provisions of Chapter 99 of the Laws of New Jersey of 1997, the Township holds annual tax sales. The tax collection rate for Fiscal Year 2018 was ninety-nine and ninety three hundredths percent (99.93%).

#### Library

The Township constructed a modern, state-of-the-art, 70,000 square-foot library in 2004. Vacant land (4.39 acres) was acquired adjacent to the former library site of 2.99 acres on North Kings Highway. With over 30,000 active cardholders and more than 560,000 visitors each year, the Cherry Hill Public Library (CHPL) is a place of knowledge and inspiration for members of the community. CHPL provides a variety of library materials and services, access to innovative technologies and a wide-range of programs to meet the informational, educational and cultural interests of residents and visitors of all ages.

#### **Fire Protection & Emergency Medical Services**

The Cherry Hill Fire Department (the "Fire Department") is a full service fire and rescue organization committed to the safety of the Township's residents and visitors. The Board of Fire Commissioners is an elected body responsible for planning and executing fire and life safety services in Cherry Hill Township. As of August 2016, the Cherry Hill Fire Department became an Accredited Agency meeting the requirements set forth by the Commission on Fire Accreditation International. The accreditation recognition is for a 5 year period from 2016 to 2021.

Fire protection in Cherry Hill Township is provided by four (4) Engine Companies, two (2) Ladder Companies, and one (1) Battalion Fire Chief serving as the on-duty Shift Supervisor and principal Incident Commander at major emergencies. The Department responds to approximately 5,000 fire and hazardous condition calls for service annually with a core of 100 career firefighters. In addition, one (1) Volunteer Fire Police Unit and one (1) Volunteer Rehabilitation Unit support the Fire Department.

The Fire Department provides Emergency Medical Services (EMS) responding to over 10,000 emergency calls annually. The EMS Division consists of approximately fifty (50) personnel led by an EMS Battalion Chief. The Fire Department staffs three (3) EMS units 24 hours per day and two (2) demand units staffed during peak call periods in addition to an on-duty EMS shift supervisor.

First responder companies responding from neighborhood Fire Stations support the EMS response system. All Fire Department personnel are certified at the EMT or paramedic level and respond to critical EMS incidents and life—threatening emergencies.

The Fire Department achieved the Insurance Services Organizations Classification of a "Class 1" Fire Department, out of a scale of 1 to 10, which became effective December 1, 2016 and is one (1) of only two (2) fire departments in the State of New Jersey to achieve this rating. The men and women of the Cherry Hill Fire Department are proud of their hard work in lowering fire insurance premiums.

The Fire Department hosts the Township Emergency Operations Center at Central Command on Marlkress Road and serves as a partner in the Emergency Management function.

The Fire Department maintains a Hazardous Materials Response Team with fifteen (15) specially trained firefighters assigned to the unit. They are prepared to handle situations involving chemical, biological, nuclear and explosive events. This unit is recognized at the State and National levels for its capabilities and has received many thousands of dollars in grant awards for equipment and training.

There is also a Technical Rescue Team with fifteen (15) specially trained firefighters. These firefighters are prepared to handle complicated vehicle extrication, water rescue, high angle rescue, confined space rescue, structural collapse and trench rescue. All firefighters in the Fire Department are trained to support both of these special disciplines. Firefighters also train daily on any possible emergency that may take place in Cherry Hill Township.

Community Education on fire and medical safety is critical to improving the quality of life for residents, merchants, business owners and visitors of the Township. The mission of the Department is to make a positive difference by educating the residents and visitors of Cherry Hill Township.

The Training Division is a critical component to the organization, ensuring that all members are prepared to handle the emergencies they may face. They coordinate and deliver all types and levels of training to the Fire Department's personnel. The Department's training facility located at Marlkress Road is a registered New Jersey Division of Fire Safety and NJOEMS training site.

The Office of the Fire Chief and the Chief Financial Officer provide oversight and direction to guarantee the mission of the Fire Department is met, through the responsible management of taxes and personnel. The Fire Department has been successful in acquiring FEMA (Federal Emergency Management Agency) Grants, in addition to numerous Department of Justice and State Grants. In 2015, the Department received an AA1 bond rating from Moody's Investors Services.

The Logistics Division is staffed with a NJ Qualified Purchasing Officer and participates in the NJ Contract Program, Surplus Property Program, and Joint Purchases with other Township Entities. We have also taken the necessary steps to utilize the Camden County Cooperative Purchasing Program.

The Motor Maintenance division maintains the Department's fleet of fire apparatus, EMS units and light duty vehicles. In 2015, the Fire Department entered into shared service agreements with our surrounding jurisdictions to perform repair and preventive maintenance on their emergency vehicles.

#### **Police**

The Police Department ("Department") is located in the municipal building at 820 Mercer Street and consists of four (4) divisions. The Operations Division is the largest division within the Department and is responsible for the performance of all primary police tasks. The Special Operations Group is a part of the Operations Division and consists of a Tactical Response Team and a Critical Incident Negotiating Team and may be activated for any extraordinary police operation. The Investigative Division conducts follow-up investigations, proactively conducts special investigations, and provides technical services such as crime scene processing, fingerprint identification, and evidence classification. The Administrative Division supports Department operations, while the Office of Professional Standards and Development investigates any allegations of police impropriety and provides the citizenry with public records and assistance.

The Department has a complement of one hundred and thirty five (135) sworn members, ten (10) special law enforcement officers (SLEO), ten (10) dispatchers, twenty one (21) civilian employees and also employs fifty (50) civilian school crossing guards.

The Department requires all police officers to earn the minimum of a Baccalaureate Degree as a condition of employment.

The Cherry Hill Police Operations Center is a state-of-the-art facility with the current Communications Center undergoing extensive renovations to the Dispatch Center and radio system, which will allow interoperability with public safety users in neighboring jurisdictions. The Operations Center includes computers, digital mug shots, and digital fingerprint scanning equipment connected to the FBI, and software applications that provide computerized detective case management. The system is funded by grants and features the latest technologies. The CAD/RMS system was recently upgraded and was also primarily funded by state grants. The Department has four (4) automated license plate readers. The license plate readers aid the department with the enforcement of motor vehicle laws, security for the general public, and can aid in Homeland Security. The entire patrol fleet is equipped with in-car cameras as well "E ticketing" or electronic motor vehicle summons. E-ticketing has drastically reduced the time officers spend on motor vehicle stops. Additionally, ninety seven (97) police officers have been certified and trained in the use Conducted Energy Devices (CED) or more commonly referred to as a "Taser". This will significantly reduce the risk of injuries to civilians and police officers alike. Three (3) police vehicles were outfitted with Thermal Imaging Camera's. These will help locate missing or wanted persons by giving off a heat signature in the dark. The Department is nearing the two year anniversary of the implementation of body worn cameras which were purchased for every member of the department as a supplement to its robust in-car camera recording policies. Again, grant funding played an integral role in the deployment of this new technology. When implemented correctly body cameras can help strengthen the policing profession by promoting agency accountability and transparency. They can also be useful tools in increasing officer professionalism, improving officer training, preserving evidence, and documenting encounters with the public.

The Department has been the recipient of County, State and Federal grant awards that have made possible additional crime prevention initiatives as well as the expansion of the Community Policing Unit, which is focused on direct interaction with community stakeholders. The Department engages in drug awareness and education programs, hosted their fourth annual Junior Police Academy to increase positive interactions with the youth in our community and started a Police Club at both of the High Schools last year. Grant funding also supports advances in technology that enhance the delivery of basic and supplemental services to the people who live, work and visit the Township. The Cherry Hill Police Department has launched a Strategic Intelligence and Analysis Unit. This unit has a full-time Crime Analysis to identify crime trends and patterns. This new operational initiative uses leading edge statistical analysis and geographic software to aid in the effective and efficient deployment of

police resources. The initiative, called Data-Driven Approaches to Crime and Traffic Safety (DDACTS) was developed by the National Highway Traffic Safety Administration. It uses geographic mapping to locate crime and traffic hot spots and targets these areas using temporal and spatial analysis. The correlation of crash and crime occurring within close proximity allows police an opportunity for addressing both challenges with a singular tactic. Once a hot spot is identified, the area is saturated with highly visible traffic enforcement strategies in order to reduce social harms associated with incidences of crime, traffic crashes and traffic violations. DDACTS was created as a nationwide initiative to help local communities improve public safety by both reducing their crime rates and decreasing their traffic crashes. The concept draws upon the knowledge that crimes often involve the use of a motor vehicle and the offender will recognize an increased likelihood of apprehension due to a highly visible police presence. The application of highly visible traffic enforcement is a proven and effective strategy that addresses both crime and crashes whether they occur simultaneously or independently in time and/or location. This allows personnel to be deployed where and when they are needed for a more efficient and effective use of resources in response to community needs

The Department is facing today's challenges with dynamic strategies that employ technological resources to solve problems efficiently. Community focused and place based law enforcement practices have emerged as an effective way to reduce social harm and improve public safety. There are no additional costs associated with the implementation of this philosophy as officers already assigned to patrol have their assignments reallocated to target a defined hotspot. The use of highly visible enforcement sustains a flexible and cost effective method for reducing social harms. By placing more officers in geographic locations based on the statistical frequency the Department hopes to reduce crime and motor vehicle crashes and improve the quality of life in the community.

#### **Recreation and Public Land**

The preservation of the Township's open space and the development of first-class recreational facilities are top priorities of the administration. The Township provides a variety of passive and active recreation activities on open space lands, including playgrounds, picnic areas, tennis, hockey and pickleball courts, fitness and nature trails, athletic facilities and Little Free Libraries. These amenities exist at fifty-seven (57) locations that are maintained by Cherry Hill Township.

The Township is unique in that it owns and maintains two National Register historic properties. Both serve very different, but valuable, functions for our residents. The historic Croft Farm hosts numerous cultural programs, including classical and contemporary music performances, art exhibits, movies and lectures. The site also serves as classroom space for various recreational opportunities to individuals of all ages and abilities. The Barclay Farmstead is maintained as a living history museum. The main house and outbuildings are interpreted as an 1816 Quaker Farmstead, reflecting Cherry Hill's rich agrarian heritage. The farmhouse and grounds are open to the public for tours on a designated, seasonal schedule. In addition to tours, events and programs, the Barclay Farmstead also hosts an award-winning school tour program, which offers Cherry Hill 5th graders and many out-of-district students a hands-on lesson in our regional history and heritage. The surrounding 32-acres include community gardens, playground, stream and nature trails, a portion of which are handicapped accessible.

In 2014, the Township completed an A. D. A. accessible ramp for the farmhouse and installed a virtual tour of the second and third stories providing for complete visual access to the structure.

In 2017, preservation work was completed on three Croft Farm Outbuildings: the Smoke House, Ice House and Spring House. All three structures are contributing buildings on the Croft Farm National Historic Register application.

A full-time professional Director works with a full and part-time staff in conducting an extensive year-round program for sports and fitness, dramatics, dance, and many other special interests for participants of all ages, including an adult education series. The Township has earned much recognition for success in providing programs based on the concept of Universal Design, which focuses

on creating programming that is inherently accessible to people of all abilities. Schools enhance the Township's recreational activity schedule by providing a wide variety of programs for the enjoyment of residents.

The Township has 1,363 acres of open space, with approximately half of the acreage developed with athletic fields, basketball courts, roller hockey courts, fitness trails, picnic areas, and tot lots. For example, the Township has forty-one (41) tennis courts located at sixteen (16) separate facilities (of which eleven (11) are lighted) as well as nine (9) soccer fields (two of which were added in 2016 at Croft Farm), eight (8) roller hockey courts and nine (9) pickleball courts.

In 2008, the Township converted three athletic fields to artificial playing surfaces along with the addition of sport lighting. This conversion was for soccer and lacrosse clubs that service close to 3,500 players ranging from youth to high school ages. It has increased the playing time while at the same time reduced the maintenance costs. Two of the fields are located at the DeCou Sports Complex and the third field is at the Chapel Avenue Park, all of which were upgraded in 2018.

In 2015, a Shared Service Agreement between the Township and the Board of Education enabled the reconstruction of the Cherry Hill High School West tennis courts and the addition of a fifth court to enable tournament play.

In 2016, Cherry Hill Township entered into a similar Shared Service Agreement with the Board of Education to convert the football fields at East and West High Schools to Synthetic Turf Fields and make improvements to the surrounding tracks.

The Township offers a variety of wooded, soft-surface trails, totaling approximately 13 miles, located throughout the Township to explore. The ten distinct trails systems provide unique opportunities to connect with nature, find solitude and inspiration, promote good health through hiking, trail running or mountain biking and to expand our education and understanding of the vital role open space provides to our quality of life and the overall health of the environment. The Barclay Farmstead Trails and the Croft Farm Trails have received the distinction of being named National Recreation Trails through the National Park System. These trails contribute to the health, conservation, and recreation goals of the United States.

#### **Open Space**

In November 2000, Cherry Hill voters underscored their commitment to open space preservation with overwhelming approval of a referendum to establish a Township Open Space, Recreation, Farmland and Historic Preservation Trust Fund. Cherry Hill homeowners contribute one (1) cent per \$100 of assessed property value annually to generate funds for open space including the acquisition, protection and maintenance of environmentally sensitive lands, drinking water sources, historical properties and farmland.

Cherry Hill's Trust Fund has been utilized to purchase and preserve many properties since 2001.

#### **Environmental Care and Maintenance**

The Public Works Department ("Public Works"), with a work force of approximately sixty-six (66) employees, maintains parks, trees, sanitary sewers, storm drains, and other municipal property (over 1,200 acres). Public Works collects leaves and conducts snow removal, pothole repairs and street maintenance and cleaning for more than 260 miles of Township roads. The Engineering Department designs capital improvement projects, including improvements to Township roads, storm drainage and sanitary sewer systems.

The Township contracts for Solid Waste Collection and Recycling and recently took the lead among Cooperative Purchasing members to secure a new five-year contract that began January 1,

2016 for fully automated solid waste collection, automated recycling and disposal. In addition to the added efficiencies and faster service, the move to automation provides for a savings of approximately \$1.35 million compared with the cost of manual-trash collection service over the life of the contract. Additional savings will be realized in solid waste tonnage as a result of the new 96 gallon trash containers delivered to residents. Disposal cost savings were also realized over the current cost for disposal.

Recycling consists of curbside collection of glass, cans, newspapers, cardboard, magazines, plastics, white paper, junk mail, leaves, grass, tree limbs, brush and appliances. The Township now has over a ninety percent (90%) recycling participation rate. The expanded recycling program has led to significant reduction in the amount of trash brought to the County waste disposal facilities as well as a reduced dependence on the County's incinerator.

On May 23, 2016, Cherry Hill Township released and adopted a new municipal Sustainability Plan, the Township's formal document to guide the community toward a greener future. The 51-page "Roadmap to our Future," is the product of more than two years of work by the Mayor, Council, Township Administration and Green Team members to develop a sustainable path for the community. It upholds environmental sustainability as a priority for the Township, and outlines objectives and strategies in five key categories: Health and Wellness; Homes, Buildings and Transportation; Leadership, Education and Training; Community Vitality and Ecology; and Empowerment through Arts and Culture. The roadmap is a blueprint that will guide our entire community – our government, businesses and residents alike – to a more sustainable future, and reinforces Cherry Hill's position as a leader in municipal and community-wide sustainability.

The Township has implemented other cost saving measures. To offset rising utility costs, the Township has installed two solar arrays, totaling 130kW of power. In addition to the energy saying, the Township benefits from the revenue generated from selling the Solar Renewable Energy Certificates (SRECs).

In addition to solar panels, the Township has replaced its aging roof top HVAC units with new energy efficient units. All of the lighting at Town Hall and Department of Public Works has been retrofitted to a more efficient solution. In addition to our main facilities, the Township has retrofitted LED lighting at our auxiliary and recreational facilities. With all energy projects completed, the Township should realize substantial reduction in energy consumption. All remaining consumption will be purchased at a reduced rate as the Township participates in a consortium which went out to the marketplace to get competitive energy rates via reverse auction. Our purchased power contains a renewable portfolio of 20%.

## **Sewer Utility**

The Township owns and operates twenty-five (25) pumping stations and a sewerage collection system approximately 320 miles in length. The sanitary sewerage collection system serves approximately ninety-eight percent (98%) of the Township's residents, with the remaining use septic systems.

All wastewater from the Township is treated at the County regional treatment facility located in the City of Camden. The treatment facility is owned and operated by the Camden County Municipal Utilities Authority.

In addition to the Township's annual residential sewer rate of \$95 (with a discount for senior citizens), the County levies an additional \$352 charge yearly, payable in quarterly installments.

The Township's Sewer Utility CIP investment is approximately \$2 million per year for sanitary sewer infrastructure improvements. These include, but are not limited to, pump station replacement, I & I reduction, main replacement, slip lining of mains, manhole restoration, etc. Our continued investment provides for a sound wastewater collection system.

#### Water

The Township receives water from the New Jersey American Water Company and from the Merchantville/Pennsauken Water Commission, both privately-owned companies. Substantial improvements to the infrastructure have been made in 2017 and will continue in 2018 - 2019.

#### **Natural Gas**

In 2017 and 2018 PSE&G made and will continue to make significant infrastructure improvements throughout Cherry Hill.

### **Township Employees**

	2018	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>
Permanent	312	309	317	310	305	304
Part-time	<u>92</u> 404	<u>93</u> <u>402</u>	<u>79</u> <u>396</u>	<u>77</u> <u>387</u>	<u>79</u> <u>384</u>	<u>78</u> <u>382</u>

<sup>\*</sup> As of September 7, 2018, all other dates are as of December 31 of the respective year.

#### **Employee Collective Bargaining Units**

Currently, there are five (5) collective bargaining units in the Township: Police Sergeants, Lieutenants and Captains represented by the Superior Officers Association Local (SOA); Police Officers, Detectives and Investigators represented by the Policeman's Benevolent Association Local 176 (PBA); Dispatchers represented by Teamsters 676; Blue Collar Employees represented by Teamsters 676. The Superior Officer Association (SOA) and Policeman's Benevolent Association (PBA) contracts expired December 31, 2017. The Blue Collar Employees (Teamsters 676) contract expired December 31, 2017. The Dispatchers (Teamsters 676) contract expires December 31, 2018. The Township is in active negotiations with PBA, SOA and Dispatchers, with tentative MOAs. The White Collar Employees (Teamsters 676) contract expires December 31, 2019.

#### **Business and Industry**

As one of the region's original post-World War II suburban communities, Cherry Hill Township continues to grow as the community that is celebrated for its high-quality of life and pioneering business environment.

The Township's economic growth is propelled by regional innovation clusters of healthcare, advanced manufacturing, pharmaceuticals, research and development, science and technology, banking, real estate, insurance, regional and local retail and large employment centers. These businesses are supported by a highly-skilled, highly-motivated and a highly-educated workforce, large, supportive daytime populations, and reputable local colleges and educational institutions – rivaling the talent needs of top-tier companies.

Just 6 miles from Center City Philadelphia, Cherry Hill Township is South Jersey's hub for business advancement and growth, making it an attractive destination for new retail and corporate centers. In tandem with the Township's ability to recruit and attract new business establishments, its ability to retain and expand existing businesses is due in large part to the Township's legacy of strong public-private partnerships (P³) and informed civic leadership. As the State's fourteenth (14th) largest municipality, strategically located around major arterials with connections to the Nation's fifth (5th) largest city (Philadelphia), Cherry Hill's location makes it a community of exceptional economic opportunity – playing a key role in the Region's marketplace.

The Township is home to several of the largest international companies in southern New Jersey, including TD Bank's U.S. headquarters, National Freight Industries, Inc. and Melitta North America.



As the marketplace becomes more competitive, Cherry Hill Township looks to re-invent itself to keep up with demand for changing economies, respond to shifting trends, and anticipating new markets. Investment in infrastructure such as water, wastewater, roads, transit, energy, communications, and regional facilities lay a groundwork for businesses to establish and develop roots within the Township's boundaries. Paired with effective land use planning, the Township is effectively diversifying its housing, transportation, recreation and entertainment options — integrating the key components that make Cherry Hill such an attractive and livable community. In 2016, Money Magazine named Cherry Hill Township the number 26th place to live in the Nation.



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DEMOGRAPHIC & ECONOMIC COMPARISON					
	TRADE AREA <sup>1</sup>	CAMDEN COUNTY <sup>2</sup>	CHERRY HILL TOWNSHIP <sup>2</sup>		
Population	2,060,311	510,923	71,348		
Households	785,183	185,113	26,879		
Median Household Income	\$73,409	\$65,025	\$96,848		
Median Family Income	\$90,245 <sup>A</sup>	\$82,252	\$118,310		
Per Capita Income	\$37,254 <sup>A</sup>	\$31,809	\$46,410		
Income Stratus					
Percentage Over \$50,000	52%	59%	71%		
r ercentage Over \$50,000	408,295	109,772	19,084		
Percentage Over \$75,000	35%	44%	59%		
1 creentage Over \$75,000	274,814	81,265	15,859		
Percentage Over \$100,000	23%	31%	49%		
T ercertlage Over \$100,000	180,592	57,940	13,171		
Homeownership Rate <sup>3</sup>	64.5% <sup>A</sup>	67.5%	78.8%		
Rental Vacancy (%)	6.1% <sup>A</sup>	4.6%	6.1%		
Residential Sales <sup>4,5</sup>	74,535 <sup>A</sup>	6,549	1,032		
Unemployment Rate (%) <sup>6,7</sup>	4.2% <sup>A</sup>	4.6%	3.7%		
Median Home Value	\$191,481	\$193,800	\$269,400		
Median Age	36.6	38.7	42.8		
Daytime Poplulation	2,404,425	479,490	86,559		

<sup>&</sup>lt;sup>1</sup> Sitewise 2016

<sup>&</sup>lt;sup>A</sup> State of NJ (All Other Numbers in Column are Trade Area Unless Noted)

HISTORICAL POPULATION					
YEAR	POPULATION				
2010	71,045				
2000	69,965				
1990	69,348				
1980	68,785				
1970	64,395				

Source: United States Census Bureau

<sup>&</sup>lt;sup>2</sup> 2015 American Community Survey 1-Year Estimate

<sup>&</sup>lt;sup>3</sup> 2011-2015 American Community Survey 5-Year Estimate

<sup>&</sup>lt;sup>4</sup> NJ Association of Realtors (2016) for State of NJ

<sup>&</sup>lt;sup>5</sup> NJ Association of Realtors (2016)

<sup>&</sup>lt;sup>6</sup> 2016 US Bureau of Labor Statistics

<sup>&</sup>lt;sup>7</sup> 2016 New Jersey Department of Labor

LARGEST EMPLOYERS IN CHERRY HILL TOWNSHIP (NON-GOVERNMENTAL)				
BUSINESS	SERVICE	EMPLOYEES		
BUSINESS	SERVICE	(ESTIMATE)		
Cherry Hill Mall	Enclosed Shopping Mall	2,500		
Seasonal Employment	Enclosed Shopping Mall	3,100		
Nordstrom's	Department Store	175		
Macy's Northeast	Department Store	325		
Jefferson Health	Health Care Provider/Hospital	1,130		
Bancroft Rehabilitation Services	Special Needs Provider	961		
TD Bank	Banking: US Headquarters	625		
Jewish Federation of South Jersey	Special Needs Provider	490		
National Freight Incorporated (NFI)	Shipping & Logistics	300		
Wegman's	Super Market	400		
Whole Foods Market	Super Market	250		

Source: Cherry Hill Township Department of of Community Development and Division of Code Enforcement

#### Ongoing and/or Recently Completed Economic Development Projects:

Jefferson Health Systems (formerly known as Kennedy University Hospital). Phase I of the Jefferson Health Systems (formerly known as Kennedy University Hospital) redevelopment project was completed and opened in April 2017, transforming their 27-acre campus in the center of Cherry Hill.

In order to ensure that reliance and convenience of a major healthcare facility, the Township Council took a pro-active approach towards the revitalization of this 27-acre healthcare campus by designating the property as an Area in Need of Rehabilitation and prepared a Redevelopment Plan for the a strategic approach to facilitate its transformation it's a 21<sup>st</sup> century healthcare facility. This enabled the revitalization and reinvention of this critical "West-side" community stakeholder, which also provides hospital-based acute and outpatient healthcare to the entire Region.







As noted above, construction has been completed on the new 102,000 SF Medical Office and Surgical Center, a new indoor 750-car parking structure, a five-story grand atrium lobby and an overall enhanced curb appeal with large green landscaped areas along its street frontage. The project also includes the reorganization and realignment of critical hospital services. Phase 2 is currently in the architectural design and engineering phase and that will include a new patient pavilion with all private, in-suite room and support services for patients and their families and friends, as well as new surgical suites and support services. Total build-out will total more than \$220+/- million in investment – fostering its place in the Region as premiere healthcare provider and as one of the Nation's leading employers.

In August of 2017, Cherry Hill Township Council amended the Kennedy University Hospital Redevelopment Plan to permit a height increase for the new patient pavilion, as well as modifications to permit reduced setbacks, signage and a helipad. In September of 2017, Kennedy University Hospital, received approval from the State of New Jersey to merge with Jefferson Health – creating a 13-hospital network in the region – submitted for Phase II and is currently under construction of a seven (7) story patient tower, healing garden and helipad.



**Penn Medicine at Cherry Hill.** In October of 2016, the University of Pennsylvania Health System opened the completely renovated 152,000 SF Penn Medicine medical office building – located along New Jersey State Highway Route 70, also known as the Township's – and the Region's – "Healthcare Highway". The University of Pennsylvania Health System, a premier healthcare provider in the Philadelphia Region, recently occupied the entirety of a former vacant department retail store, known as Syms. The developer of the project purchased and aggregated lands to provide more meaningful circulation for east-west access to South Jersey's "Healthcare Highway" in addition to the completely renovating of this former greyfield, which also includes a new 400-car parking structure, signage and various site improvements.





The new facility hosts medical disciplines, such as oncology, radiology, cardiology, ob-gyn, primary care, physical therapy, radiation and chemo therapies, a linear accelerator, and other sophisticated modalities. All within a patient-friendly and natural-light flooded and calming, therapeutic environment.

The project represents nearly an \$80 million investment in Cherry Hill, and expands Cherry Hill's "healthcare footprint" as a growing epi-center of medical services and first class healthcare delivery in the Region, joining Our Lady of Lourdes Health Care System, Cooper University Hospital, Virtua Health System and Kennedy University Health System, Wills Eye, Patient First and many others within the Township.

2016 Tri-County Economic Development Summit

Penn Medicine's presence, investment and growth in Cherry Hill lends itself to a major economic force for the Township – so much, that the Township received an award for Outstanding Achievement in Economic Development at the 11th Annual Tri-County Economic Development Summit for its nurturing of this growth along South Jersey's "Healthcare Highway".

In July of 2017, the Penn Medicine redevelopment effort received recognition and was selected as a recipient in the 2017 New Jersey Planning Officials (NJPO) Achievement in Planning Award.

**LourdesCare at Cherry Hill.** The site of LourdesCare, located at 1 Brace Road in Cherry Hill, was an abandoned greyfield. It was formerly occupied by an under-performing shopping center that at various times in its history since the 1960s housed a discount department store, super market, dry cleaning establishment, and other uses. The weed-ridden parking lot and the existing building were an eyesore and sat vacant from 2008 until the property was bought in late 2011 by Rosewood Real Estate Enterprises. The new owners envisioned the site, situated at the major crossroads of the community: Marlton Pike (Rt. 70), Brace Road (Rt. 154) and Kings Highway (Rt. 41) - a location that is virtually the "front door" to Cherry Hill.

The scope of work included substantial renovations and alterations to the structure and all major systems of the existing building. Nothing was left untouched; the facility underwent a complete interior and exterior renovation, and the site was upgraded with a comprehensive landscaping and stormwater design. Extensive environmental remediation of the building and site were successfully completed - transforming the site from a health hazard to health haven. From Planning Board in May 2012 to Grand Opening in March 2013, the facility was completed in only 10 months.



LourdesCare provides the community and surrounding areas with medical care options that includes a wide variety of medical specialists, laboratory services, physical and occupational therapies, wellness programs, and classes designed to teach health maintenance and prevention. As a medical facility, the site is now home to medical specialists ranging from cardiothoracic and vascular surgeons to doctors specializing in orthopedics, bariatrics, and radiology, among others. Up to 220 patients use these services daily.

LourdesCare at Cherry Hill has created more than one-hundred ten (110) full-time jobs, plus a staff of 38 doctors. The project has been so successful that approvals for a separate 4,500 square foot building on the corner edge of the property at Brace Road and Rt. 70 are memorialized. This expansion will complete the campus and will provide additional services, which have not yet been determined.

LourdesCare is an innovative environment, both inside and out, with a clinical experience that is designed to address patients' and families' needs. But more so, this project has not only transformed healthcare delivery in our area, it has literally transformed an underused eyesore that is located at the heart of this community. This adaptive reuse repurposed and recycled a worn-out structure into a brand new use.



In 2014, LourdesCare at Cherry Hill and the Township won a New Jersey Planning Officials (NJPO) Honors Achievements Award in Planning and New Jersey Business and Industry Association (NJBIA) – New Good Neighbors Award for its commitment to economic and civic well-being of New Jersey.

**Whole Foods Market.** Immediately across from LourdesCare is the Township's 53,000 SF recently opened Whole Foods market. It opened in 2014 as the new cornerstone of the Ellisburg Shopping Center, Cherry Hill's first and original 1960s vintage retail center (totally 267,000 SF of retail space).



It also spurred the complete façade renovation and upgrade of the entire shopping center. Whole Foods Market's arrival continues the renaissance of the Route 70 and Kings Highway corridor, and solidifies the Township's reputation as a destination for major National and International retailers. Like LourdesCare, it served as a catalyst in the revitalization of an under-performing retail center – thus enhancing property values, strengthening and servicing immediate neighborhoods, and ultimately attract interest from other businesses looking to relocate or expand. Adding a brand like Whole Foods Market to Cherry Hill's business landscape illustrates that the Township is thriving, vibrant and diverse. It underscores the message that major businesses are investing in Cherry Hill, and others are also.

Whole Foods, along with the upgrade of the shopping center, has attracted several new upscale tenants such as Honey Grow, Lemon Pop and others. It was also been a model of sustainable development in the Township with solar panels on the roof of the entire center and approximately 3 acres of solar arrays on an unused area behind the commercial buildings, as well as rain-gardens in the front parking areas, and electric vehicle charging stations in priority locations.

Further development has also been spurred directly across Kings Highway with the new **MOM's Organic Market**, a 22,000 square foot store which opened in mid-August 2016 and offers a variety of organic groceries and fresh foods and produce, along with a "Naked Lunch" bar of healthy selections for eat-in and take-away.



**Audi & Land Rover Dealership.** Construction was completed on the new 40,000 SF sales/showroom and repair facility on a 5-acre site along Route 70, where the construction value was estimated at nearly \$14 million. The Township anticipates that additional renovation will occur on the same site for the Porsche dealership (a Volkswagen dealership is also on-site). Similarly, the owners of the Audi dealership own the Land Rover/Range Rover dealership on Haddonfield Road and have submitted an application for the expansion, which has been under staff review and negotiation since 2017.

**Wood Springs Suites Hotel.** Formerly known as the Steak 'n Ale restaurant, Wood Springs Suites opened in the Spring of 2017. This new 138-room extended-stay hotel is located immediately off the Route 70 corridor at the I-295 interchange.

**Republic Bank.** This project was completed and opened in June of 2017. The 3,316 SF bank with drive-thru facility is located at the Libertyview office complex across from Garden State Park and the Commerce Center office complex.

**At-Home – The Home Décor Superstore.** The Township worked with a new regional retailer from Plano, TX to reinvent the former Pathmark at 949 Church Road – directly across the street from the Cherry Hill Mall. The retailer renovated 91,000 SF of space and relocated an existing Big Lots to an adjoining (vacant)



retail space while reinventing the façade of the center. This rejuvenation has provided for enhancements, which is desperately needed to revitalize this edge of the Cherry Hill Mall and its associated frontages.

**Tesla.** The Township worked with Tesla to develop a dealership within its borders at an existing facility on Route 70 – near to many of the Township's existing car dealerships. While only few Tesla dealerships exist Nationwide, Cherry Hill is excited to be part of one the prospects to be part of the electric carmaker's expansion into dealership sales. As the fourth and last dealership to open in New Jersey, the Cherry Hill location opened in early 2018.



Zara's at Cherry Hill Mall. A 5,000 SF expansion at the Cherry Hill Mall was completed to create a 30,000 SF retail space for an international clothing retailer, known as Zara. With more than 2,100 stores worldwide, Zara is the flagship brand of the Inditex Group. Zara is renowned for its ability to develop a new product and get it to stores within two weeks, while other retailers take six months. Zara added 77 stores in 2015, including the first stores in Australia last year, as well as a number of U.S. cities like Los Angeles, New York, San Diego, Houston and Las Vegas. Rosalia Mera, who cofounded Zara with her former husband Amancio Ortega, died in 2013 at the age of 69. She was the wealthiest self-made woman in the world with a fortune estimated at \$6.1 billion at the time of her death. Zara debuted at Cherry Hill Mall on September 28, 2017.

## Economic Development Projects in the Pipeline:

**Cooper University Medical Center.** Known as a major regional healthcare provider headquartered in nearby Camden, NJ, Cooper University Hospital has received Planning Board approvals for a 8,000 SF addition – for a total of 96,200 SF – for a medical, multi-specialty service building at the former Lockheed Martin off building located on Route 70 (South Jersey's Healthcare Highway).

The project is presently in conformance review and construction documents are being developed to transform this former office building and 5-acre site into a state-of-the-art medical resource that overlooks the Township's major natural resource — Cooper River Park. The project includes a minor building addition to the front façade, as well as new patient drop-off covered area.

Program elements will include imaging, physical and occupation therapies, laboratory services, patient exam for multi-disciplines that include cardiology, nephrology, neurology, orthopedics, endocrinology and general surgery.



In June of 2018, Cooper University Medical Center amended its approvals to include shared, consolidated access with Crowne Plaza Hotel, which integrates a left-hand turn traffic signal into the site in a west-bound direction on Route 70.

Commerce Center at Garden State Park (Costco Wholesale Warehouse). The Township continues to review an application for a 18.5-acre parcel of the 224-acre tract mixed-use planned unit development known as Garden State Park, for a 160,000+/- SF retail development along with 15,000+/- SF of ancillary retail uses.

The developer of the site proposes to transform a vacant and fallow former parking area of the former race track into a Costco Wholesale Warehouse with an accessory nine (9) multi-product dispensing (MPD) gasoline station, which also includes the construction of a connector road to the adjoining Garden State Pavilions Shopping Center (owned by Kimco Realty) – providing immediately access to the NJ Transit Atlantic Rail Line with stops west and north (30<sup>th</sup> Street Market Station in Philadelphia with connections in Pennsauken Township via the RiverLine to the Northeast Corridor to New York City) and points west to the Atlantic City Convention Center.

The site is adjoining other major retail development within the Garden State Park planned unit commercial development (i.e. - Home Depot, Wegman's, Nordstrom Rack, etc.) and planned unit residential development, which at build out will include 1,659 units. Total investment is approximately \$50 million and will create 250+/- jobs.

In September of 2017, the site plan for Costco Wholesale, which included a fueling station and a Duluth Trading, was approved by the Cherry Hill Township Planning Board.



**Lidl Grocery.** This project proposes the construction of construct a 35,962 SF Lidl grocery store at the Walmart Shopping Center located on Route 38 owned by Urban Edge (also known as Vornado). This highly competitive German grocer, which has taken over Europe – in competition with Aldi markets (which recently acquired Bottom Dollar), has recently planned as US expansion – including Cherry Hill. Lidl US has goals to start opening stores in 2018. The chain, which is like a cross between Walmart and Trader Joe's, offers deep discounts on groceries, household appliances, clothes, and furniture.



**Jaguar.** In February of 2018, the Jaguar received preliminary and final major site plan approvals for a 2,197 SF showroom addition to expand the existing 34,488 SF dealership building. This approval also includes the recladding of the entire building and the relocation of its driveway along Route 70 to align with Old Orchard Road as the fourth leg of the signalized intersection.



**Pennrose Springdale Seniors Affordable Housing.** The Jewish Federation of Southern New Jersey was granted approval for a deed-restricted rental housing project intended to provide affordable living for seniors and adults with developmental disabilities. Tentatively called "The Commons," the 15-acre, \$40-million project is located at 1721 Springdale Road in Cherry Hill. It will consist of two, 80-unit, three-story, 85,000-square-foot buildings that will be built in two phases over four (4) years.

Twenty percent (20%) of those units will be reserved for adults with developmental disabilities; the remainder will be senior housing for seniors aged 55 and older, deed restrictions that are guaranteed for forty five (45) years.

The project is designated 100-percent affordable housing, and will be targeted at renters earning 30, 50, and 60 percent of area median income. Developers will seek low-income housing tax credits from the New Jersey Housing and Mortgage Finance Agency (NJHMFA) for each phase of the construction. NJHFMA credits are awarded competitively on an annual basis, and could provide as much as 70 percent of the equity for the project. Pennrose Properties will manage the property. Unique to the building designs are its first-floor, one-bedroom, quad clusters, which are self-contained but feature separate entries to an indoor common area. These units are reserved for its special-needs residents, and will be tapped for supportive services and community programming, allowing residents to retain their independence within a structured social setting.

In August of 2017, the project was awarded \$1,294,858.00 in Low Income Housing Tax Credits (LIHTC) to finance the project. This was one of six projects awarded LIHTCs for the 2017 allocation statewide. The project broke ground in July of 2018.



**Primrose Daycare.** Construction commenced the second quarter of 2017, for the development of a 12,069 SF child care center (Primrose School) with various site and signage improvements. Primrose Schools is a national family of accredited early education and care schools serving infants through kindergarten, after-schoolers, their families and communities with locations in 29 states. The daycare opened at the end of 2017.

**Gateway Redevelopment Plans.** The Township has designated three (3) study, and substudy, areas as Areas in Need of Redevelopment, and is currently investigating additional potential redevelopment areas that will reinvent the western gateway along New Jersey State Highways Routes 70 and 38, as well as areas along Cuthbert Boulevard (County Route [CR]-636). These major arterials are direct connectors from the Township's borders to Philadelphia (west) and to points north and south via Interstate-295 and the New Jersey Turnpike. These strategic locations are of critical importance as there are just a few hours of most major metropolitan areas in the Northeast.

These Areas in Need of Redevelopment will create a new sense of arrival to the Township and will transform currently underutilized sites (such as older motels, a closed bowling alley, a former publishing/printing facility) into attractive and viable mixed-use communities.

Park Boulevard Redevelopment Plan has been presented to and approved by Township Council. The plan includes 192 luxury apartments, ranging from studio to 3-bedroom flats and stacked units. Amenities include an "active courtyard" with pool, bar-b-que and dining areas (and is adjacent to indoor amenities including community gym, business center, lobby and meeting and social rooms), and a "passive courtyard" that is more quiet and social in nature and includes a variety of gathering areas and features such as fire elements and gardens.

The main focus of this project is it's frontage along the Cooper River Park system, which is a major recreational and natural resource that includes a world-class, Olympic-distance 2000 meter rowing facility and boathouse. Numerous national and international competitions occur at this venue, and this new project will have a front row seat along the Cooper River! The project is located on a 7.3 acre site and has a construction value of \$75+/- million.

The developer received site plan approval in May of 2018, where demolition of existing structures is currently underway (75% complete).



Hampton Road Redevelopment Plan was adopted in December of 2017 in order to redevelop a 20.3 acre area of former industrial "brownfields" and other work yard and minor office uses. The vision is to transform the site that currently contains obsolete and abandoned structures into a new and higher use composed of high-quality buildings and public spaces. This includes 252 luxury multifamily units with varying typology of units including 4-unit quads and a mixture of 3-story and 4-story apartment buildings.



Victory Refrigeration Redevelopment Plan was adopted in June of 2018, which promotes the redevelopment of the former Victory Refrigeration Redevelopment site into a mixed-use transit-oriented development (TOD) site, which will include 370 luxury apartments and a variety of TOD complimentary non-residential uses. The site, located at the southeast border of the Township, is within ¼ mile of the Woodcrest PATCO Train Station – a widely used park and ride along the PATCO Speedline. In July of 2018, the redeveloper for Victory submitted site plans for Planning Board consideration, which are currently under review.



Baker Lanes Redevelopment Plan is currently in development and is scheduled to redevelop a 3.6 acre area, former utilized as a bowling alley (now currently vacant and dilapidated) into a 90-bed inpatient residential health care treatment facility. The Redevelopment Plan was adopted in February of 2017. In December of 2017, Advanced Recovery Systems (ARS), the redeveloper of the property and the inpatient residential health care treatment operator, received approvals for a 90-bed inpatient facility. The Baker Lanes Bowling Alley was recently demolished and ARS is going through their resolution of compliance in order to secure building permits.

# **Economic Development Projects Currently Under Construction:**

Plaza Grande Age-Restricted Condominiums. Construction has restarted on this 608-unit age-restricted condominium development on 35 acres in the Garden State Park. The project was stalled in the economic downturn; however, the Township worked with the new developer/purchaser of the project to restart and redesign the units and site plan to respond to the current market. Two (2) new buildings (32 units each) have recently been completed, with occupancy occurring in the last quarter of 2016 and occurring in the first quarter of 2017. One (1) additional building is in the foundation and site construction phase with the anticipation that a second building will be in a similar phase shortly.

**Evans Mill.** This project is the transformation of a former lumber yard facility into 152 luxury apartment units with amenities that include a clubhouse and pool. The 9 acre site was about 100% impervious; the development will provide over 38% of green space that is adjacent to Township open space and our historic Croft Farm farmstead. Demolition of the existing buildings were completed and construction has commenced in 2017. Construction value is estimated at \$45 million. Building permits were issued for the entire project and four (4) buildings, plus the clubhouse and pool, have received Certificates of Occupancy (COs).



**Oren's Development Assisted Living (Memory Care).** This project recently completed demolition of the former Coastline Restaurant and Nightclub; and will house a 64-bed memory care nursing/long-term care facility. Construction commenced in 2<sup>nd</sup> quarter of 2017. It is anticipated that this facility will be open in October of 2018.

#### Economic Growth & Expansion:

Construction activity remains relatively stable, as permit values and numbers mirror those numbers of prior years. Reference statistics below for further growth information:

CONSTRUCTION ACTIVITY (FISCAL YEAR COMPARISON)						
(JULY 1, 2015-JUNE 30, 2016 VS. JULY 1, 2016-JUNE 30, 2017 VS. JULY 1, 2017-JUNE 30, 2018)						
	FY 2016 FY 2017 FY 2018					
Permits	4,336	4,704	4,220			
Permits By Discipline <sup>1</sup>	7,122	7,635	7,613			
Construction Activity	\$151.5M	\$98.9M	\$99.1M			
New/Addition	\$76.9M	\$28.6M	\$26.5M			
Renovation	\$74.0M	\$69.2M	\$71.3M			
Inspections	13,618	14,852	15,252			
Fees	\$2.93M	\$2.45M	\$2.53M			

<sup>&</sup>lt;sup>1</sup> Building, Plumbing, Electric, Mechanical, Fire, & Elevator

	BUI	LDING PERMITS		
YEAR	PERMITS	VALUE OF CONSTRUCTION		
2018*	2,427	\$58,652,068		
2017	4,838	\$113,340,366		
2016	4,107	\$127,216,587		
2015	4,149	\$96,687,494		
2014	4,162	\$72,279,175		
2013	4,011	\$65,838,511		
2012	4,231	\$96,000,000		
* 2018 Number of permits through 8/31/2018				

Growth and expansion continues at **Garden State Park**. It was once the center of entertainment and sporting in our metropolitan area when it was the racetrack. Today, the 224-acre site continues to undergo a transformation into a comprehensive development consisting of townhomes, condominiums, luxury apartments and active-adult residences. It has an extensive system of parkways, walkways and streets, linking the residences with a variety of recreational, shopping, dining options, entertainment and work venues.







The focal point is the 800,000 SF Towne Center features many marquee retailers and restaurants, including Barnes & Noble Bookseller, The Cheesecake Factory, Brio restaurant, Talbot's and Joseph A. Bank clothiers, DSW Shoes, Nordstrom's Rack and other restaurants and commercial leaders such as Farmers Insurance and DeVry University. A 600+ car parking garage is in the center of the retail and office area.

The adjacent 545,000 SF Market Place includes the regional destinations of Wegman's Supermarket (along with their Wine and Liquor store), Best Buy electronics, Dick's Sporting Goods, Bed Bath and Beyond, and the Christmas Tree Shop. The center also includes The Home Depot, Citizens Bank, Houlihans' restaurant, and many more shops, restaurants and service-oriented stores. Both PNC Bank and Pier One have opened stand-alone retail stores along Haddonfield Road.

Work is ongoing in the construction of Edgewood Development's residential component at Garden State Park. This includes development of several products: condominiums, townhouses and apartments. The housing portion of the development will have a total build-out of 1,659 units.

Edgewood properties recently received Preliminary and Final Site Plan approval from the Township's Planning Board to continue construction of the townhouse and condominium portions of the development. This will result in the build-out of 360 residential units: 98 luxury townhouses and 262 condominiums (in 4-story buildings). It will also include additional retail development along the Haddonfield Road edge of the property; in addition to the existing 15,000 sq. ft. of bank and retail, the project received Preliminary & Final Major Site Plan and Subdivision approval for an additional 67,000 SF of retail including a TJ Maxx, a Home Goods, a Trader Joe's and Shake Shack.



Additionally, as mentioned above, the age-restricted (55 years and older) condominium complex, has resumed construction. The new developer has retooled building designs that will respond to today's market to complete the 608 unit age-qualified complex. The Club House, which was stalled for several years is now open, and features an indoor pools, tennis courts, meeting and recreation rooms, gym and theatre.

Further north along Haddonfield Road, the **Cherry Hill Mall** continues to enhance their \$225+ million project of building upgrades and additions. Since its transformation it has seen a 66% sales increase with sales topping \$657/sq. ft.

The Mall is a regional draw, and is within the top 40 of enclosed shopping centers in the United States with retail sales of over \$656 per square foot. The Mall includes the tri-state area's only Nordstrom's (138,000 SF), as well as a top-performing Macy's (305,000 SF) and JCPenney's (174,000 SF) department stores. The Mall also includes an Apple store, Disney Store, H&M, Coach, Gap, Victoria's Secret, Hugo Boss, Armani, Lego, Tumi, Pottery Barn and Williams-Somona, North Face and more than 200 other retail stores, restaurants and services. Stand-alone buildings on frontage pad sites accommodate Crate and Barrel (34,300 SF) and The Container Store (24,200 SF).

As of recent, the Cherry Hill Mall attracted 1776 – the Northeast Corridor's largest network of entrepreneurial incubators, driven to accelerated the explosion of startup activity and the transformation of legacy institutions, who serve to assist entrepreneurs succeed and to reach their maximum potential. 1776 will be occupying 11,000 SF of space at the Cherry Hill Mall in the Fall of 2018.

The Mall's "Restaurant Row" primarily along its Route 38 frontage includes Maggiano's Little Italy Restaurant, Seasons 52, Capital Grill, California Pizza Kitchen and the Grand Luxe Restaurant, a high-end eatery owned by California Cheesecake Factory.

As a result of these types of investments, properties along the Township's major road corridors are experiencing significant investments. Cherry Hill's Crowne Plaza Hotel is the thirteenth largest

meeting and conference facility in New Jersey with over 43,000 square feet of exhibit/banquet space. They recently completed a multi- million dollar upgrade to all their 450+ hotel rooms.

New retail stores have opened along Haddonfield Road (which links both the Mall and Garden State Park) and includes a Beneficial Bank, Chipotle, Pier One, Turning Point, Zoe's Mediterranean Restaurant, PDQ and other services, restaurants and retail shops. A "Super" Wawa convenience store and retail fuel station also opened north of the Mall, and another has received Planning Board approval to be built across from the Garden State Park.

Several other new project properties along Haddonfield Road have been recently approved; a new development that includes an entire block for a new retail center, which was just recently completed and includes a Mod Pizza, a Wag & Wash, a Luxe Nail & Spa and Habit Burger. AT&T has relocated a new store to this property, as part of Phase II of this redevelopment.









The 1.8 mile length of the Haddonfield Road corridor from Church Rd to Rt. 70 includes the Cherry Hill Mall, the Garden State Park development and numerous other retail, dining and service businesses. This strip alone results in approximately \$1.1+ billion in retail sales each year.

Every neighborhood and business zone within Cherry Hill is conveniently accessed via major state and regional highways such as Routes 70 and 38 and I-295, with neighboring access to the New Jersey Turnpike, as well. Center City Philadelphia and its center of employment, entertainment and recreation, healthcare, higher-education and cultural institutions is just 15 minutes away and can be easily accessed by car or train.

Cherry Hill is committed to job creation, "Smart Growth" and innovative redevelopment, (including investments in infrastructure and long-term strategic planning); this has resulted in significant private investment. Class "A" office developments such as the Commerce Center (including its approvals for a recent expansion of a fourth building), Woodland Falls Corporate Park, the Liberty View Center, the redevelopment of the Woodcrest Corporate Center and the new development at Garden State Park Office Center demonstrate the success and desirability of the Township as a corporate location. Several mature properties have been before the Township for an array of improvements to the physical plant, mechanicals, signage and landscape to keep these prime properties competitive in today's market.

At the Executive Campus (located between Routes 38 and 70), property owners have upgraded the campus which was originally built in the mid-1970s and 80s. Various services for Cooper Health Systems, and Campbell's Soup, Lockheed-Martin, Subaru, regional offices for NJ Department of Transportation and many other large and small companies are located here.

In the Springdale area, the Cherry Hill Business Park is home to Baxter Health Care's research and development facility, StonHard manufacturing and many other corporations in a continually expanding, high-tech complex, including the Forgotten Boardwalk Brewery, a local craft micro-brewery facility.

#### Healthcare as a Driving Economic Force:

The Township's economic development initiatives have focused on attracting a wide range of first-class healthcare services, utilizing the latest in medical technology.

As highlighted above, Jefferson Health System operates a modern fully-equipped hospital with 225 in-patient beds and employs a workforce of 1,100 professionals and service staff.

Most recently, Nemours Children's Health System and Advocare opened a pediatric health clinic on Route 70 at the former Navient office building – further adding to what is touted as "South Jersey's Health Care Children's Health System Highway".

emours.

Cherry Hill's outpatient medical facilities portfolio includes Wills Eye Surgical Center, Independence Rehabilitation Services, Relievius and others including three (3) major regional hospitals, which have opened facilities in the Township: Penn Medicine, Cooper University Healthcare and Our Lady of Lourdes Healthcare System. As reported above, Cooper Health has received Planning Board approval for a 98,000 SF specialty care facility and is expected to commence construction soon.

Also, Lourdes has opened a 55,000 SF outpatient facility that focuses on Cardiovascular, Orthopedics and Sports Medicine and various support therapies, diagnostic imaging services, and urgent care facilities. Med Express, Patient First and several other providers have opened urgent care facilities. Virtua Health recently completed construction and opened a new outpatient, family medicine and imaging facility along Route 70, which also included the renovation of a family practice in an adjacent building at an adjoining property.







As highlighted above, the former SYMS department store was transformed into a regional medical center for Penn Medicine. The project was recently completed and included the renovation of a 152,000+ SF to an existing structure, plus the construction of a 400+ car parking structure.

The Township is also home to several assisted living centers including Arden Courts, Brighton Gardens, AristaCare, Cherry Hill Senior Living (formally New Seasons), Cadbury, Silver Care and Spring Hill. Benedict's Place, a 3-story, 74-unit senior apartment building at the St. Mary's long-term care campus, opened in 2014; and 136 units of senior independent living apartments were renovated along with new upgrades and a community center on the same campus. Additionally, a new 37-unit senior housing project completed construction and opened at the beginning of 2016 at the St. Thomas Greek Orthodox Church.

### **Community Planning**

Cherry Hill 71,000+ residents live in approximately 27,000 households that live in single-family detached units, apartment and condominiums, townhouse and senior living residences. Renters occupy approximately 3,450+ units, including the fully rebuilt two (2) towers of Cherry Hill Apartment complex and upgraded Grande apartment towers. The Dwell, a 233 rental unit community opened in July 2012.

An effort has been made to locate non-residential development near major highways to assist with site accessibility and to minimize impact and encroachment on existing residential neighborhoods.

Mayor Chuck Cahn instituted both the Citizens' Cabinet and Business Council; they meet on an alternating monthly schedule. Members act as ambassadors to the residential neighborhoods and the business community, respectively, and communicate regarding community-wide issues.

The Township began a Master Plan overhaul in year 2017 to examine shifts in economic and growth management trends and focus on areas in need of additional redevelopment and preservation. The focus of the Master Plan is on the Land Use Element, the Economic Development Element and Plans for Place – area-specific plans for strategic locations within the Township that are in need of attention due to swift changes in use or stagnation in growth and viability. Adoption of these elements are scheduled for Fall of 2018.

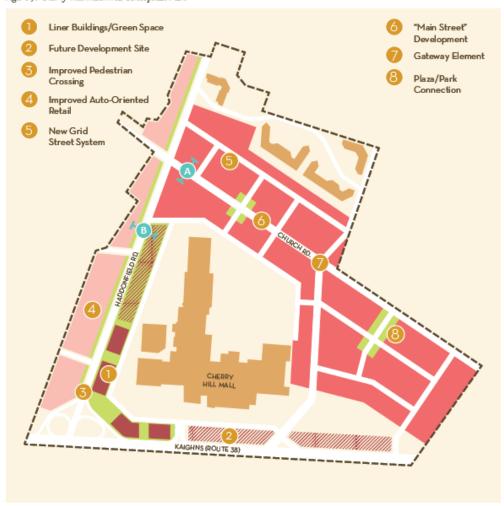


Figure 7. Cherry Hill Mall Area Conceptual Plan

#### Sustainability

Sustainability is meeting the needs of the present without compromising the ability of future generations to meet their own needs. In short, the essence of sustainability is leaving a planet to future generations that will still be able to provide them with sustenance, shelter, and economic opportunities.

The Township is in a unique position to partner with local residents and business owners regarding sustainable development by both incorporating sustainable practices into municipal activities and using the relationship to communicate ways to practice sustainability at home and in business.

Sustainable New Jersey re-designated the Township as "Silver;" presently the highest rank for a municipality. In 2014 Cherry Hill was the recipient of Sustainable Jersey's Sustainability Champion Award. In May 2016, Cherry Hill launched a new second generation Sustainability Plan to provide a roadmap for the Township to practice sustainability in its own actions, guide and partner with property owners towards energy efficient "green" building and site design, and help residents, workers and visitors incorporate green practices into their everyday lives.

In everyday operations, Cherry Hill Township makes strives towards becoming more sustainable. This could range from offering more transactional capabilities through our Township portal to installing electric vehicle charging station (coming late 2018). In our most recent office renovation, all material used met or exceeded GREENGAURD standards. Every Township decision or action take us down a more sustainable path.

## **Transportation and Infrastructure Investments**

The Township is located between New York City and Washington, D.C. with close proximity to Philadelphia. The Township has access to the following: the NJ Turnpike and I-295, (the primary interstate routes along the New York-Washington corridor), as well as state Routes 38 and 70 which provide access to Philadelphia and throughout southeastern New Jersey and the Jersey Shore points.

New Jersey Transit provides bus transportation and operates a rail station linking Cherry Hill with Philadelphia and Atlantic City. PATCO (Port Authority Transit Company) provides high speed rail line transportation with stations connecting to Philadelphia towards the west, Lindenwold (towards the east with connections to Atlantic City) and all points in between that link the suburbs with Camden (and its centers of higher education such as Rowan and Rutgers' Universities, Camden County College, healthcare providers, and regional entertainment and job sources).

The Township continues its community-wide review of traffic intersections, monitoring turning movements, vehicle flows and accidents. Based on the on-going analysis, many traffic signals have been upgraded to improve their performance, convenience and safety for both motorists and pedestrians.

The Township has adopted a Complete Streets policy designed to make the township's roads safer and more accessible for everyone. This new initiative will create a comprehensive, integrated multi-modal transportation network by connecting bicycling and walking in all the township's future street and sidewalk transportation projects.

Complete Streets is a holistic approach to promoting joint use of roadways by all users, including pedestrians, motorists, bicyclists, seniors, children, and those with limited mobility. The program dovetails with the Township's Bicycle and Pedestrian Master Plan and the Mayor's Wellness Campaign to build towards healthier community. The initiative provides the Township with a comprehensive plan to achieve that goal and ultimately make Cherry Hill a safer, healthier and more accessible place for everyone to live, work and play.

The integration of sidewalks and bicycle lanes on road networks and within park facilities such as Springdale Road, Kings Highway South, Park Boulevard, Cooper River Park and Kresson Road (to be completed), has led to recognition and highlighting of Cherry Hill Township's Complete Streets Program by the New Jersey Department of Transportation (NJDOT), the Federal Highway Administration (FHWA), the Rutgers University Voorhees Transportation Center (VTC), the Delaware Valley Regional Planning Commission (DVRPC) and the Cross County Connection Transportation Management Association (CCC TMA).

## **EDUCATION (1)**

As of October 15, 2017, the Cherry Hill Public School System (the "School System") had nineteen (19) operating schools; twelve (12) elementary, three (3) middle, two (2) senior high schools, one (1) early childhood center and one (1) alternate high school program.

In 1999, the Rosa Administration Building was converted to a third middle school which serves as a magnet school for the renowned International Baccalaureate Program. Central Administration and the alternative high school have moved to the Malberg building which was previously the site of the Early Childhood Center. The Early Childhood Center has moved to the Barclay School.

## School District Enrollments(1)(2)

<u>Grade</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>
PS, IB, PK, K	731	746	734	760	770
1	632	673	649	702	719
2	672	669	692	713	710
3	663	688	731	716	698
4	691	714	712	698	676
5	715	699	692	693	722
6	725	705	722	737	702
7	727	733	750	712	754
8	742	766	725	754	705
9	752	745	745	725	761
10	746	758	734	783	782
11	777	738	799	778	753
12	749	791	770	737	760
Spec. Ed.	<u>1,631</u>	<u>1,619</u>	<u>1,668</u>	<u>1,717</u>	<u>1,747</u>
	<u>10,953</u>	<u>11,044</u>	<u>11,123</u>	<u>11,225</u>	<u>11,259</u>

<sup>(1)</sup> Source: School District officials

<sup>(2)</sup> As of October 15 of each year, excluding students in special education programs outside the district.

## **Present School Facilities, Enrollment and Capacity(1)(2)**

<u>Facilities</u>	Date <u>Constructed</u>	Renovations/ Additions	Functional <u>Grades</u>	10/15/17 <u>Enrollment</u>	Functional Capacity(3)
Barclay	1958	1999	Preschool-K		
			Preschool Disabled	d 261	Not Avail.
Barton	1966	1994;2000	K-5; Sp. Ed.	473	649
Cooper	1970	2000	K-5; Sp. Ed.	234	446
Harte	1968	1969;2000	K-5; Sp. Ed.	409	658
Johnson	1966	1994;2000	K-5; Sp. Ed.	434	693
Kilmer	1969	2000	K-5; Sp. Ed.	455	624
Kingston	1955	60/62; 2009	K-5; Sp. Ed.	403	671
Knight	1964	1994;2000	K-5; Sp. Ed.	363	566
Mann	1963	1994;2000	K-5; Sp. Ed.	297	583
Paine	1968	1994;2000	K-5; Sp. Ed.	362	570
Sharp	1965	1968;2000	K-5; Sp. Ed.	355	645
Stockton	1970	1994;2000	K-5; Sp. Ed.	359	633
Woodcrest	1958	1982;2000;2009	K-5; Sp. Ed.	371	491
Beck	1971	1999	6-8; Sp. Ed.	887	1,055
Carusi	1962	1964;1994;2000;2009	6-8; Sp. Ed.	954	1,126
Rosa (Magnet					
Middle School	ol) 1961	1998;1999;2000;2009	6-8; Sp. Ed.	801	1,000
East	1967	1968;2000;2001;2009	9-12; Sp. Ed.	2,178	3,241
West	1956	60/64;1994;2000; 2009	9-12; Sp. Ed.	1,321	2,140
Malberg	1969	1999	Alt. H.S	<u>36</u>	<u>96</u>
				<u>10,953</u>	<u>15,887</u>

<sup>(1)</sup> Source: School District officials

In addition to an award winning and highly-credentialed school district, the Township also offers many private school options.

#### HIGHER EDUCATION FACILITIES

## **Rutgers University-Camden Campus**

Rutgers University-Camden ("Rutgers"), is a comprehensive, publicly-supported, coeducational four-year institution accredited by the Middle States Association of Colleges and Secondary Schools and funded primarily by the State, was founded in 1950 on a 23.8 acre campus in the City of Camden. As of September, 2016, there were approximately 5,021 undergraduate students and 1,454 graduate students.

<sup>(2)</sup> As of October 15 of each year, excluding students in special education programs outside the district.

<sup>(2)</sup> Source: The Board of Education of the Township of Cherry Hill Coordinator/Budget Finance.

<sup>(3)</sup> Capacity for 2004-2005 taken from the 1996-2001 long range facility plan. Rosa capacity is an estimate.

### **Camden County College**

Fully accredited by the Middle States Association of Colleges and Secondary Schools, Camden County College ("College") is a comprehensive publicly supported, co-educational two-year institution developed under the State Department of Higher Education. It is funded in part by the County Board of Chosen Freeholders who appoint an eleven (11) member Board of Trustees. The College has three distinct campuses in Blackwood, Camden and Cherry Hill – along with its satellite locations in Lakeland, Sicklerville and elsewhere throughout the County.

As of the Fall of 2016, full time enrollment was 5,181 and part-time enrollment was 5,816 for a total of 10,997.

## **Camden County Technical Schools**

From a vocational school that opened with 400 students in 12 trade areas in 1928, Camden County Technical Schools ("CCTS") has grown to be one of the largest and most comprehensive technical schools in the nation. The district today encompasses a full range of day and evening programs at campuses in Pennsauken and Gloucester Township. Beginning in 2012, the adult programs were operated by Camden County College as part of the Camden County shared services agreement.

For high school students, there are 37 career programs from which to choose. For the 2016-2017 school year, 1,286 students are enrolled at the Gloucester Township Campus, and 729 at the Pennsauken Campus, including 387 Special Education Students. Seniors are offered the opportunity to participate in several of our school-to-career programs and are offered lifetime job placement assistance. In addition, students are offered a full-range of athletics and activities to complement their education. Through Camden County College, high school juniors and seniors at CCTS have various opportunities to earn college credit for college level work completed while in high school. Students may bank the credits earned for future enrollment at colleges and universities.

In addition to the facilities mentioned above, Stockton University, University of Pennsylvania, Temple University, LaSalle University, Villanova University, St. Joseph's University, Drexel University and Rowan University are all within a commuting distance from the Township.

## **CERTAIN FINANCIAL INFORMATION**

# LARGEST TAXPAYERS (1)

Name of Taxpayer	Nature of Business	2018 Assessed <u>Valuation</u>			
Cherry Hill Center	Regional Mall	\$405,610,000			
Cherry Hill Retail Partners, LLC	Garden State Park Box Stores	68,000,000			
FC CH LLC and NM Cherry Hill	Penn Medical Building	59,900,000			
Grand Cherry Hill Owner, LLC	The Grand Apartments	52,000,000			
Cherry Hill Towers, LLC	Cherry Hill Towers Apartments	42,400,000			
Cherry Hill Towne Center Partners	Garden State Park Restaurants	40,811,400			
Behringer Harvard	Borough's Mill Apartments	35,000,000			
Federal Realty Investment Trust	Ellisburg Shopping Center	27,681,900			
Camden Holdings, LLC	Walmart Shopping Center	24,387,800			
Macy's East, Inc.	Macy's Department Store	23,800,000			
Dwell Cherry Hill LLC	Dwell Apartments	23,170,300			
Bishops View Apartments Owner LLC	Bishops View Apartments	22,887,000			
3 Ecch Owner LLC	3 Executive Campus Office Bldg	20,994,900			
EQR-Cherry Hill LLC	Highland Apartments	19,500,000			
Garden State Pavilions Center LLC	Pavilions Shopping Center	19,384,000			

# **CURRENT TAX COLLECTIONS(2)**

Fiscal	Tax	Current Co	ollections	Balance	June 30
<u>Year</u>	<u>Levy</u>	<u>Amount</u>	<u>Percentage</u>	<u>Amount</u>	<u>Percentage</u>
2018 (3)	\$312,189,820	\$311,963,050	99.93%	\$21,681	0.01%
2017	304,400,127	303,997,353	99.87%	18,836	0.01%
2016	296,275,968	295,905,472	99.87%	15,390	0.01%
2015	294,857,999	294,532,815	99.89%	21,938	0.01%
2014	283,845,000	283,660,267	99.93%	45,682	0.02%

# **DELINQUENT TAXES(2)**

Fiscal	Balance		Со	llected	Transfer	Other	Balance
<u>Year</u>	<u>July 1</u>	<u>Added</u>	<u>Amount</u>	Percentage	to Liens	<u>Credits</u>	<u>June 30</u>
2018 (3)	\$22,436	-	\$11,334	50.52%	-	\$11,102	-
2017	16,526	\$15,500	14,664	45.79%	-	13,862	\$3,500
2016	25,492	-	7,088	27.80%	-	17,268	1,136
2015	61,481	2,583	52,567	82.05%	-	7,943	3,554
2014	41,827	-	26,027	62.23%	-	-	15,800

<sup>(1)</sup> Source: Township's Tax Assessor

<sup>(2)</sup> Source: Annual Reports of Audit (as of June 30), unless otherwise noted.(3) Source: Compiled Financial Statements (as of June 30).

## **TAX TITLE LIENS(1)**

Fiscal <u>Year</u>	Balance July 1	Added by Sales & Transfers	Collections	Cancelations <u>&amp; Transfers</u>	Balance June 30
2018 (2)	\$472,462	\$74,798	\$25,907		\$521,353
2017	797,722	68,565	393,825		472,462
2016	575,768	253,288	31,335		797,721
2015	381,425	275,542	45,737	\$35,462	575,768
2014	323,494	70,441	12,510		381,425

## **FORECLOSED PROPERTY(1)(3)**

Fiscal <u>Year</u>	Balance July 1	Transfers from Liens	Adjustment to Assessed <u>Valuation</u>	Balance June 30
2018 (2)	\$2,223,077	-	-	\$2,223,077
2017	2,223,077	-	-	2,223,077
2016	2,223,077	-	-	2,223,077
2015	2,061,077	-	\$162,000	2,223,077
2014	2,061,077	-	-	2,061,077

# **CURRENT SEWER UTILITY COLLECTIONS(1)**

Fiscal	Balance	_	Current C	collections	Balance June 30		
<u>Year</u>	<u>July 1</u>	<b>Total Levy</b>	<u>Amount</u>	<u>Percentage</u>	<u>Amount</u>	<u>Percentage</u>	
2018 (2)	\$3,579	\$4,176,430	\$4,177,310	99.94%	\$2,349	0.06%	
2017	2,291	4,213,331	4,211,868	99.91%	3,579	0.08%	
2016	4,067	4,150,423	4,152,111	99.94%	2,291	0.06%	
2015	7,564	4,109,215	4,112,537	99.90%	4,067	0.10%	
2014	2,722	4,138,550	4,133,708	99.82%	7,564	0.18%	

<sup>(1)</sup> Source: Annual Reports of Audit (as of June 30), unless otherwise noted.

<sup>(2)</sup> Source: Compiled Financial Statements (as of June 30).

<sup>(3)</sup> These amounts are reflected on the basis of assessed value in the year of acquisition in accordance with the regulation of the Division of Local Government Services.

## **SEWER UTILITY LIENS(1)**

Fiscal <u>Year</u>	Balance July 1	Added by Sales & Transfers	Collections	Cancelations & Transfers	Balance June 30
2018 (2)	\$264	\$356	\$439	-	\$181
2017	89	175	-	-	264
2016	181	89	-	-	270
2015	-	181	-	-	181
2014	-	-	-	-	-

# NET ASSESSED VALUATIONS AND ANNUAL TAX RATES(3)

Tax Rate(4)

		Tax Hato(4)							
		Municipal						County	
Calendar	<b>Net Valuation</b>					Open	Municipal	Fire	Open
<u>Year</u>	<u>Taxable</u>	<u>Total</u>	County	School	<u>Municipal</u>	<b>Space</b>	<b>Library</b>	<b>District</b>	<b>Space</b>
2040	Ф <b>7</b> 700 774 474	<b>#4.00</b> C	<b>#0.000</b>	<u></u>	<b></b>	<b>CO 040</b>	<u></u>	<u></u>	<u></u>
2018	\$7,762,771,171	\$4.036	\$0.893	\$2.242	\$0.537	\$0.010	\$0.035	\$0.297	\$0.022
2017	7,724,406,428	3.981	0.885	2.199	0.543	0.010	0.034	0.288	0.022
2016	7,619,789,878	3.928	0.865	2.161	0.548	0.010	0.034	0.288	0.022
2015	7,584,322,338	3.866	0.855	2.112	0.546	0.010	0.032	0.289	0.022
2014	7,568,211,510	3.823	0.850	2.075	0.547	0.010	0.032	0.287	0.022

# RATIO OF ASSESSED VALUATION TO TRUE VALUE AND TRUE VALUE PER CAPITA(5)

Calendar <u>Year</u>	Real Property Assessed <u>Valuation</u>	Percentage of <u>True Value</u>	True Value	True Value <u>Per Capita</u> (6)
2018	\$7,744,807,300	92.60%	\$8,363,722,786	\$117,724
2017	7,706,420,700	92.60%	8,322,268,575	117,141
2016	7,601,804,500	92.95%	8,178,380,312	115,115
2015	7,566,402,300	94.62%	7,996,620,482	112,557
2014	7,551,257,300	92.66%	8,149,425,103	114,708

<sup>(1)</sup> Source: Annual Reports of Audit (as of June 30), unless otherwise noted.

<sup>(2)</sup> Source: Compiled Financial Statements (as of June 30).

<sup>(3)</sup> Source: Camden County Board of Taxation

<sup>(4)</sup> Per \$100 of assessed valuation

<sup>(5)</sup> Source: State of New Jersey, Department of Treasury, Division of Taxation

<sup>(6)</sup> Based upon 2010 Federal Census of 71,045

# **REAL PROPERTY CLASSIFICATION(1)**

Assessed Value of Land and

<u>Year</u>	<u>Improvements</u>	mprovements Vacant Land Residential Commercial		<u>Industrial</u>	<u>Apartments</u>	<u>Farm</u>	
2018	\$7,744,807,300	\$78,310,900	\$5,366,819,100	\$1,850,064,400	\$164,762,300	\$279,672,200	\$5,178,400
2017	7,706,420,700	77,084,800	5,361,193,700	1,831,478,200	162,637,300	268,852,100	5,174,600
2016	7,601,804,500	76,273,200	5,348,337,000	1,739,078,400	164,089,200	268,852,100	5,174,600
2015	7,566,402,300	72,762,700	5,337,646,700	1,726,096,800	170,726,700	253,995,100	5,174,300
2014	7,551,257,300	80,612,600	5,322,304,400	1,721,262,000	173,424,700	248,479,300	5,174,300

## **FUND BALANCE--CURRENT FUND(2)**

Fiscal <u>Year</u>	Balance June 30,	Utilized in Budget of Succeeding <u>Fiscal Year</u>	Percentage of Fund Balance Used
2018 (3)	\$27,010,550	\$8,907,210	32.98%
2017	23,591,962	8,611,105	36.50%
2016	20,337,268	8,948,698	44.00%
2015	17,881,992	7,530,085	42.11%
2014	14,793,707	7,163,848	48.42%

# FUND BALANCE—SEWER UTILITY OPERATING FUND(2)

Fiscal <u>Year</u>	Balance June 30,	Utilized in Budget of Succeeding <u>Fiscal Year</u>	Percentage of Fund Balance Used	
2018 (3)	\$4,888,432	\$864,404	17.68%	
2017	4,256,436	763,179	17.93%	
2016	4,090,195	799,542	19.55%	
2015	3,674,721	700,000	19.05%	
2014	3,464,453	700,000	20.21%	

<sup>(1)</sup> Source: Camden County Board of Taxation (2) Source: Annual Reports of Audit (as of June 30), unless otherwise noted.

<sup>(3)</sup> Source: Compiled Financial Statements (as of June 30).

# TOWNSHIP OF CHERRY HILL STATEMENT OF INDEBTEDNESS(1)

The following table summarizes the direct debt of the Township as of June 30, 2018. The gross debt comprises short and long-term debt issued and debt authorized but not issued, including General, Sewer Utility, debt authorized by Another Public Body and debt of the Local School District. Deductions from gross debt to arrive at net debt include deductible school debt, debt authorized by Another Public Body, Reserve for Payment of Debt, as well as debt considered to be self-liquidating. The resulting net debt of \$116,700,436 represents 1.43% of the average of equalized valuations for the Township for the last three (3) years, which is within the 3.5% limit imposed by N.J.S.A. 40A:2-6.

		Debt Issued			Deductions				_	
	<u>Bonds</u>	<u>Notes</u>	<u>Loans</u>	Debt Authorized but not Issued	Gross <u>Debt</u>		School <u>Debt</u>	Self-Liquidating <u>Debt</u>	Reserve for Payment of Deb	Net <u>t Debt</u>
General Sewer School District	\$ 55,790,000 12,865,000 3,460,000	5,056,777	\$ 4,846,507	\$ 24,926,116 8,550,253	\$ 117,438,433 26,472,030 3,460,000	\$	3,460,000	\$ 26,472,030	\$ 737,998	\$ 116,700,436
	\$ 72,115,000	\$ 36,932,587	\$ 4,846,507	\$ 33,476,369	\$ 147,370,463	\$	3,460,000	\$ 26,472,030	\$ 737,998	\$ 116,700,436

<sup>(1)</sup> As of June 30, 2018

Source: Annuial Debt Statement

## **DEBT RATIOS AND VALUATIONS(1)(2)**

Average of Equalized Valuations of Real Property with Improvements for 2015, 2016 and 2017	\$8,165,756,456
Statutory Net Debt as a Percentage of the Average of Equalized Valuations of Real Property with Improvements for 2015, 2016 and 2017	1.43%
<ul><li>2018 Net Valuation Taxable</li><li>2018 Equalized Valuation of Real Property and Taxable Personal Property Used in Communications</li></ul>	\$7,762,771,171 \$8,381,686,657
Gross Debt (3): As a percentage of 2018 Net Valuation Taxable As a percentage of 2018 Equalized Valuations	1.90% 1.76%
Net Debt (3): As a percentage of 2018 Net Valuation Taxable As a percentage of 2018 Equalized Valuations	1.50% 1.39%
Gross Debt Per Capita (4) Net Debt Per Capita (4)	\$2,074 \$1,643
TOWNSHIP BORROWING CAPACITY(1)(2)	
3.5% of Averaged (2015-17) Equalized Valuation of Real Property including Improvements (\$8,165,756,456)  Net Debt	\$285,801,476 116,700,436
Remaining Borrowing Capacity	\$169,101,040
LOCAL BOARD OF EDUCATION BORROWING CAPACITY(1)(2)	
4% of Averaged (2015-17) Equalized Valuation of Real Property including Improvements (\$8,165,756,456)  Local School Debt	\$326,630,258 3,460,000
Remaining Borrowing Capacity	\$323,170,258
(1) As of June 30, 2018 (2) Source: Township Auditor (3) Excluding overlapping debt (4) Based on Federal 2010 Census of 71,045	

# TOWNSHIP OF CHERRY HILL OVERLAPPING DEBT AS OF DECEMBER 31, 2017

		DEBT	ISSI	JED	)			
	Debt Outstanding	<u>Deductions</u>			Statutory Net Debt Outstanding	Net Debt Outstanding Allocated to the Issuer	•	Debt Auth. but not <u>Issued</u>
County of Camden(1):								
General:								
Bonds	\$ 36,125,000	\$ 8,342,385	(2)	\$	27,782,615	\$ 6,139,958	(4)	\$11,960,225
Notes	35,461,125.00				35,461,125	7,836,909	(4)	
Loan Agreements	314,966,900				314,966,900	69,607,685	(4)	
Bonds Issued by Other Public Bodies								
Guaranteed by the County	 276,594,254	276,594,254	(3)					 
	\$ 663,147,279	\$ 284,936,639		\$	378,210,640	\$ 83,584,551		\$ 11,960,225

<sup>(1)</sup> Source: County of Camden

<sup>(2)</sup> Includes Reserve for Payment of Bonds, Other Accounts Receivable and General Obligation Pension Refunding Bonds.

<sup>(3)</sup> Deductible in accordance with N.J.S.A. 40:37A-80.

<sup>(4)</sup> Such debt is allocated as a proportion of the Issuer's share of the total 2017 Net Valuation on which County taxes are apportioned, which is 22.10%.

## **Camden County Municipal Utilities Authority**

The Camden County Municipal Utilities Authority ("CCMUA") is a public body corporate and politic of the State and was originally created as the Camden County Sewerage Authority ("Sewerage Authority") by a resolution of the County adopted on December 5, 1967. The Sewerage Authority was reorganized in 1972 as a utilities authority and changed its name to the Camden County Municipal Utilities Authority pursuant to a resolution of the County adopted on April 13, 1972. The CCMUA operates under the supervision of nine commissioners who are appointed by the Board for five-year staggered terms. The County has entered into a deficiency agreement with the CCMUA ("Deficiency Agreement") whereby the County is obligated to pay to the CCMUA any annual charges equal to any deficits in CCMUA revenues necessary to pay or provide for: (i) operation and maintenance expenses of the CCMUA's regional sewer system, (ii) principal and interest payments on bonds and notes of the CCMUA in an aggregate principal amount not to exceed \$685,500,000, and (iii) the maintenance of reserves required under the bond resolution securing the CCMUA's bonds and notes. The obligation of the County pursuant to the provisions of the Deficiency Agreement is a direct and general obligation of the County, and any annual charges are ultimately payable by the County from the levy of ad valorem taxes on all the taxable real property within the jurisdiction of the County in amounts sufficient to enable the County to meet its obligations under the Deficiency Agreement. To date, no payments have been required to be made by the County pursuant to the Deficiency Agreement. The County and the CCMUA may agree to amend the Deficiency Agreement at any time to increase the obligations of the County thereunder.

The CCMUA owns and operates a sewage collection and treatment system which serves all County residents connected to local sewer collection systems. The CCMUA's system does not include the local sewage collection system of any CCMUA participant, but it owns and operates interceptor sewer lines connecting the local systems to the CCMUA's sewage treatment facilities.

The CCMUA is required to charge and collect service charges for the use of its facilities such that revenues of the CCMUA will at all times be adequate to pay all operating and maintenance expenses, including reserves, insurance, extensions and replacements, and to pay punctually the principal of and interest on any bonds and notes of the CCMUA and to maintain reserves and sinking funds therefor as may be required by the terms of any agreements with the holders thereof.

The gross debt as of December 31, 2017 for the CCMUA was \$171,431,116. The County guarantees up to \$685,500,000 of debt issued by the CCMUA.

## **Camden County Improvement Authority**

The Camden County Improvement Authority ("CCIA") is a public body corporate and politic of the State and was created by a resolution of the County Board. The CCIA operates under the supervision of a five (5) member Board who are appointed for five (5) year staggered terms by the County Board. The CCIA has from time to time issued its revenue bonds for projects involving the County and for which the County has a repayment obligation or guaranty. The CCIA also issues conduit debt from time to time which is not included in the overlapping debt as there is no obligation by the taxpayers to repay the associated debt service.

The amount of debt which the County has guaranteed or for which it has a repayment obligation as of December 31, 2017 was \$432,082,097.

## TOWNSHIP OF CHERRY HILL SCHEDULE OF OUTSTANDING DEBT SERVICE BONDED DEBT ONLY (1)

					Present					
		General				5	Sewer Utility			
Fiscal Year				Total					Total	
Ended			G	eneral Debt				S	Sewer Debt	Grand
<u>June 30</u>	<u>Principal</u>	Interest		<u>Service</u>	<u>Principal</u>		Interest		<u>Service</u>	<u>Total</u>
2019	\$ 7,345,000	\$ 2,128,419	\$	9,473,419	\$ 1,150,000	\$	412,088	\$	1,562,088	\$ 11,035,50
2020	7,645,000	1,826,844		9,471,844	1,185,000		370,663		1,555,663	11,027,50
2021	8,135,000	1,478,069		9,613,069	1,265,000		322,013		1,587,013	11,200,08
2022	7,930,000	1,111,919		9,041,919	1,300,000		266,363		1,566,363	10,608,28
2023	8,295,000	731,994		9,026,994	1,390,000		205,188		1,595,188	10,622,18
2024	8,640,000	384,194		9,024,194	1,435,000		154,050		1,589,050	10,613,24
2025	2,540,000	178,806		2,718,806	590,000		122,488		712,488	3,431,29
2026	2,600,000	122,513		2,722,513	605,000		109,950		714,950	3,437,46
2027	2,660,000	61,950		2,721,950	620,000		96,338		716,338	3,438,28
2028					635,000		82,388		717,388	717,38
2029					650,000		67,306		717,306	717,30
2030					665,000		51,869		716,869	716,86
2031					680,000		35,244		715,244	715,2
2032					 695,000		18,244		713,244	 713,2
	\$ 55,790,000	\$ 8,024,706	\$	63,814,706	\$ 12,865,000	\$	2,314,188	\$	15,179,188	\$ 78,993,89

<sup>(1)</sup> As of June 30, 2018

# SCHEDULE OF OUTSTANDING DEBT SERVICE LONG TERM LOANS ONLY (1)

		Present	
Fiscal Year			
Ended		General	
<u>June 30</u>	<u>Principal</u>	Interest	<u>Total</u>
2019	\$ 644,284	\$ 114,018	\$ 758,302
2020	671,345	94,813	766,158
2021	679,508	74,703	754,211
2022	700,541	53,837	754,378
2023	726,067	31,978	758,045
2024	320,605	18,595	339,200
2025	326,599	14,143	340,742
2026	330,451	9,480	339,931
2027	226,753	5,325	232,078
2028	220,355	1,775	222,130
	\$ 4,846,507	\$ 418,668	\$ 5,265,175

<sup>(1)</sup> As of June 30, 2018

# TOWNSHIP OF CHERRY HILL FISCAL YEAR 2019 MUNICIPAL BUDGET (1)

CURRENT FUND	
Anticipated Revenues:	
Fund Balance	\$8,907,210
Local Revenues	6,106,178
State Aid Without Offsetting Appropriations	8,775,844
Dedicated Uniform Construction Code Fees	
Offset With Appropriations	1,600,000
Special Items of Revenue with Consent of DLGS:	
Public and Private Revenues	222,731
Other Special Items	852,882
Receipts from Delinquent Taxes	10,000
Amount to be Raised from Taxation	44,489,252
Total Anticipated Revenues	\$70,964,097
Appropriations:	<b>#54.540.000</b>
General Appropriations for Municipal Purposes within "CAPS" Excluded from "CAPS":	\$51,518,666
Other Operations	3,183,305
Public and Private Progs Offset by Revs.	256,254
Capital Improvements	1,068,388
Municipal Debt Service	13,387,018
Deferred Charges	120,075
Reserve for Uncollected Taxes	1,430,390
Total Appropriations	\$70,964,097
SEWER UTILITY FUND	
Anticipated Revenues:	
Fund Balance	\$864,404
Rents	3,800,000
Miscellaneous	25,000
Sewer Connection Fees	25,000
Sower Somment out	20,000
Total Anticipated Revenues	\$4,714,404
Appropriations:	
Salaries and Wages	\$1,457,500
Other Expenses	1,183,500
Third Party Sewer Authority	37,500
Debt Service	1,748,404
Statutory Expenditures	287,500
Total Appropriations	\$4,714,404

# TOWNSHIP OF CHERRY HILL CAPITAL BUDGET (1)

## **Projects Scheduled for the Fiscal Years 2019-2024**

		SFY 2019	Capital	Grants-In-	Bonds ar	nd Notes
	Estimated	Budget	Improvement	Aid and		Self-
Project Title	Total Cost	<u>Appropriations</u>	<u>Fund</u>	Other Funds	<u>General</u>	<u>Liquidating</u>
Municipal Projects:						
Road Improvements	\$4,098,635		\$189,932	\$300,000	\$3,608,703	
Parks and Recreation	915,650		45,783		869,868	
Dept. of Public Works Equipment and Vehicles	473,475		23,674		449,801	
IT	243,000		12,150		230,850	
Admin Projects: Building Renovations and						
Equipment	2,000,000		100,000		1,900,000	
Admin Projects: CHPL Equip & Facility						
Upgrades	225,000		11,250		213,750	
HVAC Improvements (CHPL)	600,000	\$600,000				
Automatic License Plate Reader	85,600	85,600				
Sewer Utility Upgrades:						
DPW Sanitary Sewer Equipment and						
Upgrades	401,250					\$401,250
Sanitary Sewer System Upgrades	149,800					149,800
TOTAL PROJECTS	\$9,192,410	\$685,600	\$382,788	\$300,000	\$7,272,972	\$551,050

<sup>(1)</sup> As introduced on August 22, 2018

APPENDIX B
COMPILED AND AUDITED FINANCIAL STATEMENTS OF THE
TOWNSHIP OF CHERRY HILL FOR THE FISCAL YEARS ENDED JUNE 30, 2018, 2017, 2016, 2015 AND 2014



#### INDEPENDENT ACCOUNTANT'S COMPILATION REPORT

The Honorable Mayor and Members of the Township Council of Cherry Hill Cherry Hill, New Jersey 08002

Management is responsible for the accompanying financial statements of the Township of Cherry Hill, in the County of Camden, New Jersey, which comprise the statement of assets, liabilities, reserves and fund balancer-regulatory basis of the various funds as of June 30, 2018 and the related statements of operations and changes in fund balances--regulatory basis for the fiscal year then ended, and the related notes to the financial statements in accordance with accounting practices prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey, and for determining that this regulatory basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the American Institute of Certified Public Accountants. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

As described in Note 1 of the financial statements, the financial statements are prepared by the Township of Cherry Hill on the basis of the financial reporting provisions of the Division of Local Government Services, Department of Community Affairs, State of New Jersey, which is a basis of accounting other than accounting principles generally accepted in the United States of America, to meet the requirements of the State of New Jersey. The effects on the financial statements of the variances between the regulatory basis of accounting described in Note 1 and accounting principles generally accepted in the United States of America, although not reasonably determinable, are presumed to be material.

The financial statements for the fiscal years ended June 30, 2017, 2016, 2015 and 2014 were audited by us and we expressed adverse opinions under accounting principles generally accepted in the United States of America because of the significance of the matter discussed in the preceding paragraph; and unqualified opinions on the regulatory basis of accounting in our reports for those years. Our most recent report (June 30, 2017) was dated December 21, 2017, but we have not performed any auditing procedures since that date.

Respectfully submitted,

/s/ BOWMAN & COMPANY LLP Certified Public Accountants & Consultants

/s/ Todd R. Saler Certified Public Accountant Registered Municipal Accountant

Voorhees, New Jersey August 10, 2018

## TOWNSHIP OF CHERRY HILL CURRENT FUND

Statements of Assets, Liabilities, Reserves and Fund Balance--Regulatory Basis

			As of June 30,		
-	<u>2018(1)</u>	<u>2017(2)</u>	2016(2)	<u>2015(2)</u>	2014(2)
ASSETS					
Cash	\$44,665,227	\$28,430,624	\$34,610,826	\$30,038,087	\$24,841,935
Federal, State and Other Grants Receivable	833,952	769,057	456,998	444,665	464,924
Due from State of New Jersey	303,367	3,404,542	329,623	347,455	313,089
Receivables and other Assets with Full Reserves:					
Delinquent Property Taxes					
Receivable	21,681	22,436	16,526	25,492	61,481
Tax Title Liens Receivable	521,353	472,462	797,722	575,768	381,425
Property Acquired for Taxes					
Assessed Valuation	2,223,077	2,223,077	2,223,077	2,223,077	2,061,077
Revenue Accounts Receivable Interfunds Receivable	80,184 5,943	86,715 6,439	83,273 5	264,901 6	262,977 1,246,730
Deferred Charges:	5,945	0,439	5	Ü	1,240,730
Special Emergency Appropriations				340,000	680,000
_	\$48,654,784	\$35,415,353	\$38,518,050	\$34,259,450	\$30,313,638
LIABILITIES, RESERVES AND FUND BALANCE					
Appropriation Reserves	\$5,511,098	\$5,139,233	\$5,627,819	\$3,474,521	\$1,608,870
Accounts Payable	113,344	117,633	192,132	45,000	231
Fire District Taxes Payable	5,182,028		4,931,254	4,928,667	4,894,242
Reserve for Encumbrances	2,475,910	1,839,376	2,855,895	2,387,657	3,138,144
Interfunds Payable	158,110	31,936	004.000	768,831	400.040
Prepaid Revenues Tax Overpayments	4,497,241 7,800	698,228 9,845	684,093 19,260	671,822 9,315	403,913 13,941
Special Emergency Notes Payable	7,000	9,043	19,200	9,313	680,000
Other Liabilities and Special Funds	54,924	62,645	39,444	31.277	27,414
Reserve for Revaluation	,	,	,	279,274	331,372
Reserve for Receivables and					
Other Assets	2,852,238	2,811,129	3,120,603	3,089,244	4,013,691
Reserve for Federal and State Grants Fund Balance	791,541 27,010,550	1,113,366 23,591,962	710,282 20,337,268	691,851 17,881,992	408,115 14,793,707
i uliu Dalaliloe	21,010,000	20,081,802	20,331,200	17,001,332	14,130,101
=	\$48,654,784	\$35,415,353	\$38,518,050	\$34,259,450	\$30,313,638

<sup>(1)</sup> Unaudited. See Independent Accountant's Compilation Report

<sup>(2)</sup> Audited Financial Statements. See Independent Accountant's Compilation Report

## TOWNSHIP OF CHERRY HILL CURRENT FUND

Statements of Operations and Changes in Fund Balance--Regulatory Basis

	For the Year Ended June 30,						
	<u>2018(1)</u>	<u>2017(2)</u>	<u>2016(2)</u>	<u>2015(2)</u>	<u>2014(2)</u>		
Revenue Realized:							
Current Tax Collections	\$311,963,050	\$303,997,353	\$295,905,472	\$294,532,814	\$283,660,267		
Delinquent Tax Collections	37,241	408,490	38,423	98,304	38,537		
Total Taxes	312,000,291	304,405,843	295,943,895	294,631,118	283,698,804		
Miscellaneous Revenues	20,348,437	19,745,420	19,729,745	17,725,068	17,607,074		
Other Income	5,977,902	6,384,023	4,159,844	4,927,538	2,616,386		
Fund Balance Utilized	8,611,105	8,948,698	7,530,085	7,163,848	5,423,759		
Total Income	346,937,735	339,483,985	327,363,569	324,447,571	309,346,023		
Expenditures and Encumbrances:							
Operating	48,480,411	48,780,376	48,773,363	47,304,596	45,859,699		
Capital Improvements	1,155,337	2,493,572	1,010,097	414,037	503,996		
Debt Service	12,625,194	11,759,164	11,046,979	11,111,322	11,662,202		
Deferred Charges	38,747	34,635	87,072	405,007	372,382		
Pension and Social Security	5,486,286	5,137,482	4,899,055	4,706,505	4,359,644		
Judgments				1,102,119			
County Taxes	71,479,637	68,836,928	66,957,895	68,079,277	61,710,809		
Local District School Purposes	172,293,758	167,390,923	161,933,919	158,496,194	155,444,194		
Municipal Open Space Tax	775,630	770,548	758,432	756,821	756,460		
Fire District Taxes	22,566,752	22,043,036	21,910,217	21,819,123	21,907,435		
Other Expenditures	6,292	33,928	1,180	437	1,247,200		
Total Expenditures and							
Encumbrances	334,908,043	327,280,592	317,378,209	314,195,438	303,824,021		
Statutory Excess to Fund Balance	12,029,693	12,203,393	9,985,361	10,252,133	5,522,003		
Fund Balance Beginning of Year	23,591,962	20,337,268	17,881,992	14,793,707	14,695,463		
5	35,621,655	32,540,661	27,867,353	25,045,840	20,217,466		
Decreased by: Utilized as Revenue	8,611,105	8,948,698	7,530,085	7,163,848	5,423,759		
Fund Balance Ending of Year	\$27,010,550	\$23,591,962	\$20,337,268	\$17,881,992	\$14,793,707		

<sup>(1)</sup> Unaudited. See Independent Accountant's Compilation Report

<sup>(2)</sup> Audited Financial Statements. See Independent Accountant's Compilation Report

## TOWNSHIP OF CHERRY HILL GENERAL CAPITAL FUND

Statements of Assets, Liabilities, Reserves and Fund Balance--Regulatory Basis

			As of June 30,		
	<u>2018(1)</u>	<u>2017(2)</u>	2016(2)	<u>2015(2)</u>	2014(2)
ASSETS					
Cash Interfunds Receivable	\$302,158 153,999	\$1,788,048	\$1,162,062	\$2,427,683	\$49,819
Grants Receivable Due from Camden County Improvement	96,609	73,042	73,042	400,000	313,54
Authority Deferred Charges to Future Taxation: Amount to be Provided for Retirement	24	41	7	7	95,55
of Obligations Under Capital Lease			8,475,000	9,690,000	10,855,00
Funded	60,636,507	68,359,696	73,121,857	80,278,982	88,917,04
Unfunded	56,801,926	50,110,956	36,223,073	23,598,485	15,758,38
	\$117,991,224	\$120,331,783	\$119,055,041	\$116,395,157	\$115,989,34
LIABILITIES, RESERVES AND FUND BALANCE					
Serial Bonds and Loans Payable	\$60,636,507	\$68,359,696	\$73,121,857	\$80,278,982	\$88,917,04
Bond Anticipation Notes	31,875,810	29,135,352	13,299,800	8,294,000	
Obligations Under Capital Leases mprovement Authorizations:			8,475,000	9,690,000	10,855,00
Funded	1,518	176,518			123,35
Unfunded	8,612,669	8,497,723	4,635,838	4,854,305	6,506,30
Capital Improvement Fund			2,370	2,370	2,37
Contracts Payable	5,366,673	4,611,154	10,147,910	2,612,636	1,589,91
Interfunds Payable	707.000	500 505	000 700	5	1,226,05
Reserves for Payment of Debt Reserves for Grant Receivable	737,998	503,505	262,730	496,476	404,99 1,36
Other Liabilities and Special Funds  Reserve for Construction of Library and	10,589,885	8,877,655	8,939,454	9,996,302	6,098,68
Recreation Fields	24	41	7	7	95.55
Fund Balance	170,139	170,139	170,075	170,074	168,71
	\$117,991,224	\$120,331,783	\$119,055,041	\$116,395,157	\$115,989,34

<sup>(1)</sup> Unaudited. See Independent Accountant's Compilation Report

<sup>(2)</sup> Audited Financial Statements. See Independent Accountant's Compilation Report

# TOWNSHIP OF CHERRY HILL SEWER UTILITY FUND

Statements of Assets, Liabilities, Reserves and Fund Balance--Regulatory Basis

			As of June 30,		
ASSETS	2018(1)	<u>2017(2)</u>	2016(2)	<u>2015(2)</u>	2014(2)
Operating Fund:					
Cash	\$5,581,337	\$5,001,591	\$4,666,416	\$4,410,551	\$3,894,728
Receivables with Full Reserves:	2 240	2 570	2 201	4.067	7.564
Consumer Accounts Receivable Liens Receivable	2,349 181	3,579 264	2,291 89	4,067 181	7,564
Assessments Receivable	160,217	166,118	175,405	195,141	208,306
Interfund Receivables	439	179	98,190	40	119,637
Total Operating Fund	5,744,522	5,171,731	4,942,391	4,609,979	4,230,236
Capital Fund:					
Cash	228,144	354,618	869,036	2,595,111	1,248,512
Fixed Capital	41,112,164	41,112,164	41,112,164	41,112,164	41,112,164
Fixed Capital Authorized and		40.000.00			
Uncompleted	14,026,350	13,282,700	11,282,700	9,342,700	9,342,700
Total Capital Fund	55,366,658	54,749,482	53,263,900	53,049,975	51,703,376
Assessment Trust Fund:					
Cash		6,069	6,067	6,066	4,200
Assessments Receivable					1,868
Total Assessment Trust Fund	_	6,069	6,067	6,066	6,068
	\$61,111,180	\$59,927,281	\$58,212,358	\$57,666,020	\$55,939,679

(Continued)

## TOWNSHIP OF CHERRY HILL SEWER UTILITY FUND

Statements of Assets, Liabilities, Reserves and Fund Balance--Regulatory Basis

			As of June 30,		
LIABILITIES, RESERVES AND FUND BALANCE	2018(1)	2017(2)	2016(2)	<u>2015(2)</u>	<u>2014(2)</u>
Operating Fund:					
Appropriation Reserves	\$348,916	\$435,011	\$322,953	\$445,963	\$193,339
Reserve for Encumbrances	94,633	90,948	145,410	86,580	185,132
Accrued Interest on Bonds and Notes	226,014	187,195	182,974	170,266	162,075
Accounts Payable	13,349	13,349	13,349	19,712	3,382
Prepaid Revenues	10,431	12,795	9,726	13,349	5,889
Interfunds Payable		6,037			95
Reserve for Receivables	162,747	169,960	177,785	199,388	215,870
Fund Balance	4,888,432	4,256,436	4,090,195	3,674,721	3,464,453
Total Operating Fund	5,744,522	5,171,731	4,942,391	4,609,979	4,230,236
Capital Fund:					
Serial Bonds	12,865,000	13,975,000	15,050,000	16,090,000	17,150,000
Bond Anticipation Notes	5,056,777	4,024,740	2,794,400	3,000,000	
Improvement Authorizations:		, ,		, ,	
Funded					771,660
Unfunded	2,526,694	4,312,098	2,902,731	1,548,638	6,170,573
Interfunds Payable		176	98,189	40	52
Contracts Payable	860,350	577,804	906,729	468,732	1,248,657
Retained Percentage Due Contractors	8,608	13,591	20,937	22,537	8,908
Other Liabilities and Special Funds	5,382,745	4,322,334	5,042,176	6,413,288	1,906,788
Reserve for:					
Amortization	28,247,164	27,137,164	26,062,164	25,022,164	23,962,164
Deferred Amortization	419,320	386,575	386,575	386,575	386,575
Fund Balance				98,000	98,000
Total Capital Fund	55,366,658	54,749,482	53,263,900	53,049,975	51,703,376
Assessment Trust Fund:					
Interfunds Payable		3	1		2
Fund Balance		6,066	6,066	6,066	6,066
Total Assessment Trust Fund	<u> </u>	6,069	6,067	6,066	6,068
	\$61,111,180	\$59,927,282	\$58,212,358	\$57,666,020	\$55,939,679
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<sup>(1)</sup> Unaudited. See Independent Accountant's Compilation Report

<sup>(2)</sup> Audited Financial Statements. See Independent Accountant's Compilation Report

## TOWNSHIP OF CHERRY HILL SEWER UTILITY FUND

Statements of Operations and Changes in Operating Fund Balance--Regulatory Basis

	For the Year Ended June 30,									
	<u>2018(1)</u>	<u>2017(2)</u>	2016(2)	<u>2015(2)</u>	<u>2014(2)</u>					
Revenue Realized:										
Fund Balance Utilized	\$763,179	\$799,542	\$700,000	\$700,000	\$700,000					
Rents	4,177,748	4,211,868	4,152,292	4,112,537	4,133,707					
Other Income	516,390	58,024	241,531	127,023	201,387					
Sewer Assessment Fund Balance	6,066									
Other Credits to Income	485,476	358,891	451,197	311,409	172,825					
Total Income	5,948,859	5,428,325	5,545,020	5,250,969	5,207,919					
Expenditures and Encumbrances:										
Operating	2.584.500	2.615.000	2.598.318	2,536,480	2.343.076					
Capital Improvements	2,001,000	2,010,000	2,000,010	2,000,100	2,010,010					
Debt Service	1,691,135	1,607,541	1,592,729	1,596,003	1,585,898					
Pension and Social Security	277,500	240,000	238,500	206,350	224,582					
Other Expenditures	549									
Total Expenditures and Encumbrances	4,553,684	4,462,541	4,429,546	4,340,701	4,153,556					
Excess in Revenue	1,395,176	965,784	1,115,474	910,268	1,054,363					
Fund Balance Beginning of Year	4,256,436	4,090,195	3,674,721	3,464,453	3,110,090					
	5,651,612	5,055,978	4,790,195	4,374,721	4,164,453					
Decreased by: Utilized as Revenue	702.470	700 540		700,000	700.000					
Otilized as Reveilue	763,179	799,542	700,000	700,000	700,000					
Fund Balance End of Year	\$4.888.432	\$4.256.436	\$4,090,195	\$3,674,721	\$3.464.453					

<sup>(1)</sup> Unaudited. See Independent Accountant's Compilation Report

<sup>(2)</sup> Audited Financial Statements. See Independent Accountant's Compilation Report

## TOWNSHIP OF CHERRY HILL TRUST FUND

Statements of Assets, Liabilities, Reserves and Fund Balance--Regulatory Basis

	As of June 30,						
ASSETS	<u>2018(1)</u>	<u>2017(2)</u>	<u>2016(2)</u>	<u>2015(2)</u>	<u>2014(2)</u>		
Cash Grants Receivable Interfunds Receivable Accounts ReceivableOther Deferred Charges	\$19,370,962 270,560 41,999 1,728,595 44,331	\$19,875,257 334,554 70,261 1,687,814 38,747	\$22,017,312 638,433 38,325 1,707,353 34,635	\$20,552,541 618,689 807,156 1,389,009 26,346	\$18,708,861 858,090 38,325 1,398,544 40,938		
	\$21,456,447	\$22,006,632	\$24,436,058	\$23,393,740	\$21,044,760		
LIABILITIES, RESERVES, AND FUND BALANCE							
Accounts Payable Reserve for Encumbrances Interfunds Payable Reserve for Certain Assets Receivable Reserve for Special Funds Fund Balance	\$276,399 107,626 44,269 1,728,595 18,791,103 508,456	\$266,126 138,180 38,727 1,687,814 19,225,378 650,407	\$268,822 217,601 38,330 1,707,353 21,306,120 897,832	\$246,238 157,045 38,326 1,389,009 20,730,165 832,957	\$265,072 92,333 178,487 1,398,544 18,529,867 580,457		
	\$21,456,447	\$22,006,632	\$24,436,058	\$23,393,740	\$21,044,760		

<sup>(1)</sup> Unaudited. See Independent Accountant's Compilation Report

<sup>(2)</sup> Audited Financial Statements. See Independent Accountant's Compilation Report

#### TOWNSHIP OF CHERRY HILL

Notes to Financial Statements
For the Fiscal Year Ended June 30, 2018

### Note 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

<u>Description of Financial Reporting Entity</u> - The Township of Cherry Hill (hereafter referred to as the "Township") was incorporated as Delaware Township in 1844 and changed its name to Cherry Hill in 1961. It is located approximately ten miles east of the City of Philadelphia, PA. The population according to the 2010 censes was 71,045.

The Township has a Mayor-Council form of government known as the Mayor-Council Plan A under the Optional Municipal Charter Law of 1960, popularly known as the Faulkner Act. The Mayor is separately elected. Executive and administrative responsibility rests with the Mayor, who is assisted by the Business Administrator and Township Clerk.

<u>Component Units</u> - The financial statements of the component units of the Township are not presented in accordance with Governmental Accounting Standards Board (GASB) Statements No. 14, *The Financial Reporting Entity*, as amended by GASB Statement No. 39, *Determining Whether Certain Organizations are Component Units*, GASB Statement No. 61, *The Financial Reporting Entity: Omnibus - an amendment of GASB Statements No. 14 and No. 34*, and GASB Statement No. 80, *Blending Requirements for Certain Component Units - an amendment of GASB Statement No. 14*. If the provisions of the aforementioned GASB Statements had been complied with, the financial statements of the following component units would have been either blended or discretely presented with the financial statements of the Township, the primary government:

Cherry Hill Public Library 1100 North Kings Highway Cherry Hill, New Jersey 08034

The Library's financial statements are presented as a trust fund in the Township's financial statements in accordance with the provisions of N.J.A.C. 15:21-12.4 utilizing the same basis of accounting as the Township.

Measurement Focus, Basis of Accounting and Financial Statement Presentation - The financial statements of the Township contain all funds and account groups in accordance with the Requirements of Audit (the "Requirements") as promulgated by the State of New Jersey, Department of Community Affairs, Division of Local Government Services. The principles and practices established by the Requirements are designed primarily for determining compliance with legal provisions and budgetary restrictions and as a means of reporting on the stewardship of public officials with respect to public funds. Generally, the financial statements are presented using the flow of current financial resources measurement focus and modified accrual basis of accounting with minor exceptions as mandated by these Requirements. In addition, the prescribed accounting principles previously referred to differ in certain respects from accounting principles generally accepted in the United States of America applicable to local government units. The more significant differences are explained in this note.

In accordance with the *Requirements*, the Township accounts for its financial transactions through the use of separate funds and an account group which are described as follows:

<u>Current Fund</u> - The current fund accounts for resources and expenditures for governmental operations of a general nature, including federal and state grant funds.

In accordance with the *Requirements*, the Township accounts for its financial transactions through the use of separate funds which are described as follows (cont'd):

<u>Trust Funds</u> - The various trust funds account for receipts, custodianship, and disbursement of funds in accordance with the purpose for which each reserve was created.

<u>General Capital Fund</u> - The general capital fund accounts for receipt and disbursement of funds for the acquisition of general capital facilities, other than those acquired in the current fund.

<u>Sewer Utility Operating and Capital Funds</u> - The sewer utility operating and capital funds account for the operations and acquisition of capital facilities of the municipally owned sewer operations.

<u>General Fixed Asset Group of Accounts</u> - The general fixed asset group of accounts is utilized to account for property, land, buildings, and equipment that have been acquired by other governmental funds.

Budgets and Budgetary Accounting - The Township must adopt an annual budget for its current, municipal open space, and sewer utility funds in accordance with N.J.S.A. 40A:4 et seq. N.J.S.A. 40A:4-5 requires the governing body to introduce and approve the annual municipal budget no later than August 10 of each year. At introduction, the governing body shall fix the time and place for a public hearing on the budget and must advertise the time and place at least ten days prior to the hearing in a newspaper published and circulating in the municipality. The public hearing must not be held less than twenty-eight days after the date the budget was introduced. After the hearing has been held, the governing body may, by majority vote, adopt the budget or may amend the budget in accordance with N.J.S.A. 40A:4-9. Amendments to adopted budgets, if any, are detailed in the statements of revenues and expenditures.

An extension of the statutory dates for introduction, approval, and adoption of the municipal budget may be granted by the Director of the Division of Local Government Services, with the permission of the Local Finance Board.

While there is no statutory requirement to do so, the Board of Trustees of the Cherry Hill Public Library adopts an annual budget for the Library prior to the start of each fiscal year in accordance with sound financial management practices. Whenever necessary, the Board of Trustees may amend the Library budget by resolution.

Budgets are adopted on the same basis of accounting utilized for the preparation of the Township's financial statements.

<u>Cash, Cash Equivalents and Investments</u> - Cash and cash equivalents include petty cash, change funds and cash on deposit with public depositories. All certificates of deposit are recorded as cash regardless of the date of maturity.

New Jersey municipal units are required by N.J.S.A. 40A:5-14 to deposit public funds in a bank or trust company having its place of business in the State of New Jersey and organized under the laws of the United States or of the State of New Jersey or in the New Jersey Cash Management Fund. N.J.S.A. 40A:5-15.1 provides a list of investments which may be purchased by New Jersey municipal units. In addition, other State statutes permit investments in obligations issued by local authorities and other state agencies.

<u>Cash, Cash Equivalents and Investments (Cont'd)</u> - N.J.S.A. 17:9-41 et seq. establishes the requirements for the security of deposits of governmental units. The statute requires that no governmental unit shall deposit public funds in a public depository unless such funds are secured in accordance with the Governmental Unit Deposit Protection Act ("GUDPA"), a multiple financial institutional collateral pool, which was enacted in 1970 to protect governmental units from a loss of funds on deposit with a failed banking institution in New Jersey. Public depositories include State or federally chartered banks, savings banks or associations located in or having a branch office in the State of New Jersey, the deposits of which are federally insured. All public depositories must pledge collateral, having a market value at least equal to five percent of the average daily balance of collected public funds, to secure the deposits of governmental units. If a public depository fails, the collateral it has pledged, plus the collateral of all other public depositories, is available to pay the amount of their deposits to the governmental units.

The cash management plan adopted by the Township requires it to deposit funds in public depositories protected from loss under the provisions of the Act.

<u>Interfunds</u> - Interfund receivables and payables that arise from transactions between funds are recorded by all funds affected by such transactions in the period in which the transaction is executed. Interfund receivables in the current fund are recorded with offsetting reserves which are created by charges to operations. Income is recognized in the fiscal year the receivables are liquidated. Interfund receivables in the other funds are not offset by reserves.

<u>Inventories of Supplies</u> - The costs of inventories of supplies for all funds are recorded as expenditures at the time individual items are purchased. The costs of inventories are not included on the various statements of assets, liabilities, reserves and fund balance.

General Fixed Assets - Accounting for governmental fixed assets, as required by N.J.A.C. 5:30-5.6, differs in certain respects from accounting principles generally accepted in the United States of America. In accordance with the regulations, all local units, including municipalities, must maintain a general fixed assets reporting system that establishes and maintains a physical inventory of nonexpendable, tangible property as defined and limited by the U.S. Office of Management and Budget's Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Part 200, §200.12), except that the useful life of such property is at least five years. The Township has adopted a capitalization threshold of \$5,000.00, the maximum amount allowed by the Circular. Generally, assets are valued at historical cost; however, assets acquired prior to December 31, 1985 are valued at actual historical cost or estimated historical cost. No depreciation of general fixed assets is recorded. Donated general fixed assets are recorded at acquisition value as of the date of the transaction. Interest costs relative to the acquisition of general fixed assets are recorded as expenditures when paid. Public domain ("infrastructure") general fixed assets consisting of certain improvements such as roads, bridges, curbs and gutters, streets and sidewalks and drainage systems are not capitalized. Expenditures for construction in progress are recorded in the capital funds until such time as the construction is completed and put into operation. The Township is required to maintain a subsidiary ledger detailing fixed assets records to control additions, retirements, and transfers of fixed assets. In addition, a statement of general fixed asset group of accounts, reflecting the activity for the fiscal year, must be included in the Township's basic financial statements.

The regulations require that general fixed assets, whether constructed or acquired through purchase, grant or gift be included in the aforementioned inventory. In addition, property management standards must be maintained that include accurate records indicating asset description, source, ownership, acquisition cost and date, the percentage of Federal participation (if any), and the location, use, and condition of the asset. Periodically, physical inventories must be taken and reconciled with these records. Lastly, all fixed assets must be adequately controlled to safeguard against loss, damage, or theft.

<u>Utility Fixed Assets</u> - Property and equipment purchased by a utility fund are recorded in the utility capital account at cost and are adjusted for disposition and abandonment. The amounts shown do not represent replacement cost or current value. The reserve for amortization and deferred reserve for amortization accounts in the utility capital fund represent charges to operations for the cost of acquisition of property and equipment, improvements, and contributed capital.

<u>Foreclosed Property</u> - Foreclosed property is recorded in the current fund at the assessed valuation when such property was acquired and is fully reserved. Ordinarily it is the intention of the municipality to resell foreclosed property in order to recover all or a portion of the delinquent taxes or assessments and to return the property to a taxpaying basis. For this reason the value of foreclosed property has not been included in the general fixed asset group of accounts. If such property is converted to a municipal use, it will be recorded in the general fixed asset group of accounts.

<u>Deferred Charges</u> - The recognition of certain expenditures is deferred to future periods. These expenditures, or deferred charges, are generally overexpenditures of legally adopted budget appropriations or emergency appropriations made in accordance with N.J.S.A. 40A:4-46 et seq. Deferred charges are subsequently raised as items of appropriation in budgets of succeeding fiscal years.

<u>Liens Sold for Other Governmental Units</u> - Liens sold on behalf of other governmental units are not recorded on the records of the tax collector until such liens are collected. Upon their collection, such liens are recorded as a liability due to the governmental unit net of the costs of the initial sale. The related costs of sale are recognized as revenue when received.

<u>Fund Balance</u> - Fund balances included in the current fund, trust library fund, general capital fund and sewer utility operating represent amounts available for anticipation as revenue in future fiscal years' budgets, with certain restrictions.

Revenues - Revenues are recorded when received in cash except for certain amounts which are due from other governmental units. Revenue from federal and state grants is realized when anticipated as such in the Township's budget. Receivables for property taxes are recorded with offsetting reserves on the statement of assets, liabilities, reserves and fund balance of the Township's current fund; accordingly, such amounts are not recorded as revenue until collected. Other amounts that are due to the Township which are susceptible to accrual are also recorded as receivables with offsetting reserves and recorded as revenue when received.

<u>Property Tax Revenues</u> - Property tax revenues are collected in quarterly installments due February 1, May 1, August 1, and November 1. The amount of tax levied includes not only the amount required in support of the Township's annual budget, but also the amounts required in support of the budgets of the County of Camden, the Township of Cherry Hill School District and the Township of Cherry Hill Fire District. Unpaid property taxes are subject to tax sale in accordance with the statutes.

<u>School Taxes</u> - The Township is responsible for levying, collecting, and remitting school taxes for the Township of Cherry Hill School District. Operations is charged for the full amount required to be raised from taxation to operate the local school district for the period from July 1, 2017 to June 30, 2018.

<u>County Taxes</u> - The municipality is responsible for levying, collecting, and remitting county taxes for the County of Camden. County taxes are determined on a calendar year by the County Board of Taxation based upon the ratables required to be certified to them on January 10 of each year. In municipalities that which operate on a fiscal year (i.e. July 1 - June 30), operations is charged for the full amount of taxes required to be paid during the calendar year 2017 less one-half of the calendar year 2016 taxes, plus one-half of the full amount of taxes required to be paid during 2018. In addition, operations is charged for the County share of added and omitted taxes certified to the County Board of Taxation by October 10 of the current year, and due to be paid to the County by February 15 of the following year.

<u>Fire District Taxes</u> - The municipality is responsible for levying, collecting, and remitting fire district taxes for the Township of Cherry Hill Fire District. Operations is charged for the full amount required to be raised from taxation to operate the Fire District for the period from January 1 to June 30. In accordance with N.J.S.A. 40A:14-79, operations is charged for 56.25% of the full amount required to be raised by taxation for 2017 and 43.75% for 2018.

<u>Library Taxes</u> - The municipality is responsible for levying, collecting and remitting library taxes for the Cherry Hill Public Library. The amount of the library tax is a separate local levy tax and is remitted to the Library through the municipal budget.

Reserve for Uncollected Taxes - The inclusion of the "reserve for uncollected taxes" appropriation in the Township's annual budget protects the Township from taxes not paid currently. The reserve, the minimum amount of which is determined on the percentage of collections experienced in the immediate preceding fiscal year, with certain exceptions, is required to provide assurance that cash collected in the current fiscal year will provide sufficient cash flow to meet expected obligations.

**Expenditures** - Expenditures are recorded on the "budgetary" basis of accounting. Generally, expenditures are recorded when paid. However, for charges to amounts appropriated for "other expenses", an amount is encumbered through the issuance of a numerically controlled purchase order or when a contract is executed in accordance with N.J.A.C. 5:30-5.2. When encumbered charges are paid, the amount encumbered is simultaneously liquidated in its original amount. Encumbrances are offset by an account entitled reserve for encumbrances. The reserve is classified as a cash liability under New Jersey municipal accounting. At June 30, this reserve represents the portion of appropriation reserves that has been encumbered and is subject to the same statutory provisions as appropriation reserves.

Appropriations for principal payments on outstanding general capital and utility bonds and notes are provided on the cash basis; interest on general capital indebtedness is on the cash basis; whereas interest on utility indebtedness is on the accrual basis.

<u>Appropriation Reserves</u> - Appropriation reserves covering unexpended appropriation balances are automatically created at fiscal year-end and recorded as liabilities, except for amounts which may be canceled by the governing body. Appropriation reserves are available, until lapsed at the close of the succeeding fiscal year, to meet specific claims, commitments, or contracts incurred during the preceding fiscal year. Lapsed appropriation reserves are recorded as income.

<u>Long-Term Debt</u> - Long-term debt, relative to the acquisition of capital assets, is recorded as a liability in the general capital and utility capital funds. Where an improvement is a "local Improvement", i.e. assessable upon completion, long-term debt associated with that portion of the cost of the improvement to be funded by assessments is transferred to the trust fund upon the confirmation of the assessments or when the improvement is fully and permanently funded.

<u>Compensated Absences and Postemployment Benefits</u> - Compensated absences for vacation, sick leave and other compensated absences are recorded and provided for in the annual budget in the fiscal year in which they are paid, on a pay-as-you-go basis. Likewise, no accrual is made for postemployment benefits, if any, which are also funded on a pay-as-you-go basis.

<u>Pensions</u> - For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Police and Firemen's Retirement System (PFRS) and the Public Employees' Retirement System (PERS), and additions to/deductions from PFRS' and PERS' fiduciary net position have been determined on the same basis as they are reported by the plans. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

## Note 2: CASH AND CASH EQUIVALENTS

<u>Custodial Credit Risk Related to Deposits</u> - Custodial credit risk is the risk that, in the event of a bank failure, the Township's deposits might not be recovered. Although the Township does not have a formal policy regarding custodial credit risk, N.J.S.A. 17:9-41 et seq. requires that governmental units shall deposit public funds in public depositories protected from loss under the provisions of the Governmental Unit Deposit Protection Act (GUDPA). Under the Act, the first \$250,000.00 of governmental deposits in each insured depository is protected by the Federal Deposit Insurance Corporation (FDIC). Public funds owned by the municipality in excess of FDIC insured amounts are protected by GUDPA. However, GUDPA does not protect intermingled agency funds such as salary withholdings, bail funds, or funds that may pass to the municipality relative to the happening of a future condition. Such funds are classified as uninsured and uncollateralized.

As of June 30, 2018, the Township's bank balances of \$71,209,304.28 were exposed to custodial credit risk as follows:

Insured by FDIC and GUDPA	\$ 70,125,400.99
Uninsured and Uncollateralized	1,083,903.29
Total	\$ 71,209,304.28

#### Note 3: PROPERTY TAXES

The following is a five-year comparison of certain statistical information relative to property taxes and property tax collections for the current and previous four calendar years:

#### **Comparative Schedule of Tax Rates**

	Year Ended									
	2018		<u>2017</u> <u>2016</u>		<u>2015</u>		<u>2014</u>			
Tax Rate	\$	4.036	\$	3.981	\$	3.928	\$	3.866	\$	3.823
Apportionment of Tax Rate: Municipal Municipal Open Space Municipal Library County	\$	0.537 0.010 0.035 0.893	\$	0.543 0.010 0.034 0.885	\$	0.548 0.010 0.034 0.865	\$	0.546 0.010 0.032 0.855	\$	0.547 0.010 0.032 0.850
County Open Space Preservation Trust Fund Local School Special District Rates - Fire		0.022 2.242 0.297		0.022 2.199 0.288		0.022 2.161 0.288		0.022 2.112 0.289		0.022 2.075 0.287

## Note 3: PROPERTY TAXES (CONT'D)

The following is a five-year comparison of certain statistical information relative to property taxes and property tax collections for the current and previous four calendar years (cont'd):

## Assessed Valuation

<u>Amount</u>
\$ 7,762,771,171.00
7,724,406,428.00
7,619,789,878.00
7,584,322,338.00
7,568,211,510.00

The following is a five-year comparison of certain statistical information relative to property taxes and property tax collections for the current and previous four fiscal years:

## **Comparison of Tax Levies and Collections**

			Percentage of	Colloections
Fiscal <u>Year</u>	Tax Levy	Collections	True Rate (1)	Underlying <u>Rate (2)</u>
2018	\$ 312,189,820.21	\$ 311,963,050.20	99.93%	99.55%
2017	304,400,127.42	303,997,352.69	99.87%	99.61%
2016	296,275,967.89	295,905,472.44	99.87%	99.37%
2015	294,857,999.39	294,532,814.47	99.89%	99.48%
2014	283,844,999.82	283,660,266.90	99.93%	99.47%

<sup>(1)</sup> True Rate includes proceeds from an accelerated tax sale

## **Delinquent Taxes and Tax Title Liens**

Fiscal <u>Year</u>	Tax Title <u>Liens</u>	Delinquent <u>Taxes</u>	Total <u>Delinquent</u>	Percentage of Tax Levy
2018	\$ 521,352.84	\$ 21,680.53	\$ 543,033.37	0.17%
2017	472,461.85	22,436.26	494,898.11	0.16%
2016	797,721.50	16,526.37	814,247.87	0.27%
2015	575,768.07	25,492.15	601,260.22	0.20%
2014	381,424.85	61,481.38	442,906.23	0.16%

<sup>(2)</sup> Underlying rate is calculated by excluding the proceeds from the accelerated tax sale

## Note 3: PROPERTY TAXES (CONT'D)

The following comparison is made of the number of tax title liens receivable on June 30 for the current and previous four fiscal years:

Fiscal <u>Year</u>	<u>Number</u>
2018	35
2017	348
2016	351
2015	335
2014	35

## Note 4: PROPERTY ACQUIRED BY TAX TITLE LIEN LIQUIDATION

The value of property acquired by liquidation of tax title liens on June 30, on the basis of the last assessed valuation of such properties, for the current and previous four fiscal years was as follows:

Fiscal <u>Year</u>	<u>Amount</u>
2018	\$ 2,223,077.00
2017	2,223,077.00
2016	2,223,077.00
2015	2,223,077.00
2014	2,061,077.00

## Note 5: SEWER UTILITY SERVICE CHARGES

The following is a five-year comparison of sewer utility service charges (rents) for the current and previous four fiscal years:

В	alance Beg	jinnin	ig of Year			Cash
Re	eceivable		<u>Liens</u>	<u>Levy</u>	<u>Total</u>	Collections
\$	3,579.03	\$	263.59	\$ 4,176,429.81	\$ 4,180,272.43	\$ 4,177,748.37
	2,291.13		88.59	4,213,330.90	4,215,710.62	4,211,868.00
	4,066.63		180.60	4,150,423.31	4,154,670.54	4,152,291.91
	7,564.00		-	4,109,214.78	4,116,778.78	4,112,537.15
	2,721.53		-	4,138,549.96	4,141,271.49	4,133,707.49
	Re	\$ 3,579.03 2,291.13 4,066.63 7,564.00	\$ 3,579.03 \$ 2,291.13 4,066.63 7,564.00	\$ 3,579.03 \$ 263.59 2,291.13 88.59 4,066.63 180.60 7,564.00 -	Receivable         Liens         Levy           \$ 3,579.03         \$ 263.59         \$ 4,176,429.81           2,291.13         88.59         4,213,330.90           4,066.63         180.60         4,150,423.31           7,564.00         -         4,109,214.78	Receivable         Liens         Levy         Total           \$ 3,579.03         \$ 263.59         \$ 4,176,429.81         \$ 4,180,272.43           2,291.13         88.59         4,213,330.90         4,215,710.62           4,066.63         180.60         4,150,423.31         4,154,670.54           7,564.00         -         4,109,214.78         4,116,778.78

42.11%

48.42%

## Note 6: FUND BALANCES APPROPRIATED

The following schedules detail the amount of fund balances available at the end of the current fiscal year and four previous fiscal years and the amounts utilized in the subsequent fiscal year's budgets:

Current F	<u>und</u>				
Fiscal <u>Year</u>	Balance June 30,	<u>Su</u>	Utilized in Budget of cceeding Year		Percentage of Fund Balance Used
2018	\$ 27,010,549.84	\$	8,907,210.31	(1)	32.98%
2017	23,591,962.01		8,611,104.77		36.50%
2016	20,337,267.75		8,948,698.46		44.00%

7,530,085.00

7,163,848.00

## **Sewer Utility Fund**

2015

2014

Fiscal <u>Year</u>	Balance June 30,	Utilized in Budget of ceeding Year		of Fund  Balance Used
2018	\$ 4,888,432.30	\$ 864,404.00	(1)	17.68%
2017	4,256,436.14	763,179.38		17.93%
2016	4,090,194.59	799,542.36		19.55%
2015	3,674,721.03	700,000.00		19.05%
2014	3,464,453.42	700,000.00		20.21%

<sup>(1)</sup> Budget as introduced August 22, 2018

17,881,992.46

14,793,706.52

## Note 7: INTERFUND RECEIVABLES AND PAYABLES

The following interfund balances were recorded on the various statements of assets, liabilities, reserves and fund balance as of June 30, 2018:

<u>Fund</u>	Interfunds <u>Receivable</u>		I	Interfunds <u>Payable</u>		
Current	\$	5,943.40	\$	158,110.47		
Trust - Animal Control				44,268.80		
Trust - Open Space		3,189.40				
Trust - Other		38,809.22				
General Capital		153,998.66				
Sewer Utility - Operating		438.59				
	\$	202,379.27	\$	202,379.27		

The interfund receivables and payables above predominately resulted from collections and payments made by certain funds on behalf of other funds. During the fiscal year 2019, the Township expects to liquidate such interfunds, depending upon the availability of cash flow.

#### **Note 8: PENSION PLANS**

A substantial number of the Township's employees participate in one of the following defined benefit pension plans: the Public Employees' Retirement System ("PERS") and the Police and Firemen's Retirement System ("PFRS"), which are administered by the New Jersey Division of Pensions and Benefits. In addition, several Township employees participate in the Defined Contribution Retirement Program ("DCRP"), which is a defined contribution pension plan. This plan is administered by Prudential Financial for the New Jersey Division of Pensions and Benefits. Each plan has a Board of Trustees that is primarily responsible for its administration. The Division issues a publicly available financial report that includes financial statements, required supplementary information and detailed information about the PERS and TPAF plan's fiduciary net position which can be obtained by writing to or at the following website:

State of New Jersey
Division of Pensions and Benefits
P.O. Box 295
Trenton, New Jersey 08625-0295
<a href="http://www.nj.gov/treasury/pensions/gasb-notices.shtml">http://www.nj.gov/treasury/pensions/gasb-notices.shtml</a>

#### **General Information about the Pension Plans**

#### **Plan Descriptions**

**Public Employees' Retirement System -** The Public Employees' Retirement System is a cost-sharing multiple-employer defined benefit pension plan which was established as of January 1, 1955, under the provisions of N.J.S.A. 43:15A. The PERS's designated purpose is to provide retirement, death, disability and medical benefits to certain qualified members. Membership in the PERS is mandatory for substantially all full-time employees of the Township, provided the employee is not required to be a member of another state-administered retirement system or other state pensions fund or local jurisdiction's pension fund. The PERS's Board of Trustees is primarily responsible for the administration of the PERS.

**Police and Firemen's Retirement System** - The Police and Firemen's Retirement System is a cost-sharing multiple-employer defined benefit pension plan which was established as of July 1, 1944, under the provisions of N.J.S.A. 43:16A. The PFRS's designated purpose is to provide retirement, death, disability and medical benefits to certain qualified members. Membership in the PFRS is mandatory for substantially all full-time police and firemen of the Township. The PFRS's Board of Trustees is primarily responsible for the administration of the PFRS.

**Defined Contribution Retirement Program** - The Defined Contribution Retirement Program is a multiple-employer defined contribution pension fund established on July 1, 2007 under the provisions of Chapter 92, P.L. 2007, and Chapter 103, P.L. 2007 (N.J.S.A. 43:15C-1 et. seq.). The DCRP is a tax-qualified defined contribution money purchase pension plan under Internal Revenue Code (IRC) § 401(a) et seq., and is a "governmental plan" within the meaning of IRC § 414(d). The DCRP provides retirement benefits for eligible employees and their beneficiaries. Individuals covered under DCRP are employees enrolled in PERS on or after July 1, 2007, who earn salary in excess of established "maximum compensation" limits; employees enrolled in PFRS after May 21, 2010, who earn salary in excess of established "maximum compensation" limits; employees otherwise eligible to enroll in PERS on or after November 2, 2008, who do not earn the minimum annual salary for tier 3 enrollment but who earn salary of at least \$5,000.00 annually; and employees otherwise eligible to enroll in PERS after May 21, 2010 who do not work the minimum number of hours per week required for tiers 4 or 5 enrollment, but who earn salary of at least \$5,000.00 annually.

#### General Information about the Pension Plans (Cont'd)

## **Vesting and Benefit Provisions**

**Public Employees' Retirement System -** The vesting and benefit provisions are set by N.J.S.A. 43:15A. PERS provides retirement, death and disability benefits. All benefits vest after ten years of service, except for medical benefits, which vest after 25 years of service or under the disability provisions of the PERS.

The following represents the membership tiers for PERS:

#### **Tier Definition**

- 1 Members who were enrolled prior to July 1, 2007
- 2 Members who were eligible to enroll on or after July 1, 2007 and prior to November 2, 2008
- 3 Members who were eligible to enroll on or after November 2, 2008 and prior to May 21, 2010
- 4 Members who were eligible to enroll after May 21, 2010 and prior to June 28, 2011
- 5 Members who were eligible to enroll on or after June 28, 2011

Service retirement benefits of 1/55<sup>th</sup> of final average salary for each year of service credit is available to tiers 1 and 2 members upon reaching age 60 and to tier 3 members upon reaching age 62. Service retirement benefits of 1/60<sup>th</sup> of final average salary for each year of service credit is available to tier 4 members upon reaching age 62 and tier 5 members upon reaching age 65. Early retirement benefits are available to tiers 1 and 2 members before reaching age 60, tiers 3 and 4 with 25 years or more service credit before age 62 and tier 5 with 30 or more years of service credit before age 65. Benefits are reduced by a fraction of a percent for each month that a member retires prior to the age at which a member can receive full early retirement benefits in accordance with their respective tier. Tier 1 members can receive an unreduced benefit from age 55 to age 60 if they have at least 25 years of service. Deferred retirement is available to members who have at least 10 years of service credit and have not reached the service retirement age for the respective tier.

**Police and Firemen's Retirement System** - The vesting and benefit provisions are set by N.J.S.A. 43:16A. PFRS provides retirement, death and disability benefits. All benefits vest after 10 years of service, except disability benefits, which vest after four years of service.

The following represents the membership tiers for PFRS:

## **Tier Definition**

- 1 Members who were enrolled prior to May 22, 2010
- 2 Members who were eligible to enroll on or after May 22, 2010 and prior to June 28, 2011
- 3 Members who were eligible to enroll on or after June 28, 2011

Service retirement benefits are available at age 55 and are generally determined to be 2% of final compensation for each year of creditable service up to 30 years plus 1% for each year of service in excess of 30 years. Members may seek special retirement after achieving 25 years of creditable service, in which benefits would equal 65% (tiers 1 and 2 members) and 60% (tier 3 members) of final compensation plus 1% for each year of creditable service over 25 years but not to exceed 30 years. Members may elect deferred retirement benefits after achieving ten years of service, in which case benefits would begin at age 55 equal to 2% of final compensation for each year of service.

#### General Information about the Pension Plans (Cont'd)

## Vesting and Benefit Provisions (Cont'd)

**Defined Contribution Retirement Program** - Eligible members are provided with a defined contribution retirement plan intended to qualify for favorable Federal income tax treatment under IRC Section 401(a), a noncontributory group life insurance plan and a noncontributory group disability benefit plan. A participant's interest in that portion of his or her defined contribution retirement plan account attributable to employee contributions shall immediately become and shall at all times remain fully vested and non-forfeitable. A participant's interest in that portion of his or her defined contribution retirement plan account attributable to employer contributions shall be vested and non-forfeitable on the date the participant commences the second year of employment or upon his or her attainment of age 65, while employed by an employer, whichever occurs first.

#### **Contributions**

**Public Employees' Retirement System -** The contribution policy is set by N.J.S.A. 43:15A and requires contributions by active members and contributing employers. Members contribute at a uniform rate. Pursuant to the provisions of Chapter 78, P.L. 2011, the active member contribution rate increased from 5.5% of annual compensation to 6.5% plus an additional 1% phased-in over seven years beginning in July 2012. The member contribution rate was 7.34% in State fiscal year 2018. The phase-in of the additional incremental member contribution rate takes place in July of each subsequent State fiscal year. The rate for members who are eligible for the Prosecutors Part of PERS (Chapter 366, P.L. 2001) was 10%. Employer contribution amounts are based on an actuarially determined amount, which includes the normal cost and unfunded accrued liability.

The Township's contractually required contribution rate for the fiscal year ended June 30, 2018 was 14.28% of the Township's covered payroll. This amount was actuarially determined as the amount that, when combined with employee contributions, is expected to finance the costs of benefits earned by employees during the year, including an additional amount to finance any unfunded accrued liability.

Based on the most recent PERS pension billing, the Township's estimated contractually required contribution to the pension plan for the fiscal year ended June 30, 2018 is \$1,576,308.00, and is payable by April 1, 2019. Due to the basis of accounting described in note 1, no liability has been recorded in the financial statements for this amount. Based on the PERS measurement date of June 30, 2017, the Township's contractually required contribution to the pension plan for the fiscal year ended June 30, 2018 was \$1,510,204.00, which was paid on April 1, 2018. Employee contributions to the plan during the fiscal year ended June 30, 2018 were \$824,160.84.

**Police and Firemen's Retirement System -** The contribution policy is set by N.J.S.A. 43:16A and requires contributions by active members and contributing employers. Pursuant to the provisions of Chapter 78, P.L. 2011, the active member contribution rate was 10% in State fiscal year 2017. Employers' contributions are based on an actuarially determined amount, which includes the normal cost and unfunded accrued liability.

#### General Information about the Pension Plans (Cont'd)

## **Contributions (Cont'd)**

Police and Firemen's Retirement System (Cont'd) - Special Funding Situation Component - Under N.J.S.A. 43:16A-15, local participating employers are responsible for their own contributions based on actuarially determined amounts, except where legislation was passed which legally obligated the State if certain circumstances occurred. The legislation which legally obligates the State is as follows: Chapter 8, P.L. 2000, Chapter 318, P.L. 2001, Chapter 86, P.L. 2001, Chapter 511, P.L. 1991, Chapter 109, P.L. 1979, Chapter 247, P.L. 1993 and Chapter 201, P.L. 2001. The amounts contributed on behalf of the local participating employers under this legislation is considered to be a *special funding situation* as defined by GASB Statement No. 68, and the State is treated as a nonemployer contributing entity. Since the local participating employers do not contribute under this legislation directly to the Plan (except for employer specific financed amounts), there is no net pension liability or deferred outflows or inflows to disclose in the notes to the financial statements of the local participating employers related to this legislation.

The Township's contractually required contribution rate for the fiscal year ended June 30, 2018 was 26.64% of the Township's covered payroll. This amount was actuarially determined as the amount that, when combined with employee contributions, is expected to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability.

Based on the most recent PFRS pension billing, the Township's estimated contractually required contribution to the pension plan for the fiscal year ended June 30, 2018 is \$3,493,761.00, and is payable by April 1, 2019. Due to the basis of accounting described in note 1, no liability has been recorded in the financial statements for this amount. Based on the PFRS measurement date of June 30, 2017, the Township's contractually required contribution to the pension plan for the fiscal year ended June 30, 2018 was \$3,416,270.00, which was paid on April 1, 2018. Employee contributions to the plan during the fiscal year ended June 30, 2018 were \$1,316,132.30.

The amount of contractually required contribution for the State of New Jersey's proportionate share, associated with the Township, for the fiscal year ended June 30, 2018 is not known; however, its contractually required contribution rate for the fiscal year ended June 30, 2017 was 2.63% of the Township's covered payroll.

Based on the most recent PFRS measurement date of June 30, 2017, the State's contractually required contribution, on-behalf of the Township, to the pension plan for the fiscal year ended June 30, 2018 is \$333,772.00, and was paid by April 1, 2018.

**Defined Contribution Retirement Program -** The contribution policy is set by N.J.S.A. 43:15C-3 and requires contributions by active members and contributing employers. In accordance with Chapter 92, P.L. 2007 and Chapter 103, P.L. 2007, plan members are required to contribute 5.5% of their annual covered salary. In addition to the employee contributions, the Township contributes 3% of the employees' base salary, for each pay period, to Prudential Financial not later than the fifth business day after the date on which the employee is paid for that pay period.

For the fiscal year ended June 30, 2018, Township employee contributions were \$9,381.43, Township employer contributions were \$5,116.27, Library employee contributions were \$7,652.85 and Library employer contributions were \$4,174.26.

## <u>Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows</u> of Resources Related to Pensions

**Public Employees' Retirement System -** At June 30, 2018, the Township's proportionate share of the PERS net pension liability was \$37,948,395.00. The net pension liability was measured as of June 30, 2017, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of July 1, 2016. The total pension liability was calculated through the use of updated procedures to roll forward from the actuarial valuation date to the measurement date of June 30, 2017. The Township's proportion of the net pension liability was based on a projection of the Township's long-term share of contributions to the pension plan relative to the projected contributions of all participating employers, actuarially determined. For the June 30, 2017 measurement date, the Township's proportion was 0.1630197629%, which was an increase of 0.0109065564% from its proportion measured as of June 30, 2016.

At June 30, 2018, the Township's proportionate share of the PERS pension expense, calculated by the plan as of the June 30, 2017 measurement date is \$3,523,950.00. This expense is not recognized by the Township because of the regulatory basis of accounting as described in note 1; however, as previously mentioned, for the fiscal year ended June 30, 2018, the Township's contribution to PERS was \$1,510,204.00, and was paid on April 1, 2018.

**Police and Firemen's Retirement System -** At June 30, 2018, the Township's and State of New Jersey's proportionate share of the PFRS net pension liability were as follows:

Township's Proportionate Share of Net Pension Liability \$ 59,592,660.00

State of New Jersey's Proportionate Share of Net Pension Liability Associated with the Township

6,674,880.00

\$ 66,267,540.00

The net pension liability was measured as of June 30, 2017, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of July 1, 2016. The total pension liability was calculated through the use of updated procedures to roll forward from the actuarial valuation date to the measurement date of June 30, 2017. The Township's proportion of the net pension liability was based on a projection of the Township's long-term share of contributions to the pension plan relative to the projected contributions of all participating employers and the State of New Jersey, actuarially determined. For the June 30, 2017 measurement date, the Township's proportion was 0.3860111582%, which was a decrease of 0.0160873057% from its proportion measured as of June 30, 2016. Likewise, at June 30, 2017, the State of New Jersey's proportion, on-behalf of the Township, was 0.3860111582%, which was a decrease of 0.0160873057% from its proportion, on-behalf of the Township, measured as of June 30, 2016.

At June 30, 2018, the Township's proportionate share of the PFRS pension expense, calculated by the plan as of the June 30, 2017 measurement date is \$5,339,997.00. This expense is not recognized by the Township because of the regulatory basis of accounting as described in note 1; however, as previously mentioned, for the fiscal year ended June 30, 2018, the Township's contribution to PFRS was \$3,416,270.00, and was paid on April 1, 2018.

At June 30, 2018, the State's proportionate share of the PFRS pension expense, associated with the Township, calculated by the plan as of the June 30, 2017 measurement date is \$816,489.00. This onbehalf expense is not recognized by the Township because of the regulatory basis of accounting as described in note 1.

# <u>Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions (Cont'd)</u>

**Deferred Outflows of Resources and Deferred Inflows of Resources -** At June 30, 2018, the Township had deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferre	ed Outflows of Res	sources	Deferred Inflows of Resources			
	PERS	PFRS	<u>Total</u>	PERS	PFRS	<u>Total</u>	
Differences between Expected and Actual Experience	\$ 893,554.00	\$ 386,602.00	\$ 1,280,156.00	\$ -	\$ 349,759.00	\$ 349,759.00	
Changes of Assumptions	7,645,294.00	7,348,439.00	14,993,733.00	7,617,265.00	9,759,535.00	17,376,800.00	
Net Difference between Projected and Actual Earnings on Pension Plan Investments	258,403.00	1,137,168.00	1,395,571.00	-	-	-	
Changes in Proportion and Differences between Township Contributions and Proportionate Share of Contributions	3,003,781.00	1,581,763.00	4,585,544.00	-	2,368,405.00	2,368,405.00	
Township Contributions Subsequent to the Measurement Date	1,576,308.00	3,493,761.00	5,070,069.00				
	\$ 13,377,340.00	\$ 13,947,733.00	\$ 27,325,073.00	\$ 7,617,265.00	\$ 12,477,699.00	\$ 20,094,964.00	

Estimates of \$1,576,308.00 and \$3,493,761.00 for PERS and PFRS, respectively, included in deferred outflows of resources, will be included as a reduction of the net pension liability in the fiscal year ending June 30, 2019. These amounts are based on the April 1, 2019 contractually required contribution.

# <u>Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions (Cont'd)</u>

**Deferred Outflows of Resources and Deferred Inflows of Resources (Cont'd) -** The Township will amortize the above other deferred outflow of resources and deferred inflows of resources related to pensions over the following number of years:

	PE	RS	PFRS		
	Deferred Outflows of Resources	Deferred Inflows of Resources	Deferred Outflows of Resources	Deferred Inflows of Resources	
Differences between Expected					
and Actual Experience					
Year of Pension Plan Deferral:					
June 30, 2014	-	_	-	-	
June 30, 2015	5.72	-	-	5.53	
June 30, 2016	5.57	_	-	5.58	
June 30, 2017	5.48	_	5.59	-	
Changes of Assumptions					
Year of Pension Plan Deferral:					
June 30, 2014	6.44	-	6.17	-	
June 30, 2015	5.72	-	5.53	-	
June 30, 2016	5.57	-	5.58	-	
June 30, 2017	-	5.48	-	5.59	
Net Difference between Projected					
and Actual Earnings on Pension					
Plan Investments					
Year of Pension Plan Deferral:					
June 30, 2014	-	5.00	-	5.00	
June 30, 2015	-	5.00	-	5.00	
June 30, 2016	5.00	-	5.00	-	
June 30, 2017	5.00	-	5.00	-	
Changes in Proportion and Differences					
between Township Contributions and					
Proportionate Share of Contributions					
Year of Pension Plan Deferral:					
June 30, 2014	6.44	6.44	6.17	6.17	
June 30, 2015	5.72	5.72	5.53	5.53	
June 30, 2016	5.57	5.57	5.58	5.58	
June 30, 2017	5.48	5.48	5.59	5.59	

# <u>Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions (Cont'd)</u>

**Deferred Outflows of Resources and Deferred Inflows of Resources (Cont'd) -** Other amounts included as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in future periods as follows:

Year Ending June 30,	<u>PERS</u>		<u>PFRS</u>	<u>Total</u>
2019	\$ 1,655,810.00	\$	618,323.00	\$ 2,274,133.00
2020	2,110,543.00		1,857,083.00	3,967,626.00
2021	1,533,944.00		(56,514.00)	1,477,430.00
2022	(532,946.00)		(2,978,996.00)	(3,511,942.00)
2023	 (583,584.00)		(1,463,623.00)	(2,047,207.00)
	\$ 4,183,767.00	_\$	(2,023,727.00)	\$ 2,160,040.00

#### **Actuarial Assumptions**

The net pension liability was measured as of June 30, 2017, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of July 1, 2016. The total pension liability was calculated through the use of updated procedures to roll forward from the actuarial valuation date to the measurement date of June 30, 2017. This actuarial valuation used the following actuarial assumptions, applied to all periods included in the measurement:

	<u>PERS</u>	<u>PFRS</u>
Inflation Rate	2.25%	2.25%
Salary Increases: Through 2026 Thereafter	1.65% - 4.15% Based on Age 2.65% - 5.15% Based on Age	2.10% - 8.98% Based on Age 3.10% - 9.98% Based on Age
Investment Rate of Return	7.00%	7.00%
Period of Actuarial Experience Study upon which Actuarial Assumptions were Based	July 1, 2011 - June 30, 2014	July 1, 2010 - June 30, 2013

## Actuarial Assumptions (Cont'd)

For PERS, preretirement mortality rates were based on the RP-2000 Employee Preretirement Mortality Table for male and female active participants. For State employees, mortality tables are set back 4 years for males and females. For local employees, mortality tables are set back 2 years for males and 7 years for females. In addition, the tables provide for future improvements in mortality from the base year of 2013 using a generational approach based on the Plan actuary's modified MP-2014 projection scale. Postretirement mortality rates were based on the RP-2000 Combined Healthy Male and Female Mortality Tables (set back 1 year for males and females) for service retirements and beneficiaries of former members and a one-year static projection based on mortality improvement Scale AA. In addition, the tables for service retirements and beneficiaries of former members provide for future improvements in mortality from the base year of 2013 using a generational approach based on the Plan actuary's modified MP-2014 projection scale. Disability retirement rates used to value disabled retirees were based on the RP-2000 Disabled Mortality Table (set back 3 years for males and set forward 1 year for females).

For PFRS, preretirement mortality rates were based on the RP-2000 Preretirement mortality tables projected thirteen years using Projection Scale BB and then projected on a generational basis using the Plan actuary's modified 2014 projection scales. Post-retirement mortality rates for male service retirements and beneficiaries are based the RP-2000 Combined Healthy Mortality Tables projected one year using Projection Scale AA and three years using the Plan actuary's modified 2014 projection scales and further projected on a generational basis using the Plan actuary's modified 2014 projection scales. Postretirement mortality rates for female service retirements and beneficiaries were based on the RP-2000 Combined Healthy Mortality Tables projected thirteen years using Projection Scale BB and then three years using the Plan actuary's modified 2014 projection scales and further projected on a generational basis using the Plan actuary's modified 2014 projection scales. Disability mortality rates were based on special mortality tables used for the period after disability retirement.

For PERS and PFRS, in accordance with State statute, the long-term expected rate of return on Plan investments (7.00% at June 30, 2017) is determined by the State Treasurer, after consultation with the Directors of the Division of Investments and Division of Pensions and Benefits, the board of trustees and the actuaries. The long-term expected rate of return was determined using a building block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension Plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of arithmetic rates of return for each major asset class included in PERS's and PFRS's target asset allocation as of June 30, 2017 are summarized in the following table:

Note 8: PENSION PLANS (CONT'D)

#### **Actuarial Assumptions (Cont'd)**

Asset Class	Target <u>Allocation</u>	Long-Term Expected Real Rate of Return
Absolute Return/Risk Mitigation	5.00%	5.51%
Cash Equivalents	5.50%	1.00%
U.S. Treasuries	3.00%	1.87%
Investment Grade Credit	10.00%	3.78%
Public High Yield	2.50%	6.82%
Global Diversified Credit	5.00%	7.10%
Credit Oriented Hedge Funds	1.00%	6.60%
Debt Related Private Equity	2.00%	10.63%
Debt Related Real Estate	1.00%	6.61%
Private Real Estate	2.50%	11.83%
Equity Related Real Estate	6.25%	9.23%
U.S. Equity	30.00%	8.19%
Non-U.S. Developed Markets Equity	11.50%	9.00%
Emerging Markets Equity	6.50%	11.64%
Buyouts/Venture Capital	8.25%	13.08%
	100.00%	

Discount Rate - The discount rate used to measure the total pension liability at June 30, 2017 was 5.00% for PERS and 6.14% for PFRS. For both PERS and PFRS, the respective single blended discount rates were based on the long-term expected rate of return on pension Plan investments of 7.00%, and a municipal bond rate of 3.58% as of June 30, 2017, based on the Bond Buyer Go 20-Bond Municipal Bond Index which includes tax-exempt general obligation municipal bonds with an average rating of AA/Aa or higher. The projection of cash flows used to determine the discount rates assumed that contributions from Plan members will be made at the current member contribution rates and that contributions from employers and the nonemployer contributing entity will be made based on the contribution rate in the most recent fiscal year. The State employer contributed 40% of the actuarially determined contributions and the local employers contributed 100% of their actuarially determined contributions. Based on those assumptions, the Plan's fiduciary net position was projected to be available to make projected future benefit payments of current Plan members through 2040 for PERS and through 2057 for PFRS; therefore, the long-term expected rate of return on Plan investments was applied to projected benefit payments through 2040 for PERS and through 2057 for PFRS, and the municipal bond rate was applied to projected benefit payments after that date in determining the total pension liabilities.

# <u>Sensitivity of Township's Proportionate Share of Net Pension Liability to Changes in the Discount Rate</u>

**Public Employees' Retirement System (PERS) -** The following presents the Township's proportionate share of the net pension liability at June 30, 2017, the plans measurement date, calculated using a discount rate of 5.00%, as well as what the Township's proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1% lower or 1% higher than the current rates used:

	1%	Current	1%
	Decrease (4.00%)	Discount Rate (5.00%)	Increase (6.00%)
Township's Proportionate Share of the Net Pension Liability	\$ 47,077,560.00	\$ 37,948,395.00	\$ 30,342,670.00

**Police and Firemen's Retirement System (PFRS)** - As previously mentioned, PFRS has a special funding situation, where the State of New Jersey pays a portion of the Township's annual required contribution. As such, the net pension liability as of June 30, 2017, the plans measurement date, for the Township and the State of New Jersey, calculated using a discount rate of 6.14%, as well as using a discount rate that is 1% lower or 1% higher than the current rates used is as follows:

	1% Decrease <u>(5.14%)</u>	Current Discount Rate (6.14%)	1% Increase <u>(7.14%)</u>
Township's Proportionate Share of the Net Pension Liability	\$ 78,518,237.00	\$ 59,592,660.00	\$ 44,043,146.00
State of New Jersey's Proportionate Share of Net Pension Liability			
associated with the Township	8,794,704.09	6,674,880.00	 4,933,203.46
	\$ 87,312,941.09	\$ 66,267,540.00	\$ 48,976,349.46

#### **Pension Plan Fiduciary Net Position**

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the respective fiduciary net position of the PERS and PFRS and additions to/deductions from PERS and PFRS's respective fiduciary net position have been determined on the same basis as they are reported by PERS and PFRS. Accordingly, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value. For additional information about PERS and PFRS, please refer to the plan's Comprehensive Annual Financial Report (CAFR) which can be found at http://www.nj.gov/treasury/pensions/gasb-notices.shtml.

## **Supplementary Pension Information**

In accordance with GASB 68, the following information is also presented for the PERS and PFRS Pension Plans. These schedules are presented to illustrate the requirements to show information for 10 years; however, until a full 10-year trend is compiled, this presentation will only include information for those years for which information is available.

# Schedule of the Township's Proportionate Share of the Net Pension Liability - Public Employees' Retirement System (PERS) (Last Five Plan Fiscal Years)

	Measurement Date Ended June 30,			
	<u>2017</u>	<u>2016</u>	<u>2015</u>	
Township's Proportion of the Net Pension Liability	0.1630197629%	0.1521132065%	0.1462304865%	
Township's Proportionate Share of the Net Pension Liability	\$ 37,948,395.00	\$ 45,051,569.00	\$ 32,825,814.00	
Township's Covered Payroll (Plan Measurement Period)	\$ 11,088,488.00	\$ 10,365,720.00	\$ 10,105,984.00	
Township's Proportionate Share of the Net Pension Liability as a Percentage of Covered Payroll	342.23%	434.62%	324.82%	
Plan Fiduciary Net Position as a Percentage of the Total Pension Liability	48.10%	40.14%	47.93%	
	Measure	ment Date Ended	June 30,	
		<u>2014</u>	<u>2013</u>	
Township's Proportion of the Net Pension Liability		0.1439880844%	0.1425286147%	
Township's Proportionate Share of the Net Pension Liability		\$ 26,958,507.00	\$ 27,240,050.00	
Township's Covered Payroll (Plan Measurement Period)		\$ 9,763,152.00	\$ 9,697,520.00	
Township's Proportionate Share of the Net Pension Liability as a Percentage of Covered Payroll		276.13%	280.90%	
Plan Fiduciary Net Position as a Percentage of the Total				

# **Supplementary Pension Information (Cont'd)**

Schedule of the Township's Contributions - Public Employees' Retirement System (PERS) (Last Five Fiscal Years)

	Fiscal Year Ended June 30,			),		
		<u>2018</u>		<u>2017</u>		<u>2016</u>
Township's Contractually Required Contribution	\$	1,576,308.00	\$	1,510,204.00	\$	1,351,352.00
Township's Contribution in Relation to the Contractually Required Contribution		(1,576,308.00)		(1,510,204.00)		(1,351,352.00)
Township's Contribution Deficiency (Excess)	\$		\$	-	\$	-
Township's Covered Payroll (Fiscal Year)	\$	11,038,485.00	\$	10,936,377.00	\$	10,901,675.00
Township's Contributions as a Percentage of Covered Payroll		14.28%		13.81%		12.40%
		Fisca	al Y	ear Ended June	e 30	),
				<u>2015</u>		<u>2014</u>
Township's Contractually Required Contribution			\$	1,257,190.00	\$	1,187,017.00
Township's Contribution in Relation to the Contractually Required Contribution				(1,257,190.00)		(1,187,017.00)
Township's Contribution Deficiency (Excess)			\$	-	\$	-
Township's Covered Payroll (Fiscal Year)			\$	10,030,797.00	\$	10,078,952.00

# **Supplementary Pension Information (Cont'd)**

Schedule of the Township's Proportionate Share of the Net Pension Liability - Police and Firemen's Retirement System (PFRS) (Last Five Plan Fiscal Years)

	Measurement Date Ended June 30,		
	<u>2017</u>	<u>2016</u>	<u>2015</u>
Township's Proportion of the Net Pension Liability	0.3860111582%	0.4020984639%	0.3896447944%
Township's Proportionate Share of the Net Pension Liability	\$ 59,592,660.00	\$ 76,811,092.00	\$ 64,901,240.00
State's Proportionate Share of the Net Pension Liability associated with the Township	6,674,880.00	6,450,227.00	5,691,521.00
Total	\$ 66,267,540.00	\$ 83,261,319.00	\$ 70,592,761.00
Township's Covered Payroll (Plan Measurement Period)	\$ 12,472,680.00	\$ 12,733,756.00	\$ 12,283,612.00
Township's Proportionate Share of the Net Pension Liability as a Percentage of Covered Payroll	477.79%	603.21%	528.36%
Plan Fiduciary Net Position as a Percentage of the Total Pension Liability	58.60%	52.01%	56.31%
	Measure	ment Date Ended	June 30,
		<u>2014</u>	<u>2013</u>
Township's Proportion of the Net Pension Liability		0.3821037881%	0.3896929444%
Township's Proportionate Share of the Net Pension Liability		\$ 48,065,112.00	\$ 51,806,160.00
State's Proportionate Share of the Net Pension Liability associated with the Township		5,175,805.00	4,828,964.00
Total		\$ 53,240,917.00	\$ 56,635,124.00
Township's Covered Payroll (Plan Measurement Period)		\$ 12,210,420.00	\$ 12,284,960.00
Township's Proportionate Share of the Net Pension			
Liability as a Percentage of Covered Payroll		393.64%	421.70%

# **Supplementary Pension Information (Cont'd)**

Schedule of the Township's Contributions - Police and Firemen's Retirement System (PFRS) (Last Five Fiscal Years)

	Fisc	al Year Ended June	e 30,
	<u>2018</u>	<u>2017</u>	<u>2016</u>
Township's Contractually Required Contribution	\$ 3,493,761.00	\$ 3,416,270.00	\$ 3,278,472.00
Township's Contribution in Relation to the Contractually Required Contribution	(3,493,761.00)	(3,416,270.00)	(3,278,472.00)
Township's Contribution Deficiency (Excess)	\$ -	\$ -	\$ -
Township's Covered Payroll (Fiscal Year)	\$ 13,115,361.80	\$ 12,686,657.00	\$ 12,394,161.00
Township's Contributions as a Percentage of Covered Payroll	26.64%	26.93%	26.45%
	Fisc	al Year Ended Jun	e 30,
	Fisc	al Year Ended June 2015	e 30, 2014
Township's Contractually Required Contribution	Fisc		<u> </u>
Township's Contractually Required Contribution  Township's Contribution in Relation to the Contractually Required Contribution	Fisc	<u>2015</u>	2014
Township's Contribution in Relation to the Contractually	Fisc	<b>2015</b> \$ 3,167,231.00	<b>2014</b> \$ 2,934,821.00
Township's Contribution in Relation to the Contractually Required Contribution	Fisc	2015 \$ 3,167,231.00 (3,167,231.00)	2014 \$ 2,934,821.00 (2,934,821.00)

#### Other Notes to Supplementary Pension Information

## Public Employees' Retirement System (PERS)

Changes in Benefit Terms - None

Changes in Assumptions - For 2017, the discount rate changed to 5.00% and the long-term rate of return changed to 7.00%. For 2016, the discount rate changed to 3.98%, the long-term expected rate of return changed to 7.65% from 7.90%, demographic assumptions were revised in accordance with the results of the July 1, 2011 - June 30, 2014 experience study and the mortality improvement scale incorporated the Plan actuary's modified MP-2014 projection scale. Further, salary increases were assumed to increase between 1.65% and 4.15% (based on age) through fiscal year 2026 and 2.65% and 5.15% (based on age) for each fiscal year thereafter. For 2015, the discount rate changed to 4.90%. In addition, the social security wage base was set at \$118,500.00 for 2015, increasing 4.00% per annum, compounded annually and the 401(a)(17) pay limit was set at \$265,000.00 for 2015, increasing 3.00% per annum, compounded annually. For 2014, the discount rate was 5.39%.

#### Police and Firemen's Retirement System (PFRS)

Changes in Benefit Terms - In 2017, Chapter 26, P.L. 2016 increased the accidental death benefit payable to children if there is no surviving spouse to 70% of final compensation.

Changes in Assumptions - For 2017, the discount rate changed to 6.14% and the long-term rate of returned changed to 7.00%. For 2016, the discount rate changed to 5.55%, the long-term expected rate of return changed to 7.65% from 7.90%, and the mortality improvement scale incorporated the Plan actuary's modified 2014 projection scale. Further, salary increases were assumed to increase between 2.10% and 8.98% (based on age) through fiscal year 2026 and 3.10% and 9.98% (based on age) for each fiscal year thereafter. For 2015, the discount rate changed to 5.79% and demographic assumptions were revised in accordance with the results of the July 1, 2010 - June 30, 2013 experience study. For 2014, the discount rate was 6.32%.

#### Note 9: POSTEMPLOYMENT BENEFITS OTHER THAN PENSIONS (OPEB)

#### General Information about the OPEB Plan

The financial statements of the Township are not prepared in accordance with Governmental Accounting Standards Board (GASB) Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions*. The following information is provided in accordance with the requirements of the Statement and has been implemented prospectively.

<u>Plan Description</u> - The Township provides certain medical, dental and prescription drug benefits for retired employees, where such benefits are established and amended by various union contracts, separate employee agreements and Township policies.

The Township's defined benefit postemployment healthcare plan, the Cherry Hill Township Postemployment Benefits Plan (the "Township Plan"), provides OPEB for partial payment of retired employees' health, dental and prescription coverage until the retiree is eligible for Medicare benefits at age 65. The retired employee has a choice of benefit plans based on union contracts. The plans are administered by the Township; therefore, premium payments are made directly by the Township to the insurance carriers. A few employees have separate agreements for full subsidized health insurance plans for an agreed upon number of years. The Township Plan does not issue a separate financial report.

#### General Information about the OPEB Plan (Cont'd)

**Benefits Provided** – Employees become eligible for retirement benefits based on having twenty-five (25) years of service with the Township. The Township will generally provide for partial funding of 50% of these benefits up to a maximum of \$9,000 or \$12,500 per year for most employees. Certain current retirees have different subsidies apply. The amounts that are partially funded are based on negotiated contracts for union employees and Township policy for non-union employees. Partially funded retirees are required to reimburse the Township for any payments made in excess of the established maximum amounts. The funding requirements of the Township are subject to changes in union contracts and Township policy.

<u>Employees Covered by Benefit Terms</u> – At July 1, 2017, the following employees were covered by the benefit terms:

Participant Data	<u>Amount</u>
Active Employees Retirees	238 43
Total	281

#### Total OPEB Liability

The total OPEB liability is the portion of the actuarial present value of projected benefit payments that is attributed to past periods of employee service in conformity with the requirements of GASB Statement 75. The Township's total OPEB liability of \$25,895,348.00 was measured as of June 30, 2018, and was determined by an actuarial valuation as of January 1, 2017, the valuation date.

<u>Actuarial Assumptions and Other Inputs</u> - The total OPEB liability in the July 1, 2017 actuarial valuation was determined using the following actuarial assumptions and other inputs, applied to all periods included in the measurement, unless otherwise specified:

Actuarial Cost Method	Individual Entry Age Normal as a level percentage of payroll
Discount Rate	2.98% - Based upon the S&P Municipal Bond 20 Year High Grade
	Rate Index as of 6/30/2018
Annual Wage Increases	3.00%
Mortality	RP-2014 Mortality Table with MP-2016 Projection
Withdrawal	Sarasson T-5 Table
Disability	Not Applicable
Retirement	Participants are assumed to retire in accordance with annual rates
	varying by age and/or service.
Annual Healthcare Trend	The annual healthcare cost is assumed to increase 8.0% in year
	one, with each subsubequent year's annual increase decreasing by
	0.5%, ultlimately reaching an annual increase of 5.0% for year
	seven and all subsequent years.

## Total OPEB Liability (Cont'd)

<u>Actuarial Assumptions and Other Inputs</u> - The total OPEB liability in the July 1, 2017 actuarial valuation was determined using the following actuarial assumptions and other inputs, applied to all periods included in the measurement, unless otherwise specified (cont'd):

Participation	100% of eligible retirees are expected to participate.
Marital - Actives	Wife is assumed to be same age as the husband. 70% of males and 50% of females are assumed married.
Inflation Rate	2.50%
Actuarial Value of Assets	Market Value
Amortization Basis	For experience losses, over the average expected future working lifetime of the active group.
Funding Policy	Pay-as-you-go
Investment Rate of Return	Not Applicable

<u>Discount Rate</u> - The discount rate is the single rate that reflects (1) the long-term expected rate of return on OPEB plan investments that are expected to be used to finance the payment of benefits, to the extent that the OPEB plan's fiduciary net position is projected to be sufficient to make projected benefit payments and OPEB plan assets are expected to be invested using a strategy to achieve that return, and (2) a yield or index rate for 20-year, tax-exempt general obligation municipal bonds with an average rating of AA/Aa or higher (or equivalent quality on another scale), to the extent that the conditions for use of the long-term expected rate of return are not met. For the total OPEB liability calculation as of June 30, 2018, the discount rate utilized was 2.98%.

<u>Changes in the Total OPEB Liability</u> - The changes to the total OPEB Liability during the year ending June 30, 2018 are as follows:

	Total OPEB <u>Liability</u>
Balance, July 1, 2017	\$ 24,641,634
Changes for the Year:	
Service Cost	966,898
Interest Cost	725,362
Net Benefit Payments	(601,276)
Differences between Epected and Actual Experience	 162,730
Net Changes	 1,253,714
Balance, June 30, 2018	\$ 25,895,348

## Total OPEB Liability (Cont'd)

#### Sensitivity of the Total OPEB Liability to Changes in the Discount Rate

The following presents the total OPEB liability of the Township, as well as what the Township's total OPEB liability would be, if it were calculated using a discount rate that is 1-percentage-point lower (1.98 percent) or 1-percentage-point higher (3.98 percent) than the current discount rate:

	1% Decrease	Current e Discount Rate	1% Increase	
	<u>(1.98%)</u>	(2.98%)	(3.98%)	
Total OPEB Liability	\$ 27,959,	939 \$ 25,895,348	\$ 23,830,75	6

#### Sensitivity of the Total OPEB Liability to Changes in the Healthcare Cost Trend Rates

The following presents the total OPEB liability of the Township, as well as what the Township's total OPEB liability would be, if it were calculated using a healthcare cost trend rate that is 1-percentage-point lower (7.0 percent decreasing to 4.0 percent) or 1-percentage-point higher (9.0 percent decreasing to 6.0 percent) than the current healthcare cost trend rate:

		Current	
	1%	Healthcare Cost	1%
	Decrease	Trend Rates	Increase
	(7.0% Decreasing	(8.0% Decreasing	(9.0% Decreasing
	to 4.0%)	to 5.0%)	to 6.0%)
Total OPEB Liability	\$ 22,252,622	\$ 25,895,348	\$ 30,274,481

# OPEB Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB

For the year ended June 30, 2018, the Township's OPEB expense was estimated to be \$1,692,260. At June 30, 2018, the Township reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

	Deferred	Deferr	ed
	Outflows of	Inflows	s of
	Resources	Resou	rces
Differences between Epected and			
Actual Experience	\$ 162,730	\$	-

# OPEB Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB (Cont'd)

Amounts reported as deferred outflows of resources of resources related to OPEB will be recognized in OPEB expense as follows:

Year Ending June 30,	<u>Amount</u>
2019 2020 2021 2022 2023 2024-2035	\$ 10,171 10,171 10,171 10,171 10,171 111,875
	\$ 162,730

## Other Supplementary Information

## Schedule of Changes in the Township's Total OPEB Liability and Related Ratios

	Year Ended June 30, 2018	
Service Cost Interest Cost Differences between Epected and	\$	966,898 725,362
Actual Experience		162,730
Benefit Payments		(601,276)
Net Change in Total OPEB Liability		1,253,714
Total OPEB Obligation, July 1		24,641,634
Net OPEB Obligation, June 30	\$	25,895,348
Covered Payroll	\$	23,007,977
Total OPEB Liability as a Percentage of Covered-employee Payroll		112.5%

## Other Supplementary Information (Cont'd)

## **Schedule of Funding Progress**

	June 30,		July 1,	
Actuarial Valuation Date	<u>2018</u>	2017	<u>2016</u> <u>2014</u>	2012 2010
Total OPEB Liability (a) Fiduciary Net Position (b)	\$ 25,895,348	\$ 24,640,000	\$ 18,740,000 \$ 22,610,000 	\$ 20,870,000 \$ 17,330,000 
Net OPEB Liability (a -b)	\$ 25,895,348	\$ 24,640,000	\$ 18,740,000 \$ 22,610,000	\$ 20,870,000 \$ 17,330,000
Funded Ratio (a / b)	0.0%	0.0%	0.0% 0.0%	0.0% 0.0%
Covered Payroll (c)	\$ 23,007,977	\$ 23,007,977	\$ 23,007,977 \$ 22,030,000	\$ 21,350,000 \$ 19,680,000
Net OPEB Liability as a Percentage of Covered Payroll (a - b) / c	112.5%	107.1%	81.5% 102.6%	97.8% 88.1%

## **Schedule of Employer Contributions**

Year Ended June 30,	D	Actuarially letermined ontribution (a)	Actual entribution (b)	ontribution Deficiency (Excess) (a) - (b)	Covered Payroll (c)	Contributions Percentage Covered Payroll (b) / (c)
2009	\$	1,425,400	\$ 294,948	\$ 1,130,452	\$ 20,683,178	1.43%
2010		1,425,400	355,394	1,070,006	19,680,259	1.81%
2011		2,023,600	429,900	1,593,700	19,680,259	2.18%
2012		2,023,600	305,860	1,717,740	21,350,000	1.43%
2013		2,350,000	470,000	1,880,000	21,350,000	2.20%
2014		2,350,000	647,000	1,703,000	22,030,000	2.94%
2015		2,550,000	573,900	1,976,100	22,030,000	2.61%
2016		2,550,000	644,200	1,905,800	23,007,977	2.80%
2017		2,080,000	521,200	1,558,800	23,007,977	2.27%
2018		1,692,260	601,276	1,090,984	23,007,977	2.61%

#### **Note 10: COMPENSATED ABSENCES**

Township employees are entitled to receive payment for current year's vacation and personal days upon termination of employment. Generally, such time cannot be carried over to the following year without the written consent of the Mayor.

Police personnel employed prior to 1987 are entitled to payment for accumulated sick leave after retirement in accordance with individual and union contracts. The Township does not record accrued expenses related to compensated absences. However, it is estimated that, at June 30, 2018, accrued benefits for such compensated absences are valued at \$1,167,762.46.

#### **Note 11: DEFERRED COMPENSATION SALARY ACCOUNT**

The Township offers its employees a deferred compensation plan in accordance with Internal Revenue Code Section 457, which has been approved by the Director of the Division of Local Government Services. The Plan, available to all full time employees at their option, permits employees to defer a portion of their salary to future years. The deferred compensation is not available to participants until termination, retirement, death, or unforeseeable emergency.

Amounts deferred under Section 457 plans must be held in trust for the exclusive benefit of participating employees and not be accessible by the Township or its creditors. Since the Township does not have a fiduciary relationship with the Plan, the balances and activities of the Plan are not reported in the Township's financial statements.

#### Note 12: DEFERRED CHARGES TO BE RAISED IN SUCCEEDING BUDGETS

Certain expenditures are required to be deferred to budgets of succeeding fiscal years. At June 30, 2018, the following deferred charge is shown on the statement of assets, liabilities, reserves and fund balance of the following fund:

<u>Description</u>	Balance ne 30, 2018	iscal Year 2019 Budget propriation
Animal Control Trust Fund:  Deficit in Reserve for Animal Control Fund Expenditures	\$ 44,331.09	\$ 44,331.09

#### **Note 13: LEASE OBLIGATIONS**

At June 30, 2018, the Township had lease agreements in effect for the following:

Capital:

Police Vehicles:

9 Ford AWD Sedans

13 Ford AWD Sedans and 2 AWD SUVs

Operating:

18 Copiers

<u>Capital Leases</u> - The following is an analysis of the Township's capital leases:

	Balance a	it June 30,
<u>Description</u>	<u>2018</u>	2017
Vehicles	\$ 771,539.44	\$ 376,021.78

#### Note 13: LEASE OBLIGATIONS (CONT'D)

<u>Capital Leases (Cont'd)</u> - The following schedule represents the remaining principal and interest payments, through maturity, for capital leases:

Fiscal <u>Year</u>	<u>Principal</u>	Interest	<u>Total</u>
2019	\$ 372,293.33	\$ 21,691.63	\$ 393,984.96
2020	241,848.48	10,394.33	252,242.81
2021	157,397.63	2,173.81	159,571.44
	\$ 771,539.44	\$ 34,259.77	\$ 805,799.21

**Operating Leases** - Future minimum lease payments under operating lease agreements are as follows:

Fiscal <u>Year</u>	<u>Amount</u>
2019	\$ 34,344.60
2020	20.034.35

Rental payments under operating leases for the fiscal year 2018 were \$34,344.60.

#### **Note 14: CAPITAL DEBT**

#### **General Obligation Bonds**

**General Obligation Refunding Bonds, Series 2005 -** On May 15, 2005, the Township issued \$27,165,000.00 in General Obligation Refunding Bonds, consisting of \$25,490,000.00 General Improvement Refunding Bonds and \$1,675,000.00 Sewer Utility Refunding Bonds, with interest rates ranging from 4.0% to 5.0%, to advance refund \$26,755,000.00 outstanding General Obligation Bonds, Series 2001, with interest rates also ranging from 4.0% to 5.0%. The final maturity of the bonds is July 15, 2020.

**General Obligation Refunding Bonds, Series 2012** - On September 27, 2012, the Township issued \$21,995,000.00 in General Obligation Refunding Bonds, consisting of \$18,390,000.00 General Improvement Refunding Bonds and \$3,605,000.00 Sewer Utility Refunding Bonds, with interest rates ranging from 2.0% to 5.0%, to advance refund \$23,412,000.00 outstanding General Obligation Bonds, Series 2004A, with interest rates ranging from 4.0% to 4.5%. The final maturity of the bonds is August 15, 2023.

**General Obligation Bonds, Series 2012 -** On October 16, 2012, the Township issued \$41,190,000.00 in General Obligation Refunding Bonds, consisting of \$30,020,000.00 General Improvement Bonds and \$11,170,000.00 Sewer Utility Bonds, with interest rates ranging from 2.0% to 4.0%. The bonds were issued for the purpose of funding various capital projects in the Township. The final maturity of the bonds is May 1, 2032.

#### **General Obligation Bonds (Cont'd)**

**General Obligation Refunding Bonds, Series 2013 -** On April 24, 2013, the Township issued \$12,295,000.00 in General Obligation Refunding Bonds, consisting of \$10,415,000.00 General Improvement Refunding Bonds and \$1,880,000.00 Sewer Utility Refunding Bonds, with interest rates ranging from 0.48% to 4.0%, to currently refund \$12,935,000.00 outstanding General Obligation Refunding Bonds, Series 2003, with interest rates ranging from 3.75% to 4.3%. The final maturity of the bonds is July 15, 2019.

**General Obligation Refunding Bonds, Series 2015** - On May 7, 2015, the Township issued \$10,690,000.00 in General Obligation Refunding Bonds, consisting of \$10,530,000.00 General Improvement Refunding Bonds and \$160,000.00 Sewer Utility Refunding Bonds, with an interest rate of 5.0%, to currently refund \$12,470,000.00 outstanding General Obligation Refunding Bonds, Series 2005, with interest rates ranging from 4.125% to 5.0%. The final maturity of the bonds is July 15, 2023.

**General Obligation Bonds, Series 2017** - On March 23, 2017, the Township issued \$2,510,000.00 in General Improvement Bonds, with interest rates ranging from 3.0% to 4.0%, to provide funds to permanently finance the cost of two synthetic turf multi-use recreational fields at Cherry Hill High School East and Cherry Hill High School West and to pay certain costs and expenses incurred in connection with the authorization, sale and issuance of the Bonds. The final maturity of the bonds is February 15, 2027. Pursuant to a Shared Services Agreement with the Township of Cherry Hill Board of Education, the Township entered into a debt service agreement with the Board of Education that requires the Board of Education to fund fifty percent (50%) of the Township's debt obligation for these bonds on an annual basis.

The following schedule represent the remaining debt service, through maturity, for general obligation bonds:

Fiscal	General Improvements						
<u>Year</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>				
2019	\$ 7,345,000.00	\$ 2,128,418.76	\$ 9,473,418.76				
2020	7,645,000.00	1,826,843.76	9,471,843.76				
2021	8,135,000.00	1,478,068.76	9,613,068.76				
2022	7,930,000.00	1,111,918.76	9,041,918.76				
2023	8,295,000.00	731,993.76	9,026,993.76				
2024-2027	16,440,000.00	747,462.52	17,187,462.52				
	\$ 55,790,000.00	\$ 8,024,706.32	\$ 63,814,706.32				

#### **General Obligation Bonds (Cont'd)**

The following schedule represent the remaining debt service, through maturity, for general obligation bonds:

Fiscal		Sewer Utility Improvements					
<u>Year</u>		<u>Principal</u>			<u>Interest</u>		<u>Total</u>
2019	\$	1,150,000.00		\$	412,087.50	\$	1,562,087.50
2020	·	1,185,000.00		•	370,662.50		1,555,662.50
2021		1,265,000.00			322,012.50		1,587,012.50
2022		1,300,000.00			266,362.50		1,566,362.50
2023		1,390,000.00			205,187.50		1,595,187.50
2024-2028		3,885,000.00			565,212.50		4,450,212.50
2029-2032		2,690,000.00			172,662.54		2,862,662.54
		_			_		_
	\$	12,865,000.00		\$	2,314,187.54	\$	15,179,187.54

## **General Debt - New Jersey Environmental Infrastructure Loans**

On November 10, 2005, the Township entered into a loan agreement with the New Jersey Environmental Infrastructure Trust to provide \$1,500,000.00, at no interest, from the fund loan, and \$535,000.00 at interest rates ranging from 4.0% to 5.0% from the trust loan. The proceeds were used to acquire property known as Bridge Hollow for the purpose of preserving open space and recreational purposes. Semiannual debt payments are due February 1st and August 1st through 2025.

On November 8, 2007, the Township entered into a loan agreement with the New Jersey Environmental Infrastructure Trust to provide \$3,032,348.00, at no interest, from the fund loan, and \$1,075,000.00 at interest rates ranging from 3.4% to 5.0% from the trust loan. The proceeds were used to acquire property known as Briar and Browning Lanes property for the purpose of preserving open space and recreational purposes. Semiannual debt payments are due February 1st and August 1st through 2027.

## General Debt - New Jersey Environmental Infrastructure Loans (Cont'd)

The following schedule represents the remaining debt service, through maturity, for the New Jersey Environmental Infrastructure loans:

Fiscal				
<u>Year</u>	<u>Principal</u>		<u>Interest</u>	<u>Total</u>
2019	\$ 304,283.60	\$	37,975.47	\$ 342,259.07
2020	311,344.88		34,379.89	345,724.77
2021	304,507.85		30,660.85	335,168.70
2022	310,541.31		26,853.82	337,395.13
2023	316,067.22		22,834.82	338,902.04
2024-2028	1,424,762.48		49,318.32	 1,474,080.80
	\$ 2,971,507.34	\$	202,023.17	\$ 3,173,530.51

## **General Debt - Camden County Improvement Authority Loan**

On September 7, 2007, the Township entered into a loan agreement with the Camden County Improvement Authority to provide \$4,500,000.00 at an interest rate of 4.46%. The proceeds of the loan were used to fund improvements to recreation fields. Provisions of the agreement require the Township to repay the loan in annual installments. The final maturity of the loan is August 1, 2022.

The following schedule represents the remaining debt service, through maturity, for the Camden County Improvement Authority Ioan:

Fiscal <u>Year</u>	<u>Principal</u>		Interest		<u>Total</u>
2019	\$ 340,000.00	5	\$ 76,043.00		\$ 416,043.00
2020	360,000.00		60,433.00		420,433.00
2021	375,000.00		44,042.50		419,042.50
2022	390,000.00		26,983.00		416,983.00
2023	410,000.00		9,143.00		419,143.00
	\$ 1,875,000.00	_ {	\$ 216,644.50	_	\$ 2,091,644.50
		_		_	

<u>Summary of Debt</u> - The following schedule represents the Township's summary of debt for the current and two previous fiscal years:

_	Fis	cal Year Ended June 3	30,
-	<u>2018</u>	<u>2017</u>	<u>2016</u>
<u>Issued</u>			
General:			
Bonds, Loans and Notes	\$ 92,512,317.34	\$ 97,495,047.87	\$ 86,421,656.91
Bonds Issued by Another Public Body Guaranteed By the Township			8,475,000.00
Sewer Utility:			
Bonds and Notes	17,921,777.00	17,999,740.00	17,844,400.00
Total Issued	110,434,094.34	115,494,787.87	112,741,056.91
Authorized but not Issued			
General:			
Bonds and Notes	24,926,115.99	20,975,604.24	22,923,273.41
Sewer Utility: Bonds and Notes	8,550,253.00	8,871,385.00	8,101,725.00
Bondo dha Notos			0,101,720.00
Total Authorized but not Issued	33,476,368.99	29,846,989.24	31,024,998.41
Total Issued and Authorized			
but not Issued	143,910,463.33	145,341,777.11	143,766,055.32
<u>Deductions</u>			
General:			
Reserve for Payment of Bonds/Notes	737,997.80	503,504.65	262,730.30
Bonds Issued by Another Public Body Guaranteed By the Township			9 475 000 00
Sewer Utility:			8,475,000.00
Self-Liquidating	26,472,030.00	26,871,125.00	25,946,125.00
Total Deductions	27,210,027.80	27,374,629.65	34,683,855.30
Net Debt	\$ 116,700,435.53	\$ 117,967,147.46	\$ 109,082,200.02

## <u>Summary of Statutory Debt Condition - Annual Debt Statement</u>

The summarized statement of debt condition which follows is prepared in accordance with the required method of setting up the annual debt statement and indicated a statutory net debt of 1.43%.

	Gross Debt	<u>Deductions</u>	Net Debt
School Purposes Sewer Utility	\$ 3,460,000.00 26,472,030.00	\$ 3,460,000.00 26,472,030.00	
General	117,438,433.33	737,997.80	\$ 116,700,435.53
	\$ 147,370,463.33	\$ 30,670,027.80	\$ 116,700,435.53

Net debt \$116,700,435.53 divided by the equalized valuation basis per N.J.S.A.40A:2-2, as amended, \$8,165,756,456.33, equals 1.43%.

#### Borrowing Power Under N.J.S.A. 40A:2-6 as Amended

3 1/2% of Equalized Valuation Basis (Munic Less: Net Debt	ipal)	)	\$ 285,801,475.97 116,700,435.53
Remaining Borrowing Power			\$ 169,101,040.44
Calculation of "Self-Liquidating Purpose Sewer Utility Per N.J.S.A. 40:2-45  Cash Receipts from Fees, Rents, Fund Bala Anticipated, Interest and Other Investmen Income, and Other Charges for the Year	ance	,	\$ 5,463,383.25
Deductions: Operating and Maintenance Costs Debt Service	\$	2,862,000.00 1,691,135.07	
Total Deductions			4,553,135.07
Excess in Revenue			\$ 910,248.18

## **Note 15: RISK MANAGEMENT**

The Township is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters.

<u>Property and Liability Insurance</u> - The Township maintains coverage for protection against such losses through a combination of commercial insurance, participation in the Camden County Municipal Joint Insurance Fund and self-insurance.

#### **Note 15: RISK MANAGEMENT (CONT'D)**

New Jersey Unemployment Compensation Insurance - The Township has elected to fund its New Jersey Unemployment Compensation Insurance under the "Contributory Method." Under this method, the Township is required to annually appropriate funds to pay the projected costs of contributions at the rate determined by the Commissioner of Labor. The expense for these benefits for the fiscal years ended June 30, 2018 and June 30, 2017 was \$71,742.97 and \$73,948.23, respectively.

<u>Joint Insurance Pool</u> - The Township is a member of the Camden County Joint Municipal Insurance Fund, a public entity risk pool currently serving several municipalities, a county authority and a fire district, all within the State of New Jersey. In conjunction with the Camden County Joint Municipal Insurance Fund, excess coverages are maintained through the Municipal Excess Liability Joint Insurance Fund, also a public entity risk pool, serving multiple joint insurance funds. Coverages are provided by the Funds for theft, crime, surety, public official's liability, employment practices liability, general liability, property, flood, law enforcement, automobile insurance, worker's compensation claims, environmental claims and boiler and machinery.

Contributions to each Fund, including reserves for contingencies, are payable in two installments and are based on assumptions determined by each Funds' actuaries. The Commissioner of Insurance of the State of New Jersey may order additional assessments imposed on each member to supplement each Funds' claim, loss retention or administrative accounts to assure the payment of each Funds' obligations. The Funds publish their own financial reports for the year ended December 31, which may be obtained from:

Camden County Municipal Joint Insurance Fund 9 Campus Drive, Suite 16 Parsippany, NJ 07054

Municipal Excess Liability Joint Insurance Fund 9 Campus Drive, Suite 16 Parsippany, NJ 07054

<u>Self-Insurance Plan</u> - The Township maintains self-insurance fund reserves in the Trust Other Fund for worker's compensation claims and property and general liability claims. As of June 30, 2018, the reserve for Worker's Compensation was \$1,422,609.63 and the Reserve for Property Insurance was \$878,888.40. The estimated filed and unpaid claims as of fiscal year end were estimated at \$453,227.96 and \$346,545.48, respectively. Any funds required for claims in excess of the amounts available at June 30, 2018 will be paid and charged to fiscal year 2019 or future budgets. The fiscal year 2019 budget includes appropriations of \$750,000.00 and \$650,000.00 for the Worker's Compensation and Property Insurance Funds, respectively.

Under the self-insurance plans, the Township provides for worker's compensation claims up to \$50,000.00 per accident. Property claims hold a \$2,500.00 per accident deductible while General Liability claims have no deductible. Public Officials/Employment Liability claims hold a \$20,000.00 deductible along with a coinsurance of 20% for the first \$250,000.00 per claim.

Commercial insurance is maintained for employee medical claims.

Settled claims have not exceeded the amounts in the self-insurance reserves and/or the amount of commercial coverage and have not resulted in an added assessment from the joint insurance fund in the past three fiscal years.

#### Note 16: HOUSING AND REHABILITATION LOANS RECEIVABLE

The Township has an ongoing program to loan low and moderate income homeowners' funds from the Federal Community Development Block Grant Program and the Affordable Housing Trust Fund.

The amount of loans receivable due the Federal Community Development Block Grant program as of June 30, 2018 is \$1,471,149.99 and the amount of loans receivable due the Affordable Housing Trust Fund is \$120,079.00. Proceeds from the repayment of the loans are restricted to be used for Community Development Block Grant and Affordable Housing Trust Fund Housing Improvement Programs (housing rehabilitation activities).

# Note 17: <u>OPEN SPACE</u>, <u>DRINKING WATER RESOURCES</u>, <u>HISTORICAL SITES</u>, <u>RECREATION AREAS AND</u> FARMLAND PRESERVATION TRUST

On November 7, 2000, pursuant to P.L. 1997, c. 24 (N.J.S.A. 40:12-15.1 et seq.), the voters of the Township of Cherry Hill authorized the establishment of the Township of Cherry Hill Open Space, Drinking Water Resources, Historical Sites Recreation Areas and Farmland Preservation Trust Fund effective July 1, 2001, for the purpose of raising revenue for the acquisition, conservation, and maintenance of open spaces, drinking water sources, historic sites, recreation areas, farmland preservation, and the payment of debt service incurred by the Township for these purposes. As approved by of the referendum, the Township levies a tax not to exceed one cent per one hundred dollars of assessed valuation. Amounts raised by taxation are assessed, levied and collected in the same manner and at the same time as other property taxes. Increases in the tax rate or to extend the authorization to other purposes as allowed by law must be authorized by an additional referendum. All revenue received, including any investment income, and expenditures are accounted for in a Trust Fund dedicated by rider pursuant to N.J.S.A. 40A:4-39. A budget indicating the anticipated revenues and expenditures of the Trust Fund for each fiscal year is adopted as part of the Township operating and capital budget.

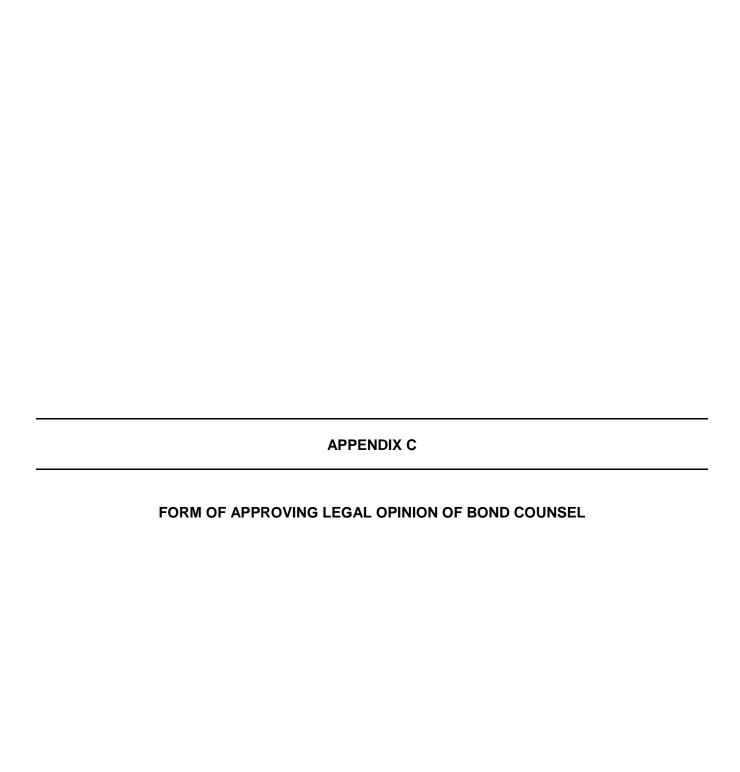
#### **Note 18: CONTINGENCIES**

<u>Grantor Agencies</u> - Amounts received or receivable from grantor agencies could be subject to audit and adjustment by grantor agencies. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amount, if any, of expenditures which may be disallowed by the grantor cannot be determined at this time, although the Township expects such amount, if any, to be immaterial.

<u>Litigation</u> - The Township is a defendant in several legal proceedings that are in various stages of litigation. It is believed that the outcome, or exposure to the Township, from such litigation is either unknown or potential losses, if any, would not be material to the financial statements.

## **Note 19: CONCENTRATIONS**

The Township depends on financial resources flowing from, or associated with, both the federal government and the State of New Jersey. As a result of this dependency, the Township is subject to changes in specific flows of intergovernmental revenues based on modifications to federal and State laws and federal and State appropriations.





\_\_\_\_\_, 2018

The Honorable Mayor and Members of the Township Council Township of Cherry Hill, in the County of Camden, New Jersey

Dear Mayor and Council Members:

We have acted as bond counsel to the Township of Cherry Hill, in the County of Camden, New Jersey (the "Township"), in connection with the issuance by the Township of \$40,811,000 General Obligation Bonds, Series 2018, consisting of \$34,529,000 General Improvement Bonds, Series 2018 and \$6,282,000 Sewer Utility Bonds, Series 2018 (together, the "Bonds"). In order to render the opinions herein, we have examined laws, documents and records of proceedings, or copies thereof, certified or otherwise identified to us, as we have deemed necessary.

The Bonds are issued pursuant to the Local Bond Law of the State of New Jersey, a resolution of the Township adopted September 11, 2018 pursuant to N.J.S.A. 40A:2-26(f), in all respects duly approved, and the various bond ordinances referred to therein, each in all respects duly approved and published as required by law.

In our opinion, except insofar as the enforcement thereof may be limited by any applicable bankruptcy, moratorium or similar laws or application by a court of competent jurisdiction of legal or equitable principles relating to the enforcement of creditors' rights, the Bonds are valid and legally binding obligations of the Township, and the Township has the power and is obligated to levy *ad valorem* taxes upon all the taxable real property within the Township for the payment of the Bonds and the interest thereon without limitation as to rate or amount.

On the date hereof, the Township has covenanted in its Arbitrage and Tax Certificate (the "Certificate") to comply with certain continuing requirements that must be satisfied subsequent to the issuance of the Bonds in order to preserve the tax-exempt status of the Bonds pursuant to Section 103 of the Internal Revenue Code of 1986, as amended (the "Code"). Pursuant to Section 103 of the Code, failure to comply with these requirements could cause interest on the Bonds to be included in gross income for federal income tax purposes retroactive to the date of issuance of the Bonds. In the event that the Township continuously complies with its covenants and in reliance on representations, certifications of fact and statements of reasonable expectations made by the Township in the Certificate, it is our opinion that, under existing law, interest on the Bonds is excluded from gross income of the owners thereof for federal income tax purposes pursuant to Section 103 of the Code. Interest on the Bonds is not an item of tax preference under Section 57 of the Code for purposes of computing alternative minimum tax ("AMT"); however, during tax years beginning before January 1, 2018, interest on the Bonds held by a corporation (other than an S corporation, regulated investment company or real estate investment trust) may be indirectly subject to federal AMT because of its inclusion in the adjusted current earnings of a corporate holder. We express no opinion regarding other federal tax consequences arising with respect to the Bonds. Further, in our opinion, based upon

existing law, interest on the Bonds and any gain on the sale thereof are not included in gross income under the New Jersey Gross Income Tax Act. These opinions are based on existing statutes, regulations, administrative pronouncements and judicial decisions.

This opinion is issued as of the date hereof. We assume no obligation to update, revise or supplement this opinion to reflect any facts or circumstances that may come to our attention or any changes in law or interpretations thereof that may occur after the date of this opinion or for any reason whatsoever.

Very truly yours,